

LIMITED SOURCES JUSTIFICATION

**ORDER >\$3,000
FAR PART 8.405-6**

2237 Transaction # or Vista Equipment Transaction #: 695-13-4-1191-0437

This acquisition is conducted under the authority of the Multiple Award Schedule Program. The material or service listed in par. 3 below is sole source, therefore, consideration of the number of contractors required by FAR Subpart 8.4 – Federal Supply Schedules, is precluded for the reasons indicated below.

Restricted to the following source: Provide original manufacturer's name for material or contractor's name for service. (If a sole source manufacturer distributes via dealers, ALSO provide dealer information.)

Manufacturer/Contractor: Kavo Dental Technologies
Manufacturer/Contractor POC & phone number: 540-658-4240
Mfgr/Contractor Address: 11727 Fruehauf Dr, Charlotte, NC 28273

☒ The requested material or service represents the minimum requirements of the Government.

(1) AGENCY AND CONTRACTING ACTIVITY:

Department of Veterans Affairs
Great Lakes Acquisition Center
115 South 84th Street, Milwaukee, WI 53214
NCO: 12

(2) NATURE AND/OR DESCRIPTION OF ACTION BEING APPROVED:

Limited Source Justification for FSS procurement against contract V797P-3218M.

(3) (a) A DESCRIPTION OF THE SUPPLIES OR SERVICES REQUIRED TO MEET THE AGENCY'S NEED:

Dental handpieces and motors for the Milo C. Heumpfner Outpatient clinic in Green Bay, WI.

(b) ESTIMATED DOLLAR VALUE: \$148,922.40

(c) REQUIRED DELIVERY DATE: 9/30/2013

(4) IDENTIFICATION OF THE JUSTIFICATION RATIONALE (SEE FAR 8.405-6), AND IF APPLICABLE, A DEMONSTRATION OF THE PROPOSED CONTRACTOR'S UNIQUE QUALIFICATIONS TO PROVIDE THE REQUIRED SUPPLY OR SERVICE.

☒ Specific characteristics of the material or service that limit the availability to a sole source (unique features, function of the item, etc.). Describe in detail why only this suggested source can furnish the requirements to the exclusion of other sources.

VA's current inventory of dental handpieces consists of a majority of the same items requested, and therefore the dental staff have used these handpieces and are very familiar with how they work and feel. If an additional contractor's products were added, the staff would need to be trained which costs time and money, and they would need to know which product they were using and adjust their techniques to that equipment. Also each handpiece requires a coupler to attach to the delivery system in each room. The Kavo handpieces will attach to VA already owned motors and air pressure systems in the dental clinic rooms. The purchase of non-Kavo units would then necessitate the purchase of additional equipment for the dental clinic and SPD and that additional cost outweighs any benefits.

☐ A patent, copyright or proprietary data limits competition. The proprietary data is: _____
(If FAR 8.405-6(a)(2)iii before posting. Do not include specific proprietary data. Only mention the type of equipment, procedure, etc. to show that proprietary supplies or services are being procured.)

☐ These are "direct replacements" parts/components for existing equipment.

☐ The material/service must be compatible in all aspects (form, fit and function) with existing systems presently installed/performing. Describe the equipment/function you have now and how the new item/service must coordinate, connect, or interface with the existing system.

☐ The new work is a logical follow-on to an original Federal Supply Schedule order provided that the original order was placed in accordance with the applicable Federal Supply Schedule ordering procedures. The original order must not have been previously issued under sole source or limited source procedures.

☐ An urgent and compelling need exists, and following the ordering procedures would result in unacceptable delays.

(5) DESCRIBE WHY YOU BELIEVE THE ORDER REPRESENTS THE BEST VALUE CONSISTENT WITH FAR 8.4 TO AID THE CONTRACTING OFFICER IN MAKING THIS BEST VALUE DETERMINATION:

These items are listed on Kavo Dental's FSS contract (V797P-3218M). IAW FAR 8 items listed on FSS have already been determined to be fair and reasonable. Furthermore, this will prevent the VA from having to purchase additional coupler machines if a different vendor's equipment was purchased.

(6) DESCRIBE THE MARKET RESEARCH CONDUCTED AMONG SCHEDULE HOLDERS AND THE RESULTS OR A STATEMENT OF THE REASON MARKET RESEARCH WAS NOT CONDUCTED:

Market research was conducted to ensure these items were in fact listed on Kavo Dental's FSS contract. No other market research was conducted as this equipment is the only equipment that will meet the need of the Government.

(7) ANY OTHER FACTS SUPPORTING THE JUSTIFICATION:

None

(8) A STATEMENT OF THE ACTIONS, IF ANY, THE AGENCY MAY TAKE TO REMOVE OR OVERCOME ANY BARRIERS THAT LED TO THE RESTRICTED CONSIDERATION BEFORE ANY SUBSEQUENT ACQUISITION FOR THE SUPPLIES OR SERVICES IS MADE:

Market research will be conducted again if this is required in the future to confirm whether or not it is still a limited source acquisition, as well as confirm the pricing as fair and reasonable.

(9) **REQUIREMENTS CERTIFICATION:** I certify that the requirement outlined in this justification is a Bona Fide Need of the Department of Veterans Affairs and that the supporting data under my cognizance, which are included in the justification, are accurate and complete to the best of my knowledge. I understand that processing of this limited sources justification restricts consideration of Federal Supply Schedule contractors to fewer than the number required by FAR Subpart 8.4. *(This signature is the requestor's supervisor, fund control point official, chief of service or someone with responsibility and accountability.)*

Marcus Kuhnert 9-5-13
SIGNATURE DATE
Marcus Kuhnert Biomedical Engineer Biomed - Chief of
NAME TITLE SERVICE LINE/SECTION Staff
Green Bay Clinic
FACILITY

(10) **APPROVALS IN ACCORDANCE WITH FAR 8.405-6(d):**

a. **CONTRACTING OFFICER'S CERTIFICATION (required):** I certify that the foregoing justification is accurate and complete to the best of my knowledge and belief.

Daniel Rasmussen 9/5/13
CONTRACTING OFFICER'S SIGNATURE DATE

DANIEL RASMUSSEN
CONTRACTING OFFICER

NCO 12

c. **NCM/PCM/DESIGNEE:** I certify that the foregoing justification is accurate and complete to the best of my knowledge and belief.

Linda Krysiak 9-5-13
SIGNATURE DATE

LINDA KRYSIAK
SUPPLY TEAM SUPERVISOR
NETWORK CONTRACTING OFFICE 12, GREAT LAKES ACQUISITION