

**SINGLE SOURCE**  
**(APPLICABLE TO PURCHASES UNDER SAT \$3,000 - \$150,000)**

**1. Contracting Activity:**

NCO 12, GREAT LAKES ACQUISITION CENTER,  
115 SOUTH 84<sup>TH</sup> STREET, SUITE 101  
MILWAUKEE, WI 53214

**2. Purchase Request Number:** 695-13-3-133-0109

**3. Authority for Action:**

FAR 6.302-1 Only one responsible source and no other supplies or services will satisfy agency requirements.

**4. Describe the supply or service to be acquired and the total estimated dollar value:**

This is for a service agreement on the Phacoemulsification Surgical System located at the Oscar G. Johnson VA Medical Center in Iron Mountain, MI. This service agreement is for emergency repairs, and annual preventative maintenance.

Estimated Total Dollar Value First Year: \$ ██████████  
Estimated Total Dollar Value (Base + 3): \$ 110,400.00

**5. List the proposed contractor (name, contact, and phone number) and describe the unique knowledge or capabilities of the proposed contractor:**

Abbott/AMO Sales and Service, Inc.  
1700 E. Andrew Place  
Santa Ana, CA 92705  
POC: Jennifer Mercer  
408-273-4172

Service agreement to cover emergency repairs and annual preventative maintenance for the Phacoemulsification Surgical System located at the Oscar G. Johnson VA Medical Center in Iron Mountain, MI. Additionally, a qualified contractor must have access to Abbott replacement parts and proprietary software necessary for upgrades/diagnostics/and repairs. A qualified contractor must be experienced and technically proficient with the diagnostics and troubleshooting of Abbott Phacoemulsification Surgical Systems.

**6. Describe your market research efforts and efforts to ensure that offers are solicited from as many potential sources as is practicable:**

Abbott/AMO was contacted by the Contract Specialist and was informed that only the OEM (Abbott/AMO) could service their equipment due to the fact that they do not allow third parties access to their proprietary software or help desk support. Additional market research also turned up no qualified vendors. An intent to sole source was issued on 9/3/2013 and closed on 9/5/2013 with no responses. The technical users and COR supported this position that only Abbott/AMO is able to service their own equipment and have provided documentation supporting this position. The Contracting Officer has come to the determination that no other sources are able or qualified to provide the required service on this particular requirement.

**7. State why you feel that the anticipated cost to the Government will be fair and reasonable:**

I certify that the pricing is fair and reasonable based upon the following: a) Abbott/AMO has provided the government a discount of approximately 36% from their regular (non-government) rate, and agreed not to raise prices during the 4 years of the quote, and b) the cost to purchase new biomedical equipment to replace the current equipment would be cost prohibitive compared to the servicing cost over the contract period, and c) the pricing quoted is representative of pricing for similar services based upon biomedical service agreement quotes received from other vendors.

[REDACTED]

**8. Other:** N/A

**9. Certifications:**

I hereby certify that the data provided above is accurate and complete to the best of my knowledge and belief.

Steven Treiber  
**Typed/Printed Name and Signature  
of Technical Representative**

9/5/2013  
**Date**

I hereby determine that the circumstances of this contract action deem only one source reasonably available.

Trong Nguyen  
**Contracting Officer**

9/5/2013  
**Date**

I certify the justification meets requirements for other than full and open competition.

Bryan Boland  
**Services Team Manager**  
**Network Contracting Office 12, Great Lakes Acquisition Center**

9/5/2013  
**Date**