

DEPARTMENT OF VETERANS AFFAIRS

Justification and Approval
For
Other Than Full and Open Competition

1. Contracting Activity:

Department of Veterans Affairs, NCO 12, Great Lakes Acquisition Center, 115 South 84th Street, Milwaukee, WI 53214

2. Nature and/or Description of the Action Being Processed:

Justification and approval for the expansion, installation, and service of an interactive patient care television system at the Oscar G. Johnson VA Medical Center in Iron Mountain, MI. The interactive patient care television system must be compatible and integrate able with the existing systems. The award will be a new contract on a firm-fixed price basis.

3. Description of Supplies/Services Required to Meet the Agency's Needs:

The Oscar G. Johnson VA Medical Center has a requirement for the installation and service of 47 interactive patient care televisions. The contractor is required to have administrative access to all licensed software, hardware, and existing systems. The contractor's hardware and software is required to be compatible with existing systems. The estimated value of the procurement is \$306,313.00 for the installation of equipment, hardware, software, and annual service for a base plus one option year.

4. Statutory Authority Permitting Other than Full and Open Competition:

41 USC §253(c)(1), as implemented by FAR 6.302-1; Only One Responsible Source and No Other Supplies or Services Will Satisfy Agency Requirements.

5. Demonstration that the Contractor's Unique Qualifications or Nature of the Acquisition Requires the Use of the Authority Cited Above (applicability of authority):

FAR 6.302-1 Only One Responsible Source and No Other Supplies or Services Will Satisfy Agency Requirements. The additional eVideon interactive patient care televisions will be a continued development of a highly specialized major proprietary system that is only provided by Optimal Solutions, Inc. The installation of additional interactive patient care televisions will be compatible with the existing eVideon server hardware and software. The eVideon

system will be able to provide bi-directional interface between the interactive patient care television system and Vista CPRS for patient education. The eVideon system will also be able to integrate with the existing Simplex Grinnell Zettler Sentinel 500 and EZ Care Nurse Call Systems. A substantial duplication of time, money, and effort would result if a different interactive patient television system were purchased. The hospital would need to purchase and install servers, hardware, and software to meet its requirements.

6. **Description of Efforts Made to ensure that offers are solicited from as many potential sources as deemed practicable:**

A Special Notice will be posted to FedBizOpps on September 21, 2013 and vendors will be able provide a response if they are able to provide the eVideon requirements for the hospital.

7. **Determination by the Contracting Officer that the Anticipated Cost to the Government will be Fair and Reasonable:**

The government intends to solicit to the incumbent contractor for additional eVideon interactive patient care televisions and the cost is expected to remain relatively the same. The incumbent contract was awarded based on a competitive solicitation and the pricing was determined to be fair and reasonable and overall the best value to the government. The requirements have not changed from the previous contract. Previous historical pricing will be used to make a fair and reasonable price determination.

8. **Description of the Market Research Conducted and the Results, or a Statement of the Reasons Market Research Was Not Conducted:**

In accordance with FAR Part 10, Market Research was conducted on GSA, NASA SEWP, NAC, FebBizOpps, SBA, VetBiz, AbilityOne, and the Open Market. Market research has indicated that no other vendors will be able to provide the eVideon interactive patient care television system on FSS mandatory or optional contract and no Veteran Owned businesses were found to provide the products and services.

9. **Any Other Facts Supporting the Use of Other than Full and Open Competition:**

The additional eVideon interactive patient care televisions will be for the Community Living Center and other strategic ancillary and waiting areas. The interactive patient care televisions will help improve patient care and satisfaction. If the hospital is not able to provide the additional interactive patient care televisions, improvement and satisfaction in patient care may be negatively affected.

10. Listing of Sources that Expressed, in Writing, an Interest in the Acquisition:

No other vendors have expressed interest in the acquisition, in writing or otherwise to date.

11. A Statement of the Actions, if any, the Agency May Take to Remove or Overcome any Barriers to Competition before Making subsequent acquisitions for the supplies or services required:

The current interactive patient care television system is proprietary to Optimal Solutions, Inc. The products and services were procured on a competitive basis and determined to be the best value to the government. To overcome barriers for subsequent acquisitions of interactive patient care televisions the government could require contractors to provide open source hardware and software.

12. Requirements Certification: I certify that the requirement outlined in this justification is a Bona Fide Need of the Department of Veterans Affairs and that the supporting data under my cognizance, which are included in the justification, are accurate and complete to the best of my knowledge and belief.

(This signature is the requestor's supervisor, fund control point official, chief of service, someone with responsibility and accountability)



Steven C. Treiber
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Name
Title
Facility

Date

13. Approvals in accordance with FAR 6.304

- a. Contracting Officer's Certification (required): I certify that the foregoing justification is accurate and complete to the best of my knowledge and belief.



Name:

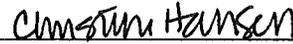
Contracting Officer

Network Contracting Office 12, Great Lakes Acquisition Center

9/23/13

Date

- b. **NCM/PCM (Required \$3K and above):** I certify the justification meets requirements for other than full and open competition.



Christine Hansen

Network Contract Manager

Network Contracting Office 12, Great Lakes Acquisition Center

9/23/2013

Date