

DEPARTMENT OF VETERANS AFFAIRS

Justification and Approval

For

Other Than Full and Open Competition

1. **Contracting Activity:** Department of Veterans Affairs, VISN 23, St. Cloud Va Health care System, 4801 Veterans Drive St. Cloud, MN 56303, 618-13-4-040-1218. This is a justification for other than full and open competition.
2. **Nature and/or Description of the Action Being Processed:**
Firm fixed price contract for AT Remote IR DPS Pendant Interface from Assisstive Tech Engineering and Consultation (ATEC) Inc.
3. **Description of Supplies/Services Required to Meet the Agency's Needs:**
10 AT Remote IR DPS Pendant Interfaces from Assisstive Tech Engineering and Consultation (ATEC) Inc. [REDACTED]
4. **Statutory Authority Permitting Other than Full and Open Competition:**
 - (X) (1) Only One Responsible Source and No Other Supplies or Services Will Satisfy Agency Requirements per FAR 6.302-1;
 - () (2) Unusual and Compelling Urgency per FAR 6.302-2;
 - () (3) Industrial Mobilization, Engineering, Developmental or Research Capability or Expert Services per FAR 6.302-3;
 - () (4) International Agreement per FAR 6.302-4
 - () (5) Authorized or Required by Statute FAR 6.302-5;
 - () (6) National Security per FAR 6.302-6;
 - () (7) Public Interest per FAR 6.302-7;
5. **Demonstration that the Contractor's Unique Qualifications or Nature of the Acquisition Requires the Use of the Authority Cited Above (applicability of authority):**
In-patients in the medical center are not always able to access the standard control interfaces to adjust bed position, control TV, lighting, nurse call, etc. This is particularly true for patients on the Spinal Cord Injury/Disease (SCI/D) ward and the Traumatic Brain Injury (TBI) ward. Many of these patients have physical disabilities that will not change with treatment. These patients are evaluated by therapists for devices known as environmental control units (ECU). ECU's allow patients to access electronic devices such as bed controllers, nurse call, TV, etc by voice command or use of a simple push button switch. In order for patient's to be trained to use an ECU prior to purchase of a device by PSAS, the patient requires access to all of the functions on the bed control panel and pillow pendant. The proposed device is an interface that enables the patient to send commands via an ECU to the medical center's Rauland Responder IV control system. This will enable therapy staff to conduct meaningful training prior to purchase of an ECU device.

Remote IR DPS Pendant Interface marketed by Assistive Technology Engineering and Consultation (ATEC) Inc to interface with the Rauland Responder IV control panel. This control panel is used throughout the Minneapolis Medical Center in patient rooms to coordinate the communication of the nurse call service and TV/Bed Controller signals. The Remote DPS Pendant Interface is unique in that it allows for current control panels to be passed-through the device without modification. The Interface also enables use of infra-red commands emitted by environmental control units within the room. This ability allows patients direct access to all aspects of room control such as the TV, bed configuration, nurse call, lighting and power shades.

6. **Description of Efforts Made to ensure that offers are solicited from as many potential sources as deemed practicable:**

There is no other known provider of a device similar to the Remote IR DPS Pendant Interface. Attempts to locate a similar device included Internet searches and contacting Rauland, the manufacturer and vendor of the control panel.

7. **Determination by the Contracting Officer that the Anticipated Cost to the Government will be Fair and Reasonable:**

Because this is a commercially available product it is anticipated that the price will be fair and reasonable.

8. **Description of the Market Research Conducted and the Results, or a Statement of the Reasons Market Research Was Not Conducted:**

There is no other known provider of a device similar to the Remote IR DPS Pendant Interface. Attempts to locate a similar device included Internet searches and contacting Rauland, the manufacturer and vendor of the control panel.

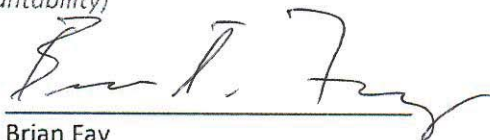
9. **Any Other Facts Supporting the Use of Other than Full and Open Competition:** None

10. **Listing of Sources that Expressed, in Writing, an Interest in the Acquisition:** None

11. **A Statement of the Actions, if any, the Agency May Take to Remove or Overcome any Barriers to Competition before Making subsequent acquisitions for the supplies or services required:** MPLS will conduct market research for future procurements to determine if there are any new vendors or products available.

12. **Requirements Certification:** I certify that the requirement outlined in this justification is a Bona Fide Need of the Department of Veterans Affairs and that the supporting data under my cognizance, which are included in the justification, are accurate and complete to the best of my knowledge and belief.

(This signature is the requestor's supervisor, fund control point official, chief of service, someone with responsibility and accountability)



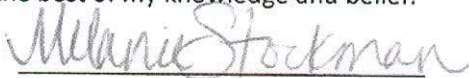
Brian Fay
Rehab Engineer
Minneapolis VAHCS

9/10/13

Date

13. **Approvals in accordance with FAR 6.304** This part is filled out by Contracting Staff as part of the Justification

a. **Contracting Officer's Certification (required):** I certify that the foregoing justification is accurate and complete to the best of my knowledge and belief.



Melanie Stockman
Contracting Officer, NCO 23

9/10/13

Date

b. **NCM/PCM (Required \$3K and above):** I certify the justification meets requirements for other than full and open competition and I approve this justification.



Jeri Jenkins
Facility Contract Manager, NCO 23

9 SEP 13

Date