

LIMITED SOURCES JUSTIFICATION

ORDER >\$3,000

FAR PART 8.405-6

2237 Transaction # or Vista Equipment Transaction #: 537-13-3-969-0402

This acquisition is conducted under the authority of the Multiple Award Schedule Program. The material or service listed in par. 3 below is sole source, therefore, consideration of the number of contractors required by FAR Subpart 8.4 – Federal Supply Schedules, is precluded for the reasons indicated below.

Restricted to the following source: Provide *original manufacturer's* name for material or contractor's name for service. (If a sole source manufacturer distributes via dealers, ALSO provide dealer information.)

Manufacturer/Contractor: Olympus America

Manufacturer/Contractor POC & phone number: Peter O'Connell - 312-213-6960

Mfgr/Contractor Address: 3500 Corporate Pkwy, Center Valley, PA 18034-8229

Dealer/Rep address/phone number: SAME AS ABOVE

☐ The requested material or service represents the minimum requirements of the Government.

(1) AGENCY AND CONTRACTING ACTIVITY:

Department of Veterans Affairs

Great Lakes Acquisition Center

115 South 84th Street, Milwaukee, WI 53214

NCO: 12

(2) NATURE AND/OR DESCRIPTION OF ACTION BEING APPROVED:

This is a limited source justification for the purchase of Olympus Evis Exera II High Resolution Video Bronchoscope for Jesse Brown VA Medical Center.

(3) (a) A DESCRIPTION OF THE SUPPLIES OR SERVICES REQUIRED TO MEET THE AGENCY'S NEED:

<u>Item No.</u>	<u>Part Number</u>	<u>Description</u>	<u>QTY</u>	<u>UNIT</u>
1	BF-3C160	Evis Exera Ultra-Thin Video Bronchoscope	4	EA
2	BF-Q180	Evis Exera II High Resolution Video Bronchoscope	2	EA
3	BF-P180	Evis Exera IIr Diagnostic Video Bronchoscope	2	EA
5	OEV-261H	Olympus 26" Full HD LCD Monitor	1	EA

9	MAJ-1430	Videoscope Cable for Evis Exera II	1	EA
10	MAJ-854	Remote Cable, SVR/Printer	1	EA
13	OEP-5	HD Olympus Printer	1	EA
14	UPC-55	Color Printing Pack for OEP-4	3	EA

(b) ESTIMATED DOLLAR VALUE: \$180,006.56

(c) REQUIRED DELIVERY DATE: 30 days ARO

(4) IDENTIFICATION OF THE JUSTIFICATION RATIONALE (SEE FAR 8.405-6), AND IF APPLICABLE, A DEMONSTRATION OF THE PROPOSED CONTRACTOR'S UNIQUE QUALIFICATIONS TO PROVIDE THE REQUIRED SUPPLY OR SERVICE.

☒ Specific characteristics of the material or service that limit the availability to a sole source (unique features, function of the item, etc.). Describe in detail why only this suggested source can furnish the requirements to the exclusion of other sources.

Olympus is the sole manufacturer and distributor of the Evis Exera II Video Brochoscopes.

☐ A patent, copyright or proprietary data limits competition. The proprietary data is: (If FAR 8.405-6(a)(2)iii before posting. Do not include specific proprietary data. Only mention the type of equipment, procedure, etc. to show that proprietary supplies or services are being procured.)

☐ These are "direct replacements" parts/components for existing equipment.

☒ The material/service must be compatible in all aspects (form, fit and function) with existing systems presently installed/performing. Describe the equipment/function you have now and how the new item/service must coordinate, connect, or interface with the existing system.

Staff at Jesse Brown VA Medical Center, currently use this system. This procurement is to acquire additional scopes for this system. Only Olympus brand scopes are compatible with the existing Olympus equipment.

☐ The new work is a logical follow-on to an original Federal Supply Schedule order provided that the original order was placed in accordance with the applicable Federal Supply Schedule ordering procedures. The original order must not have been previously issued under sole source or limited source procedures.

☐ An urgent and compelling need exists, and following the ordering procedures would result in unacceptable delays.

(5) DESCRIBE WHY YOU BELIEVE THE ORDER REPRESENTS THE BEST VALUE CONSISTENT WITH FAR 8.4 TO AID THE CONTRACTING OFFICER IN MAKING THIS BEST VALUE DETERMINATION:

Price is determined to be fair and reasonable in accordance with FAR 8.404(d). FSS contracts are determined to be fair and reasonable at the time of award of the base contract.

(6) DESCRIBE THE MARKET RESEARCH CONDUCTED AMONG SCHEDULE HOLDERS AND THE RESULTS OR A STATEMENT OF THE REASON MARKET RESEARCH WAS NOT CONDUCTED:

Market research indicated that these items can be procured through the mandatory NAC contract: V797P-2065D.

This is in the best value of the Government, because purchasing scopes of a different brand would essentially require the procurement of the main system. New video towers and monitors can cost \$80,000 each, in addition to the functionally equivalent scopes to be acquired through this procurement. Furthermore, it is clearly more cost effective to purchase additional scopes for the existing system, than to start the process over, maintain two different systems and require training for two different systems. This in turn, allows staff to be better attentive to patient care.

(7) ANY OTHER FACTS SUPPORTING THE JUSTIFICATION:

The VA has mandated that video bronchoscopes are to be cleaned and processed only by SPS service. These scopes meet the sterilization requirements.

(8) A STATEMENT OF THE ACTIONS, IF ANY, THE AGENCY MAY TAKE TO REMOVE OR OVERCOME ANY BARRIERS THAT LED TO THE RESTRICTED CONSIDERATION BEFORE ANY SUBSEQUENT ACQUISITION FOR THE SUPPLIES OR SERVICES IS MADE:

Olympus confirmed that there are no distributors for these items. It is recommended that Olympus be contacted regarding potential distributors during future procurement processes.

(9) REQUIREMENTS CERTIFICATION: I certify that the requirement outlined in this justification is a Bona Fide Need of the Department of Veterans Affairs and that the supporting data under my cognizance, which are included in the justification, are accurate and complete to the best of my knowledge. I understand that processing of this limited sources justification restricts consideration of Federal Supply Schedule contractors to fewer than the number required by FAR Subpart 8.4. *(This signature is the requestor's supervisor, fund control point official, chief of service or someone with responsibility and accountability.)*

SIGNATURE

DATE

9.4.2013

RON ALBRECHT CHIEF, ANESTHESIA SERVICE
NAME TITLE SERVICE LINE/SECTION
JB VAMC
FACILITY

(10) APPROVALS IN ACCORDANCE WITH FAR 8.405-6(d):

a. CONTRACTING OFFICER'S CERTIFICATION (required): I certify that the foregoing justification is accurate and complete to the best of my knowledge and belief.

[Signature] 9/4/2013
CONTRACTING OFFICER'S SIGNATURE DATE
DARWIN MAHAFFY CONTRACTING OFFICER
NAME AND TITLE NCO 12

c. NCM/PCM/DESIGNEE: I certify that the foregoing justification is accurate and complete to the best of my knowledge and belief.

CHRISTINE HANSEN 9/9/2013
SIGNATURE DATE

CHRISTINE HANSEN
NETWORK CONTRACT MANAGER
NETWORK CONTRACTING OFFICE 12, GREAT LAKES ACQUISITION