

**LIMITED SOURCES JUSTIFICATION**

**ORDER >\$3,000**

**FAR PART 8.405-6**

**2237 Transaction # or Vista Equipment Transaction #: 644-13-4-738-0372**

This acquisition is conducted under the authority of the Multiple Award Schedule Program. The material or service listed in par. 3 below is sole source, therefore, consideration of the number of contractors required by FAR Subpart 8.4 – Federal Supply Schedules, is precluded for the reasons indicated below.

**Restricted to the following source:**

Manufacturer/Contractor: Hewlett-Packard Company

Manufacturer/Contractor POC & phone number: Sheila Wickert, 800-727-5472

Mfgr/Contractor Address: 13600 EDS Dr, Herndon VA 20171

Dealer/Rep address/phone number: None

FSS Contract Number: GS-35F-446AA

☒ The requested material or service represents the minimum requirements of the Government.

**(1) IAW FAR 8.405-6(c)(2)(i) AGENCY AND CONTRACTING ACTIVITY:**

Department of Veterans Affairs  
Acquisition Division Specialized Team  
5115 NE 82<sup>nd</sup> Ave, Ste 203  
Vancouver, WA 98662  
**Network Contracting Office (NCO):** 20

**(2) IAW FAR 8.405-6(c)(2)(ii) NATURE AND/OR DESCRIPTION OF ACTION BEING APPROVED:**

Veterans Health Information Systems and Technology Architecture (VistA) Imaging Systems training for eight employees of Veterans Affairs (VA) Region 1 Office of Information Technology (OIT). This is a five day class, with lab, to be held at the Hewlett Packard (HP) Training Center in Herndon, VA.

**(3)(a) IAW FAR 8.405-6(c)(2)(iii) A DESCRIPTION OF THE SUPPLIES OR SERVICES REQUIRED TO MEET THE AGENCY'S NEED:**

The contractor shall provide VistA Imaging Training to VA Region 1 OIT employees. This training is presented in a lecture/lab format which allows the students to practice the concepts discussed in the lecture. The training prepares the student to manage, modify and troubleshoot an established VistA Imaging system in a networked environment. The VistA Imaging training provided by HP is vendor specific and 'hands on' via a test system lab environment in HP's Herndon, VA facility.

**(b) ESTIMATED DOLLAR VALUE:** \$17,500.00.

**(c) REQUIRED DELIVERY DATE or PERFORMANCE PERIOD:** September 23-27, 2013.

**(4) IDENTIFICATION OF THE JUSTIFICATION AUTHORITY AND SUPPORTING RATIONALE (SEE FAR 8.405-6), AND IF APPLICABLE, A DEMONSTRATION OF THE PROPOSED CONTRACTOR'S UNIQUE QUALIFICATIONS TO PROVIDE THE REQUIRED SUPPLY OR SERVICE.**

☒ In accordance with FAR 8.405-6(a)(1)(i)(B) and FAR 8.405-6(b) Specific characteristics of the material or service that limit the availability to a sole source (unique features, function of the item, unique qualifications of the proposed source, etc.).

VistA Imaging provides the multi-media component for the Resource and Patient Management System (RPMS) Electronic Health Record (EHR). The VistA Imaging system integrates clinical images, scanned documents, and other non-textual data into the patient's electronic medical record. Captured images are combined with text data to facilitate a clinician's task of correlating information and making timely and accurate patient care decisions. VistA Imaging has helped VA hospitals achieve an enterprise-wide paperless and filmless EHR and the Food and Drug Administration (FDA) has classified the VistA Imaging software as a medical device which is subject to CFR Title 21 Part 820.

The purpose of the course is to prepare the student to modify, reconfigure, upgrade, maintain and support HP manufactured equipment (AlphaServer ES40, ES45, ES47, ES80 systems in the Open Virtual Memory System (VMS) cluster environment running the VistA application). HP provides hands-on labs utilizing Government Furnished Equipment (GFE) furnished under the Vista Maintenance and Expertise Center (VMEC) contract, running the same configuration of a production VistA at a VA Medical Center. HP continues to develop customized classes that incorporate modifications to the VA hardware, software and operating systems. It is the most current and accurate training available for VA's VistA operating systems and related hardware/software.

☐ In accordance with FAR 8.405-6(a)(1)(i)(B) and FAR 8.405-6(a)(2)(iii) A patent, copyright or proprietary data limits competition. The proprietary data is:

☐ In accordance with FAR 8.405-6(a)(1)(i)(B) and FAR 8.405-6(b) these are "direct replacements" parts/components for existing equipment.

☒ In accordance with FAR 8.405-6(a)(1)(i)(B) and FAR 8.405-6(b) the material/service must be compatible in all aspects (form, fit and function) with existing systems presently installed/performing. Describe the equipment/function you have now and how the new item/service must coordinate, connect, or interface with the existing system.

VistA Imaging Systems across the country provide ingest, storage, and retrieval of Veteran clinical images as the mandated record of all clinical imaging within VA. The VistA Imaging software has been determined a medical device by the FDA, and as a regulated medical device it is vital to train newly hired service line staff in order to provide the highest quality service and support for OIT systems relied upon by the medical community. Business Critical Systems ITA's (IT Analysts) are responsible for thousands of VistA imaging servers, petabytes of VistA Imaging storage, and thousands of medical device/VistA imaging interfaces. Furthermore, the National Business Systems Service Line Council has recommended this training be completed by newly hired Service Line employees. HP has the most current and accurate training available that mimics the VA's production system and they continually customize their classes to incorporate changes to the VA hardware, software, and operating systems.

☐ In accordance with FAR 8.405-6(a)(1)(i)(C) and FAR 8.045-6(b)(2) The new work is a logical follow-on to an original Federal Supply Schedule order provided that the original order was placed in accordance with the applicable Federal Supply Schedule ordering procedures. The original order must not

have been previously issued under sole source or limited source procedures.

☐ In accordance with FAR 8.405-6(a)(1)(i)(A) an urgent and compelling need exists, and following the ordering procedures would result in unacceptable delays.

**(5) DESCRIBE WHY YOU BELIEVE THE ORDER REPRESENTS THE BEST VALUE CONSISTENT WITH FAR 8.404(d), FAR 8.405-1(c), FAR 8.405-1(f), FAR 8.405-6(c)(2)(v) TO AID THE CONTRACTING OFFICER IN MAKING THIS BEST VALUE DETERMINATION:**

The Contracting Officer used historical prices paid for the same/similar training, the government estimate, as well as checked other GSA schedule prices for same/similar type computer training classes to help in determining the price as fair and reasonable.

**(6) IN ACCORDANCE WITH FAR 8.405-6(b)(1) and FAR 8.405-6(c)(2)(ii) DESCRIBE THE MARKET RESEARCH CONDUCTED AMONG SCHEDULE HOLDERS AND THE RESULTS OR A STATEMENT OF THE REASON MARKET RESEARCH WAS NOT CONDUCTED:**

In accordance with FAR 10.002, limited market research was conducted to identify any other sources for this lab environment training. Market research consisted of an internet search and a search of GSA Federal Supply Schedule (FSS) contracts. No existing contracts for VistA Imaging System lab environment training were identified. A search of the Federal Business Opportunities (FBO) website was conducted as well, and a sources sought synopsis was posted to see if any other company could provide the training at their facility mimicking the VA's production system, and the only response received was from HP.

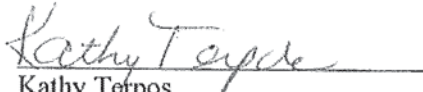
**(7) IN ACCORDANCE WITH FAR 8.405-6(c)(2)(vii) ANY OTHER FACTS SUPPORTING THE JUSTIFICATION:**

VA VistA Imaging configuration and production environment is constantly changing, updating, etc., in the VA Medical Centers and other Federal Health Agencies that utilize this system. The need to train on the most current hardware/software/system configuration for these systems is paramount to ensuring the smooth functioning of the system in the Open VMS cluster environment. At the present time, HP equipment is in operation for these systems throughout VA and HP has ensured that training and support services are developed specifically for VA employees who must configure, operate and maintain the systems at their sites. No other vendor has yet to produce a VA-specific program that can address the needs of the VistA Imaging System in the Open VMS cluster environment.

**(8) IN ACCORDANCE WITH FAR 8.405-6(c)(2)(viii) A STATEMENT OF THE ACTIONS, IF ANY, THE AGENCY MAY TAKE TO REMOVE OR OVERCOME ANY BARRIERS THAT LED TO THE RESTRICTED CONSIDERATION BEFORE ANY SUBSEQUENT ACQUISITION FOR THE SUPPLIES OR SERVICES IS MADE:**

For future training, the Contracting Officer may again consider publishing a Sources Sought on GSA eBuy and/or the Federal Business Opportunities websites to determine if there are additional sources who can provide this VA-specific, VistA Imaging System training at a fair and reasonable price.

(9) **IN ACCORDANCE WITH FAR 8.405-6(c)(2)(x) REQUIREMENTS CERTIFICATION:** I certify that the requirement outlined in this justification is a Bona Fide Need of the Department of Veterans Affairs and that the supporting data under my cognizance, which are included in the justification, are accurate and complete to the best of my knowledge. I understand that processing of this limited sources justification restricts consideration of Federal Supply Schedule contractors to fewer than the number required by FAR Subpart 8.4

  
Kathy Topos  
Region 1 OIT

9/10/13  
Date

(10) **APPROVALS IN ACCORDANCE WITH FAR 8.405-6(d):**

a. **CONTRACTING OFFICER'S CERTIFICATION (required IAW FAR 8.405-6(c)(2)(ix)):** I certify that the foregoing justification is accurate and complete to the best of my knowledge and belief.

brenda.leckrone@va.gov  
one@va.gov

Digitally signed by  
brenda.leckrone@va.gov  
DN: cn=brenda.leckrone@va.gov  
Date: 2013.09.10 09:22:32 -07'00'

Brenda J Leckrone  
Contracting Officer  
NCO 20 Acquisitions IT Team

\_\_\_\_\_  
Date

**HIGHER LEVEL APPROVAL: (REQUIRED \$3K and above)**

b. **NCM/PCM/DESIGNEE:** I certify that the foregoing justification is accurate and complete to the best of my knowledge and belief.

  
Brian A Thomas

NCO 20 WSNC and Specialized Team Manager

9/10/2013  
Date