

**LIMITED SOURCES JUSTIFICATION**

**ORDER >\$3,000  
FAR PART 8.405-6**

**2237 Transaction # or Vista Equipment Transaction #: 556-13-4-2993-0279**

This acquisition is conducted under the authority of the Multiple Award Schedule Program. The material or service listed in par. 3 below is sole source, therefore, consideration of the number of contractors required by FAR Subpart 8.4 – Federal Supply Schedules, is precluded for the reasons indicated below.

**Restricted to the following source:** Provide *original manufacturer's* name for material or contractor's name for service. (If a sole source manufacturer distributes via dealers, ALSO provide dealer information.)

Manufacturer/Contractor: OLYMPUS AMERICA INC.  
Manufacturer/Contractor POC & phone number: STEVEN WENDT 484-489-5436  
Mfgr/Contractor Address: 3500 CORPORATE PARKWAY, CENTER VALLEY, PA. 18034  
Dealer/Rep address/phone number: BRIAN WILLIAMS 630-650-5100

The requested material or service represents the minimum requirements of the Government.

**(1) AGENCY AND CONTRACTING ACTIVITY:**

Department of Veterans Affairs  
Great Lakes Acquisition Center  
115 South 84<sup>th</sup> Street, Milwaukee, WI 53214  
NCO: 12

**(2) NATURE AND/OR DESCRIPTION OF ACTION BEING APPROVED:**

Limited sources justification for sole source.

**(3) (a) A DESCRIPTION OF THE SUPPLIES OR SERVICES REQUIRED TO MEET THE AGENCY'S NEED:**

The James A. Lovell Federal Health Care Center (FHCC) has a requirement of a Prosound F75 Premier EUS processor platform system to perform endoscopic ultrasound procedures as well as other GI procedures for the new GI ward that interface with existing video systems and scopes.

**(b) ESTIMATED DOLLAR VALUE: \$499,995.55**

**(c) REQUIRED DELIVERY DATE: 10/30/2013**

**(4) IDENTIFICATION OF THE JUSTIFICATION RATIONALE (SEE FAR 8.405-6), AND IF APPLICABLE, A DEMONSTRATION OF THE PROPOSED CONTRACTOR'S UNIQUE QUALIFICATIONS TO PROVIDE THE REQUIRED SUPPLY OR SERVICE.**

Specific characteristics of the material or service that limit the availability to a sole source (unique features, function of the item, etc.). Describe in detail why only this suggested source can furnish the requirements to the exclusion of other sources.

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A patent, copyright or proprietary data limits competition. The proprietary data is: \_\_\_\_\_ (If FAR 8.405-6(a)(2)iii before posting. Do not include specific proprietary data. Only mention the type of equipment, procedure, etc. to show that proprietary supplies or services are being procured.)

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These are "direct replacements" parts/components for existing equipment.

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The material/service must be compatible in all aspects (form, fit and function) with existing systems presently installed/performing. Describe the equipment/function you have now and how the new item/service must coordinate, connect, or interface with the existing system. Olympus is the manufacturer of existing video systems within the facility. The existing EUS and EBUS scopes must be able to interface with the new system or they will be rendered useless. The new GI Department relies on the matrix of the system to perform numerous procedures simultaneously in order to maintain patient workload.

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The new work is a logical follow-on to an original Federal Supply Schedule order provided that the original order was placed in accordance with the applicable Federal Supply

Schedule ordering procedures. The original order must not have been previously issued under sole source or limited source procedures.

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An urgent and compelling need exists, and following the ordering procedures would result in unacceptable delays.

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**(5) DESCRIBE WHY YOU BELIEVE THE ORDER REPRESENTS THE BEST VALUE CONSISTENT WITH FAR 8.4 TO AID THE CONTRACTING OFFICER IN MAKING THIS BEST VALUE DETERMINATION:**

The system must interface with existing equipment. The purchase of a new system that does not interface is not cost realistic due to higher equipment (all different equipment), and training costs. Olympus has provided an additional discount above the previously negotiated Federal Supply Schedule pricing.

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**(6) DESCRIBE THE MARKET RESEARCH CONDUCTED AMONG SCHEDULE HOLDERS AND THE RESULTS OR A STATEMENT OF THE REASON MARKET RESEARCH WAS NOT CONDUCTED:**

Mandatory FSS schedules were referenced. Pentax carries similar items on there FSS contract although; the equipment does not interface with existing equipment.

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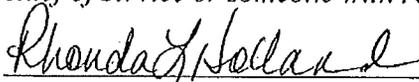
(7) ANY OTHER FACTS SUPPORTING THE JUSTIFICATION:

NONE

(8) A STATEMENT OF THE ACTIONS, IF ANY, THE AGENCY MAY TAKE TO REMOVE OR OVERCOME ANY BARRIERS THAT LED TO THE RESTRICTED CONSIDERATION BEFORE ANY SUBSEQUENT ACQUISITION FOR THE SUPPLIES OR SERVICES IS MADE:

NONE

(9) REQUIREMENTS CERTIFICATION: I certify that the requirement outlined in this justification is a Bona Fide Need of the Department of Veterans Affairs and that the supporting data under my cognizance, which are included in the justification, are accurate and complete to the best of my knowledge. I understand that processing of this limited sources justification restricts consideration of Federal Supply Schedule contractors to fewer than the number required by FAR Subpart 8.4. *(This signature is the requestor's supervisor, fund control point official, chief of service or someone with responsibility and accountability.)*



8-29-2013

SIGNATURE

DATE

Rhonda L. Holland

Administrative Officer

Dept of Medicine

NAME

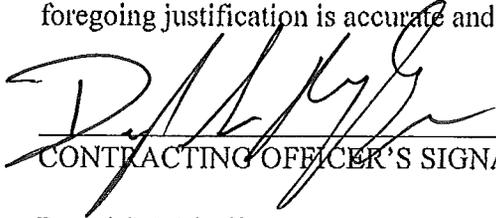
TITLE

SERVICE LINE/SECTION

FHCC

(10) APPROVALS IN ACCORDANCE WITH FAR 8.405-6(d):

a. **CONTRACTING OFFICER'S CERTIFICATION (required):** I certify that the foregoing justification is accurate and complete to the best of my knowledge and belief.

  
\_\_\_\_\_  
CONTRACTING OFFICER'S SIGNATURE

8/29/2013

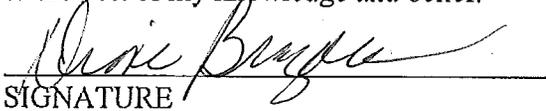
\_\_\_\_\_  
DATE

Darryl S. Mahaffy

\_\_\_\_\_  
NAME AND TITLE

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NCO 12

c. **NCM/PCM/DESIGNEE:** I certify that the foregoing justification is accurate and complete to the best of my knowledge and belief.

  
\_\_\_\_\_  
SIGNATURE

8-29-13

\_\_\_\_\_  
DATE

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CHRISTINE HANSEN  
NETWORK CONTRACT MANAGER  
NETWORK CONTRACTING OFFICE 12, GREAT LAKES ACQUISITION