

## Market Research Report - Contracting

1. Purchase Request #: 667-14-1-132-0020

2. Title: RF Sponge Detection System for OR

3. Product or Service Code (NAICS): 423450

4. Estimated Contract Value (including options): \$36,100.00

5. In accordance with Federal Acquisition Regulation (FAR) Part 10, market research has been conducted for this acquisition. The following techniques were used (**check all that apply and provide a narrative of the nature of the information obtained and the contact information identified for each reference checked below**):

☒ Historical acquisition information (review of recent market research results for similar or identical supplies/services).

☐ Personal knowledge/experience in procuring supplies/services of this type.

☒ Contact with the requester and/or other knowledgeable people in Government and industry regarding the commercial nature of this requirement and standard industry practices in this area of supply/service.

☐ Publication of a formal request for information through the Government-wide point of entry.

☐ Publication in appropriate technical journals.

☒ Review of Government and/or commercial databases for relevant information:

Sources Checked: ☒ GSA Advantage ☐ VetBiz Registry ☐ SBA Dynamic Small Business Search ☒ Other J&A Provided by Customer, National Institutes of Health, SAM

☒ Review of Internet resources.

☒ Use of source lists for identical or similar items obtained from Government, professional, and/or industry sources.

☐ Review of catalogs and other generally available product literature (online and/or in hard copy).

☐ Interchange meetings or presolicitation conferences with potential offerors.

Comments/Narrative (**response required**): One item is on Contract, but the other two will make this an Open Market purchase. According to National Institutes of Health, there are only two manufacturers of this equipment: RF Surgical and ClearCount. A search of SAM shows ClearCount has no SAM record and therefore cannot be determined as a responsible source under FAR 9.

On the basis of the results of the above research, it is determined that this requirement:

☒ *Can* be met by commercial items, commercial items with customary or minor modifications, or nondevelopmental items.

OR

☐ *Cannot* be met by commercial items, commercial items with modifications, or nondevelopmental items. Further, a reevaluation has been made in accordance with FAR 10.002(b), and the Government requirement cannot be modified in a way that will allow a commercial item to meet the need. *Note:* Any presolicitation synopsis of this requirement must include Numbered Note 26.

Summarize the reasons for this determination

Item is available from commercial sources.

PubMed

**Display Settings** ☒ Abstract

Health Devices. 2008 Jul;37(7):193-202.

## **Radio-frequency surgical sponge detection: a new way to lower the odds of leaving sponges (and similar items) in patients.**

[No authors listed]

### **Abstract**

Radio-frequency (RF) tags are now being embedded in items such as surgical sponges, towels, and pads to reduce the chances that these objects will be left in patients after a procedure. Find out how--and how well--RF sponge-detection systems work, including our view of the two systems currently on the market: ClearCount Medical's SmartSponge System, which counts sponges in addition to detecting them. RF Surgical's RF Surgical Detection System, which is a detect-only system.

PMID: 18771206 [PubMed - indexed for MEDLINE]

**MeSH Terms**

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(Example: Market research may reveal that a combination of commercial/noncommercial items can meet the Government's needs.)

7. On the basis of the results of the above research, it is determined that this requirement:

☐ Can ☒ Cannot be set-aside for Service Disabled Veteran Owned Small Business or Veteran Owned Small Business because **(response required)**: J&A provided by customer. Item is esoteric in nature and not widely available.

8. Based on the following, it has been determined by the CO that this requirement: ☒ Can

☐ Cannot be set-aside for Small Business because **(response required)**: J&A cites SB source as only capable source.

(Example: A review of the SBA Dynamic Small Business search shows no small businesses available (explain); please include specific information related to results of 8(a) / WOSB / HUBZone / etc.:)

9. Pricing factors (e.g., pricing history, competitive conditions, overall level of demand, trends in supply and demand, pattern of demand, other impacting market forces, pricing strategies, sources of supplies) **(response required)**. One item is on VA Contract, the other two are routinely sold on the competitive commercial market to private and non-profit healthcare organizations.

10. Standard industry terms and conditions (e.g., warranty, maintenance, discounts, liability, delivery, acceptance/rejection) under which commercial sales of the required supplies/services are made (respond as applicable):.

11. Laws or regulations unique to the required supplies/services (respond as applicable): FAR Part 13, FAR Part 9.

12. On the basis of the above information, the basic clauses and provisions prescribed in FAR Part 12:

☒ are sufficient for use in this acquisition and do not require any substantial tailoring to be consistent with industry's commercial practices.

OR

☐ require tailoring to be consistent with industry's commercial practices. All such tailoring will be included in the solicitation issued for the required supplies/services.

13. Based on the above market research, it is determined to be in the best interest of the Government to **(response required)** (Identify here a summary of the acquisition strategy being used): Solicit source cited on J&A for price quote, issue PO.

Signed: \_\_\_\_\_ (Service / End User)

Date: \_\_\_\_\_

Signed:  \_\_\_\_\_ (Contracting Officer)

11/20/13

Market Research Report

## **Market Research Report - Contracting**

Date: \_\_\_\_ 19 Nov 2013 \_\_\_\_\_

## Search Results

### Current Search Terms: clearcount\*

**Notice:** This printed document represents only the first page of your SAM search results. More results may be available. To print your complete search results, you can download the PDF and print it.

**No records found for current search.**

**SAM | System for Award Management 1.0**

IBM v1.1278.20131018-1401

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