

DEPARTMENT OF VETERANS AFFAIRS
Justification and Approval
For
Other Than Full and Open Competition

1. **Contracting Activity:** Department of Veterans Affairs, Network Contracting Office 16, Overton Brooks VA Medical Center, 510 E. Stoner Ave., Shreveport, LA 71101.

Transaction #: 667-14-1-468-0001

2. **Nature and/or Description of the Action Being Processed:** Renewal [REDACTED] Software System. This is the only system on the market that converts data [REDACTED] and [REDACTED] to SQL database, and is programmed to utilized long term utilization patterns to detect potential diversion of controlled substances and/or other medications at risk for diversion. It is, specifically designed for that purpose; however, it also provides long term use analysis for inventory control and stock levels. Moreover, this system is already in place and loaded on a designated central server at the [REDACTED]. It does not transit sensitive data to a vendor for storage and report generation, thus meets VA information security mandates.

3. **Description of Supplies/Services Required to Meet the Agency's Needs:** The software program [REDACTED] from [REDACTED] an SQL database. This data will then be utilized to produce long term utilization patterns to [REDACTED] of controlled substances and/or other medications at risk for diversion. It also provides long term use analysis for [REDACTED]. It does not transit sensitive data to a vendor for storage and report generation, in accordance with [REDACTED] mandates.

Contractor: Omnicell Technologies, Inc.

Estimated Value: \$26,001.00

Type of Contract: Firm Fixed-Price

Estimated Date of Award: October 1, 2013

Period of Performance: 1 October 2013 – 30 September 2014

4. **Statutory Authority Permitting Other than Full and Open Competition:**

- (1) Only One Responsible Source and No Other Supplies or Services Will Satisfy Agency Requirements per FAR 6.302-1;
- (2) Unusual and Compelling Urgency per FAR 6.302-2;
- (3) Industrial Mobilization, Engineering, Developmental or Research Capability or Expert Services per FAR 6.302-3;
- (4) International Agreement per FAR 6.302-4
- (5) Authorized or Required by Statute FAR 6.302-5;
- (6) National Security per FAR 6.302-6;
- (7) Public Interest per FAR 6.302-7;

5. **Demonstration that the Contractor's Unique Qualifications or Nature of the Acquisition Requires the Use of the Authority Cited Above (applicability of authority):** IAW FAR

6.302-, "Only one responsible source and no other supplies or services will satisfy agency requirements". [REDACTED] are required to [REDACTED] and to detect potential diversion of [REDACTED]. To facilitate inventory control and documentation, many pharmacies utilize [REDACTED] automated dispensing machines (ADM's) to [REDACTED] and [REDACTED] use of [REDACTED].

[REDACTED] software program interfaces with the [REDACTED] to overlay dispensing data from automated [REDACTED] devices (e.g., [REDACTED]). The software provides detailed utilization reports. These reports are [REDACTED] to more readily detect unauthorized use, diversion, etc.

Neither [REDACTED] has the capability to perform the detailed analyses required by [REDACTED] in an expedient manner. As a result, [REDACTED] strongly encourages each facility that utilizes [REDACTED] to purchase software packages for controlled substance monitoring. [REDACTED] reporting systems, e.g., Omnicell, allow the user to select data either by patient or nurse, but not by both, and only for [REDACTED] classes. [REDACTED] need the ability to provide more focused information in a simple format without having to compare multiple reports. [REDACTED] also need the ability to provide information in more than one format (numeric and graphic). [REDACTED] need the ability to "drill down" to specific users with a click of the mouse, versus [REDACTED] the same [REDACTED] times with other software. [REDACTED] software will provide [REDACTED] which allow the user to specify a time interval and display activity/administration that exceeds that time interval (i.e., if narcotics are removed 'x' hours apart). Data from this software will reside at [REDACTED] and serve the other facilities in [REDACTED]. Asforesaid, this will assure information security and not involve the transmission of [REDACTED] to outside sources.

6. Description of Efforts Made to ensure that offers are solicited from as many potential sources as deemed practicable: Market Research conducted using Vet Biz Registry, SBA Dynamic, GSA Advantage, and Internet. A determination could be made that there were not two or more SDVOSB, VOSB, and SB companies who could provide the requested requirement. Internet search, Bing.com, revealed only Omnicell Technologies, Inc. that was capable of meeting the Government's needs for [REDACTED] Software System. Also, VetBizOps and SBA did not reveal any veteran owned and/or small businesses that were capable of meeting this requirement either. Therefore, this requirement is recommended to be purchased IAW FAR 6.302-1, Only One Responsible Source and No Other Supplies or Services Will Satisfy Agency Requirements.

7. Determination by the Contracting Officer that the Anticipated Cost to the Government will be Fair and Reasonable: Pricing is the same as provided in FY 13, \$26,001.00. Pricing does not increase or decrease unless locations request changes in cabinets resulting in the purchase or deletion of additional licenses. [REDACTED]

Historical Data: [REDACTED]

Based on historical data and the quote submitted by Omnicell Technologies, Inc., pricing is fair and reasonable and [REDACTED] of the requiring activity.

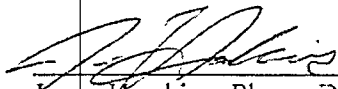
8. Description of the Market Research Conducted and the Results, or a Statement of the Reasons Market Research Was Not Conducted: See Item 6 above

9. Any Other Facts Supporting the Use of Other than Full and Open Competition: See Item 6 above.

10. Listing of Sources that Expressed, in Writing, an Interest in the Acquisition: Omnicell Technologies, Inc., 590 E Middlefield Rd., Mountain View, CA 94043.

11. A Statement of the Actions, if any, the Agency May Take to Remove or Overcome any Barriers to Competition before Making subsequent acquisitions for the supplies or services required: The source for this purchase is required IAW FAR 6.302-1, Only One Responsible Source and No Other Supplies or Services Will Satisfy Agency Requirements. However, future efforts will continue to seek full competition and to fully comply with standard acquisition practices.

12. Requirements Certification: I certify that the requirement outlined in this justification is a Bona Fide Need of the Department of Veterans Affairs and that the supporting data under my cognizance, which are included in the justification, are accurate and complete to the best of my knowledge and belief.



Jason Hawkins, Pharm.D.
Pharmacoeconomic Clinical Pharmacy Manager
VISN 16

7/16/2013

Date

13. Approvals in accordance with FAR 6.304

a. **Contracting Officer's Certification: (required)** I certify that the foregoing justification is accurate and complete to the best of my knowledge and belief.



PHYLLIS M. SHEALEY
CONTRACTING OFFICER
OVERTON BROOKS VAMC, NCO 16

7/16/2013

Date

b. **P&C:** I certify that the foregoing justification is accurate and complete to the best of my knowledge and belief.

Randy Pernell

RANDY PERNELL
CHIEF, PURCHASING AND CONTRACTING
OVERTON BROOKS VA MEDICAL CENTER
NETWORK CONTRACTING OFFICE 16

7/17/2013

Date