

**LIMITED SOURCES JUSTIFICATION**

**ORDER >\$3,000**

**FAR PART 8.405-6**

**2237 Transaction # or Vista Equipment Transaction #:** 636-14-2-4154-0025

This acquisition is conducted under the authority of the Multiple Award Schedule Program. The material or service listed in par. 3 below is sole source, therefore, consideration of the number of contractors required by FAR Subpart 8.4 – Federal Supply Schedules, is precluded for the reasons indicated below.

**Restricted to the following source:** Provide original manufacturer's name for material or contractor's name for service. (If a sole source manufacturer distributes via dealers, ALSO provide dealer information.)

Manufacturer/Contractor: Philips Healthcare North America

Manufacturer/Contractor POC & phone number: Lee Weaver, 319-400-3987, lee.weaver@philips.com

Mfgr/Contractor Address: 3000 Minuteman Road, MS0400, Andover, MA 01810-1099

Dealer/Rep address/phone number: same

☒ The requested material or service represents the minimum requirements of the Government.

**(1) AGENCY AND CONTRACTING ACTIVITY:**

Department of Veterans Affairs

Network 23 Contracting Office (90C)

VA Health Care System

Fargo, ND

**VISN: 23**

**(2) NATURE AND/OR DESCRIPTION OF ACTION BEING APPROVED:**

A purchase order will be awarded on a limited sources basis for the procurement of patient monitors for a new ward (5E) that is currently under construction.

**(3) (a) A DESCRIPTION OF THE SUPPLIES OR SERVICES REQUIRED TO MEET THE AGENCY'S NEED:**

(15) Philips IntelliVue MP5 bedside monitors, (15) CBL 5Lead ECG Trunk Model M1668A, (15) CBL 5 Leadset Grabber Model M1968A, (15) Easy Care Cuff, Adult, Model M4555B, (15) Easy Care Cuff, Adult XL Model M4556B, (15) Easy Care Cuff, Lrg adult XL, Model N4558B, (15) Adult Pressure Interconnect Cable 3m Model M1599B, (15) SpO2 8-Pin D-sub Adapter cable 3m Model M1943AL, (15) MP5/MP5SC VHM Arm Kit Model MXU0148, (1) Clinical Config & Impl Services Model 890539, (2) IntelliVue Config Switch/POE Type 1 Model 866152, (1) IntelliVue Smart-Hopping Sync Model 866212, (12) Smart-Hopping 1.4 GHz AP Model 989803171211, (12) Mounting Kits Model MXU0068, (1) Watchdog UPS Model 862123, (2) Remote Antenna Model 865052, (2) Mounting Kits Model MXU0068, (2) Connector Kits Model MXU0069, (1) Smart-Hopping APC Model 865346, (3) Install Services Model H1028B, (1) CPU Remote One-Box Receiver Model 98980570049, Clinical Config & Impl Service Model 890539

(b) ESTIMATED DOLLAR VALUE: \$206,291.38

(c) REQUIRED DELIVERY DATE: 4/15/2014

**(4) IDENTIFICATION OF THE JUSTIFICATION RATIONALE (SEE FAR 8.405-6), AND IF APPLICABLE, A DEMONSTRATION OF THE PROPOSED CONTRACTOR'S UNIQUE QUALIFICATIONS TO PROVIDE THE REQUIRED SUPPLY OR SERVICE. (CHECK ALL THAT APPLY AND COMPLETE)**

☒ Specific characteristics of the material or service that limit the availability to a sole source (unique features, function of the item, etc.). Describe in detail why only this suggested source can furnish the requirements to the exclusion of other sources.

Philips is the only company that can provide monitors and wireless access points that will work with our existing telemetry system in the hospital. We monitor all patients from a cockpit with a "tele-tech" and all alarms come into that station. Other vendor's alarms will not be compatible with the system and will not be able to be managed by the same system. That would be a significant patient safety issue and would conflict with the Joint Commissions Sentinel Event Alert regarding the management of clinical alarms.

☐ A patent, copyright or proprietary data limits competition. The proprietary data is:

☐ These are "direct replacements" parts/components for existing equipment.

☒ The material/service must be compatible in all aspects (form, fit and function) with existing systems presently installed/performing. Describe the equipment/function you have now and how the new item/service must coordinate, connect, or interface with the existing system.

Philips is the only company that can integrate bedside monitors with our current system for alarm management as their system is proprietary and no other company can pass live alarm information or transfer of patients from one area of the hospital to another.

☐ The new work is a logical follow-on to an original Federal Supply Schedule order provided that the original order was placed in accordance with the applicable Federal Supply Schedule ordering procedures. The original order must not have been previously issued under sole source or limited source procedures.

☐ An urgent and compelling need exists, and following the ordering procedures would result in unacceptable delays.

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**(5) DESCRIBE WHY YOU BELIEVE THE ORDER REPRESENTS THE BEST VALUE CONSISTENT WITH FAR 8.4 TO AID THE CONTRACTING OFFICER IN MAKING THIS BEST VALUE DETERMINATION:**

This vendor has always been great to work with and has provided excellent project management and customer support for their products. No other vendor would be able to make the systems compatible with our existing system. Price will be determined fair and reasonable by comparing prices offered to price schedule of FSS contract.

**(6) DESCRIBE THE MARKET RESEARCH CONDUCTED AMONG SCHEDULE HOLDERS AND THE RESULTS OR A STATEMENT OF THE REASON MARKET RESEARCH WAS NOT CONDUCTED:**

A general search of GSA determined the items requested are available via FSS schedule 65IIA/A-50A a mandatory use schedule. A sources sought was posted on GSA E-Buy seeking additional competition od other vendors capabilities in satisfying this requirement. The only vendor that responded was Philips.

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**(7) ANY OTHER FACTS SUPPORTING THE JUSTIFICATION:**

This is an urgent procurement as to not delay the construction for the "Shaft and Fall Protection" Construction Project.

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**(8) A STATEMENT OF THE ACTIONS, IF ANY, THE AGENCY MAY TAKE TO REMOVE OR OVERCOME ANY BARRIERS THAT LED TO THE RESTRICTED CONSIDERATION BEFORE ANY SUBSEQUENT ACQUISITION FOR THE SUPPLIES OR SERVICES IS MADE:**

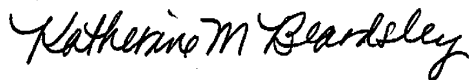
When the entire monitoring system is replaced, that procurement will be done competitively, but since we are just expanding existing capabilities to accommodate the additional beds/new ward, there is nothing that can be done for this procurement.

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**(9) REQUIREMENTS CERTIFICATION:** I certify that the requirement outlined in this justification is a Bona Fide Need of the Department of Veterans Affairs and that the supporting data under my cognizance, which are included in the justification, are accurate and complete to the best of my knowledge. I understand that processing of this limited sources justification restricts consideration of Federal Supply Schedule contractors to fewer than the number required by FAR Subpart 8.4. *(This signature is the requestor's supervisor, fund control point official, chief of service or someone with responsibility and accountability.)*



1/17/2014

SIGNATURE

DATE

Katherine M. Beardsley

Chief, Biomedical Engineering

Facilities (Biomedical Engineering)

NAME

TITLE

SERVICE LINE/SECTION

Iowa City VA Health Care System

FACILITY

**(10) APPROVALS IN ACCORDANCE WITH FAR 8.405-6(d):**

**a. CONTRACTING OFFICER'S CERTIFICATION (required):** I certify that the foregoing justification is accurate and complete to the best of my knowledge and belief.

_____	<u>02/12/2014</u>
CONTRACTING OFFICER'S SIGNATURE	DATE
<u>CHRISTOPHER VOLK, Contracting Officer</u>	<u>NETWORK 23 CONTRACTING OFFICE, SIOUX FALLS</u>
NAME AND TITLE	FACILITY

**c. NCM/PCM/DESIGNEE:** I certify that the foregoing justification is accurate and complete to the best of my knowledge and belief and I approve this Limited Sources Justification.

_____	_____
SIGNATURE	DATE
_____	
SCOTT PETRIN	
FARGO COMMODITIES PRODUCT LINE MANAGER, NCO 23	