

DEPARTMENT OF VETERANS AFFAIRS

Justification and Approval

For

Other Than Full and Open Competition

1. **Contracting Activity:** Department of Veterans Affairs, VISN 07, Charlie Norwood VA Medical Center
2. **Nature and/or Description of the Action Being Processed:** New, firm, fixed-priced contract for Nurse Call System Support.
3. **Description of Supplies/Services Required to Meet the Agency's Needs:** Provide all material, labor and supplies required to provide servicing and technical support of the Downtown Division nurse call system which impacts patient safety, including the notification of a medical emergency to clinical staff.
4. **Statutory Authority Permitting Other than Full and Open Competition:** 41 USC §253(g), as implemented by FAR 6.302.  
  
(X) (1) Only One Responsible Source and No Other Supplies or Services Will Satisfy Agency Requirements per FAR 6.302-1;
5. **Demonstration that the Contractor's Unique Qualifications or Nature of the Acquisition Requires the Use of the Authority Cited Above (applicability of authority):** The Intego/Wescom Nurse Call System currently in use at the Charlie Norwood VA Medical Center is manufactured by Intego. Intego states that the only company authorized to service maintain and provide equipment for this system is Southmed, Inc. (see attached letter). The vendor shall use only original factory/manufacture replacement parts and must comply with original factory specifications. Due to the proprietary nature of the MedLink Nurse Call System software, Southmed is the only vendor that can perform the requested service
6. **Description of Efforts Made to ensure that offers are solicited from as many potential sources as deemed practicable:** A Sources Sought Notice was published on FedBizOpps and yielded no results. A Notice of Intent to Sole Source was also published on FedBizOpps with no results.
7. **Determination by the Contracting Officer that the Anticipated Cost to the Government will be Fair and Reasonable:** The anticipated price to the Government is \$ 15,500.00. The last three contracts were:

VA24713P0256, 12/10/12: \$15,500 (\$1291.67/mo)

VA509C15592, 9/28/11: \$13,747.22 (1145.60/mo)

VA509C15602, 9/28/12: \$7415.17 (7 month contract) - (\$1053.31/mo)

A similar system, manufacturer Hill-Rom, VA250P0423, 9/28/12 - \$44,798.00

The IGCE for the Base Year is \$16,899.60 (\$1408.30/mo). Therefore, the price is considered to be fair and reasonable to the government.

8. **Description of the Market Research Conducted and the Results, or a Statement of the Reasons Market Research Was Not Conducted:** A Sources Sought Notice was published on FedBizOpps and yielded no results. A Notice of Intent to Sole Source was also published on FedBizOpps and also yielded no results. Further market research was not conducted because the manufacturer, Intego, states that Southmed is the sole source for factory replacement parts, and that Southmed is the sole representative authorized to provide service on the existing MedLink Nurse Call System.
9. **Any Other Facts Supporting the Use of Other than Full and Open Competition:** Failure to provide servicing and technical support for the nurse call system impacts patient safety, including the notification of a medical emergency to clinical staff.
10. **Listing of Sources that Expressed, in Writing, an Interest in the Acquisition:** No other sources expressed an interest in writing to this acquisition.
11. **A Statement of the Actions, if any, the Agency May Take to Remove or Overcome any Barriers to Competition before Making subsequent acquisitions for the supplies or services required:** Each new requirement will be researched to see if competition has become available.
12. **Requirements Certification:** I certify that the requirement outlined in this justification is a Bona Fide Need of the Department of Veterans Affairs and that the supporting data under my cognizance, which are included in the justification, are accurate and complete to the best of my knowledge and belief.



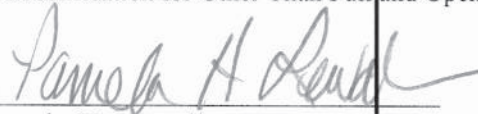
Willie F. Downs  
M&O Supervisor  
Charlie Norwood VA Medical Center

Date 6/25/2013

13. **Approvals in accordance with FAR 6.304**

- a. **Contracting Officer's Certification (required):** I certify that the foregoing justification is accurate and complete to the best of my knowledge and belief.

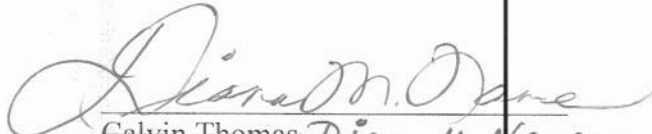
SUBJ: Sole Source Justification for Other Than Full and Open Competition – Nurse Call System Support

  
Pamela H. Lewallen  
Contracting Officer  
NCO 7 Contracting Activity

Date 6-25-13

*Rev  
NCO 7 QA  
6-25-13*

- b. **NCM/PCM (Required \$3K and above):** I certify the justification meets requirements for other than full and open competition.

  
~~Calvin Thomas~~ *Diana M. Nance*  
Acting Network Contract Manager  
VA Southeast Network – NCO 7

Date 25 Jun 13