

SINGLE SOURCE
(APPLICABLE TO PURCHASES UNDER SAT \$3,000 - \$150,000)

1. Contracting Activity:

NCO 12, GREAT LAKES ACQUISITION CENTER,
115 SOUTH 84TH STREET, SUITE 101
MILWAUKEE, WI 53214

2. Purchase Request Number: 607-13-4-038-0215 & 0216

3. Authority for Action:

FAR 13.106-1(b), Soliciting from a Single Source

4. Describe the supply or service to be acquired and the total estimated dollar value:

This purchase will provide distal radius system trays to surgically repair distal radius fractures in the surgical setting at the William S. Middleton VA Hospital. This purchase will also provide small fragment instrument and implant set in an effort to reduce borrowing inventory from the UW hospital. As a result, this will reduce the amount of flash sterilization cycles.

The IGCE for this procurement is \$92,000.00

5. List the proposed contractor (name, contact, and phone number) and describe the unique knowledge or capabilities of the proposed contractor:

No other devices on the market are currently compatible with existing Synthes equipment. Synthes is the sole manufacturer and distributor of these items.

Contact Information: Synthes – Ian Grau – 608-509-3417

6. Describe your market research efforts and efforts to ensure that offers are solicited from as many potential sources as is practicable:

Market research indicates that the requested trays are not available through a NAC contract, nor is there anything functionally equivalent. The William S. Middleton VA Hospital utilizes Synthes fixation systems. This includes instrumentation sets which are interchangeable between the individual fixation sets. Therefore, in an effort to reduce costs and excess inventory, Synthes is the only acceptable vendor for our distal radius fixation system needs. The William S. Middleton VA Hospital also uses the Synthes Small Fragment instrument and implant tray. Therefore, Synthes is the only acceptable vendor due to compatibility issues with implants and instrumentation. It is necessary to procure the same instrumentation

to maintain uniformity and interchangeability with parts in existing inventory. It is also beneficial to maintain one brand due to familiarity with the equipment and less confusion and error between using two different brands. The VA will also save money by not having to train existing employees on a new machine and by not having to train new employees on 2 different machines. An intent to sole source posted to FBO. This procurement is subject to NAICS 339112 and has a size standard of 500 employees. Synthes.

7. State why you feel that the anticipated cost to the Government will be fair and reasonable:

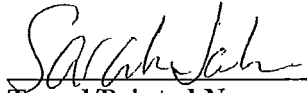
Prices will be determined fair and reasonable in comparison to published price list.

8. Other:

NA

9. Certifications:

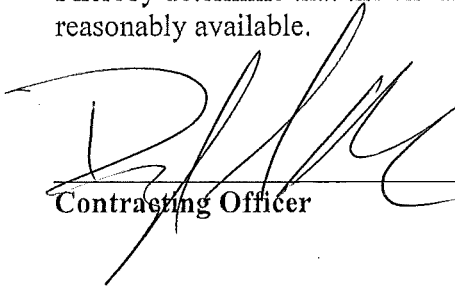
I hereby certify that the data provided above is accurate and complete to the best of my knowledge and belief.



Typed/Printed Name and Signature
of Technical Representative

09/19/13
Date

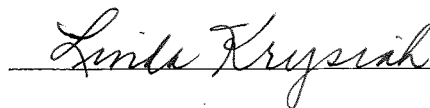
I hereby determine that the circumstances of this contract action deem only one source reasonably available.



Contracting Officer

9/19/2013
Date

I certify the justification meets requirements for other than full and open competition.



Team Manager

9-19-13
Date

Network Contracting Office 12, Great Lakes Acquisition Center