

DEPARTMENT OF VETERANS AFFAIRS
Justification and Approval
For
Other Than Full and Open Competition

1. Contracting Activity: Department of Veterans Affairs, VISN 10, Dayton VA Medical Center Contracting has prepared this document to serve as the "Justification for Other Than Full and Open Competition" for a "Brand Name" requirement – Hill-Rom Bed Repair Parts. The Purchase Request Number is 552-14-1-695-0020.

2. Nature and/or Description of the Action Being Processed:

This proposed action is for a firm-fixed-price purchase order issued to Other Than Full and Open Competition (BRAND NAME) on the open market to purchase Hill-Rom Bed Repair Parts. The requirement will be solicited via FBO as a small business set-aside. The equipment shall be delivered within forty five (45) calendar days after receipt of order (ARO).

3. Description of Supplies/Services Required to Meet the Agency's Needs: The Department of Veterans Affairs, VA Health Care System of Ohio (VISN 10), has a requirement Hill-Rom bed Repair Parts (item referenced below). The facility requires 42 brake casters to prevent the patient beds from moving while sedentary. Additionally, the facility requires 39 steer casters to aid in the steering of the beds thereby increasing patient and staff safety; 29 left-scale pods and 35 right scale pods so patients can be weighed in bed, reducing the risk of patient falls; eight pendants to assist the patient in moving the bed on their own; four pendant harnesses for proper operation of the pendants; one CPR handle for proper emergency release in case of emergency or code procedures.

Item List:

	Item#	Description	Quantity	Unit
1	162132-01	Brake Caster	42	EA
2	162132-03	Steer Caster	39	EA
3	138239	Left Scale Pod	29	EA
4	138231	Right Scale Pod	35	EA
5	166462-01	Pendant	8	EA
6	71761	Pendant Harness	4	EA
7	CA0027	CPR Handle	1	EA

4. Statutory Authority Permitting Other than Full and Open Competition:

(X) (1) Only One Responsible Source and No Other Supplies or Services Will Satisfy Agency Requirements per FAR 6.302-1;

() (2) Unusual and Compelling Urgency per FAR 6.302-2;

() (3) Industrial Mobilization, Engineering, Developmental or Research Capability or Expert Services per FAR 6.302-3;

() (4) International Agreement per FAR 6.302-4

() (5) Authorized or Required by Statute FAR 6.302-5;

() (6) National Security per FAR 6.302-6;

() (7) Public Interest per FAR 6.302-7;

5. Demonstration that the Contractor's Unique Qualifications or Nature of the Acquisition Requires the Use of the Authority Cited Above (applicability of authority): Hill-Rom brand repair parts are the only type that will satisfy the requirement. These parts must be compatible with the bed and bed functions. The casters must fit properly for safe operation of the steering and brake functions. Likewise, the scale pods must integrate with the Hill-Rom PCB for accurate measurements of weight. The pendant and pendant harness must also integrate with the Hill-Rom PCB for proper functioning of the patient pendant. The CPR handle must also integrate with the Hill-Rom back rest for proper operation of emergency and code procedures.

6. Description of Efforts Made to ensure that offers are solicited from as many potential sources as deemed practicable: Market research was conducted, details of which are in the market research section of this document. Other than full and open competition is anticipated for the required repair parts. Although, these repair parts are available on the open market through many small and large business resellers, it will be set-aside for small businesses. If this action is approved, this Justification for Other Than Full and Open Competition will be posted on the Government Point of Entry (GPE) Federal Business Opportunities (FBO) with the Notice of Award after the award of the proposed purchase order.

7. Determination by the Contracting Officer that the Anticipated Cost to the Government will be Fair and Reasonable: The requester and other government representatives completed market research and provided an Independent Government Estimate (IGE). The IGE was based off of informal vendor quotes and procurement history. The total estimated amount for this proposed order is approximately [REDACTED]. Although this is planned to be solicited to Other Than Full and Open Competition, the pricing will be analyzed and must be determined fair and reasonable prior to award.

8. Description of the Market Research Conducted and the Results, or a Statement of the Reasons Market Research Was Not Conducted: In accordance with Federal Acquisition Regulation (FAR) part 10.002, below are the market research sources and their corresponding findings:

- a. Historical acquisition information (review of recent market research results for similar or identical supplies/services).
- b. The requester and other Government representatives completed market research and provided an Independent Government Estimate (IGE). The IGE was mostly derived from informal vendor quotes and procurement history.
- c. A Google search provided more information about the products being requested. The items being requested are not on a GSA contract.
- d. A search in the electronic Contract Management System (eCMS) under "Hill-Rom Repair Parts" yielded no results.
- e. Reviewing catalogs and other generally available product literature, specifically the GSA Advantage! online catalog. GSA Advantage! searches showed that the repair parts are not available on any VA FSS contract.

9. Any Other Facts Supporting the Use of Other than Full and Open Competition: In accordance with the priorities for use of Government supply sources in the Veterans Affairs Acquisition Regulations (VAAR) 808.002, market research determined that these products and services are not available from (1) agency inventories, (2) a national committed use contract awarded by the VA National Acquisition Center (NAC), (3) a mandatory the Federal Supply Schedule (FSS) contract awarded by the NAC in Federal Supply Classification (FSC) groups 65 and 66 or (4) an optional use FSS. Continuing the order of

priority, the next supply source where contractors can reasonably meet our requirements is in the open market.

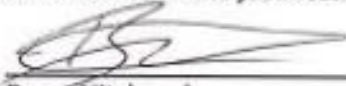
Hill-Rom produces the required repair parts, however, information revealed by market research and confirmed by the Hill-Rom sales rep illustrates that these products are only available on the open market and are not offered on the VA NAC schedules.

10. Listing of Sources that Expressed, in Writing, an Interest in the Acquisition: See Section VI above, in addition:

- Med Parts Plus
- DiaMedical
- Hill-Rom

11. A Statement of the Actions, if any, the Agency May Take to Remove or Overcome any Barriers to Competition before Making subsequent acquisitions for the supplies or services required: Although there is not currently any anticipation that further repair parts will be required for this system, the agency will work with the program office to perform additional market research if any additional equipment is needed. If this action is approved, this Justification for Other Than Full and Open Competition will be posted on the Government Point of Entry (GPE), Federal Business Opportunities (FBO) with the Notice of Award after the award of the proposed purchase order.


12. Requirements Certification: I certify that the requirement outlined in this justification is a Bona Fide Need of the Department of Veterans Affairs and that the supporting data under my cognizance, which are included in the justification, are accurate and complete to the best of my knowledge and belief.


Bryce Hitchcock
BEES, Engineering (BIOMED)
Dayton VA Medical Center

12.17.13
Date

13. Approvals in accordance with FAR 6.304

a. Contracting Officer's Certification: (required) I certify that the foregoing justification is accurate and complete to the best of my knowledge and belief.


THOMAS P MOORE
CONTRACTING OFFICER, SUPERVISOR
NETWORK CONTRACTING OFFICE (NCO 10)

Digitally signed by Moore, Thomas
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Date

b. NCM/PCM : I certify the justification meets requirements for other than full and open competition.


TERRY SPITZMILLER
NETWORK CONTRACT MANAGER (NCM)
NETWORK CONTRACTING OFFICE (NCO 10)

Digitally signed by Moore, Thomas
DN: cn=Moore, ou=InternetStaff, ou=Contracting, ou=VA
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