

**SINGLE SOURCE**  
**(APPLICABLE TO PURCHASES UNDER SAT \$3,000 - \$150,000)**

**1. Contracting Activity:**

NCO 12, GREAT LAKES ACQUISITION CENTER,  
115 SOUTH 84<sup>TH</sup> STREET, SUITE 101  
MILWAUKEE, WI 53214

**2. Purchase Request Number:** 537-13-2-947-0053

**3. Authority for Action:**

☒ FAR 6.302-1 Only one responsible source and no other supplies or services will satisfy agency requirements.

**4. Describe the supply or service to be acquired and the total estimated dollar value:**

This is for a service agreement on the two (2) Stratus CS Analyzers requiring 24/7 unlimited technical phone support for troubleshooting. If technical phone support cannot resolve the issue during the technical support call, the vendor shall immediately dispatch a qualified (oem certified) repair technician to report onsite within 8 hours of the initial call M-F.

Estimated Total Dollar Value First Year: \$ [REDACTED]  
Estimated Total Dollar Value (Base + 4): \$ 45,390.00

**5. List the proposed contractor (name, contact, and phone number) and describe the unique knowledge or capabilities of the proposed contractor:**

Siemens Healthcare Diagnostics  
1717 Deerfield Road  
Deerfield, IL 60015  
POC: Nancy Panameno  
847-607-4101

Service agreement to cover emergency repairs and technical help desk support for 2 x Stratus CS Analyzers for the emergency department at Jesse Brown VA Medical Center. A qualified Contractor must have OEM certified and trained personnel familiar with the diagnostics and repair of Siemens Stratus CS Analyzers available to provide emergency repairs as necessary. Additionally, a qualified contractor must have an existing technical help desk support


program in place at the time of contract award that is experienced and technically proficient with the diagnostics and troubleshooting of Siemens Stratus CS Analyzers.

**6. Describe your market research efforts and efforts to ensure that offers are solicited from as many potential sources as is practicable:**

Siemens was contacted by the Contract Officer and was informed that only the OEM (Siemens) could service their equipment due to the fact that they do not certify technicians outside of their servicing department, nor do they allow 3rd parties access to their proprietary software or help desk support. The Contract Officer also placed a Sources Sought notice on FBO on 7/3/2013 that closed on 7/11/13, with no responses. Additional market research also turned up no qualified vendors. An intent to sole source was issued on 8/8/2013 and closed on 8/14/2013 with no responses. The Contract Officer has come to the determination that no other sources are able or qualified to provide the required service on this particular requirement.

**7. State why you feel that the anticipated cost to the Government will be fair and reasonable:**

I certify that the pricing is fair and reasonable based upon the following: a) Siemens has provided the government a discount of approximately 36% from their regular (non-government) rate, and agreed not to raise prices during the 5 years of the quote, and b) the cost to purchase new biomedical equipment to replace the current equipment would be cost prohibitive compared to the servicing cost over the contract period, and c) the pricing quoted is representative of pricing for similar services based upon biomedical service agreement quotes received from other vendors.



**8. Other: N/A**

**9. Certifications:**

I hereby certify that the data provided above is accurate and complete to the best of my knowledge and belief.

Virgie Davie  
**Typed/Printed Name and Signature  
of Technical Representative**

8/15/2013  
**Date**

I hereby determine that the circumstances of this contract action deem only one source reasonably available.

Trong Nguyen  
**Contracting Officer**

8/15/2013  
**Date**

I certify the justification meets requirements for other than full and open competition.

Bryan Boland  
**Services Team Manager**  
**Network Contracting Office 12, Great Lakes Acquisition Center**

8/15/2013  
**Date**