

DEPARTMENT OF VETERANS AFFAIRS

Justification and Approval

For

Other Than Full and Open Competition

1. **Contracting Activity:** Department of Veterans Affairs, NCO 23, St. Cloud VA Health care System, 4801 Veterans Drive St. Cloud, MN 56303, 618-14-2-4005-0331. This is a justification for other than full and open competition.
2. **Nature and/or Description of the Action Being Processed:**  
Firm fixed price purchase order for HI-IQ Software License renewal from Conexsys Inc. for POP 1/8/2014 – 1/7/2015 for the MPLS VA.  
  
Estimated Price: [REDACTED]  
Estimated Delivery: 01/08/2014
3. **Description of Supplies/Services Required to Meet the Agency's Needs:**  
The HI-IQ system was designed by volunteers from the Society of Interventional Radiology (SIR) and provides solutions for a diverse range of Interventional Radiology needs. First developed in 1993 as a means of capturing QA data, HI-IQ has evolved into the centerpiece tool for managing IR workflow. This software captures and reports on comprehensive patient, procedural, and inventory data. It facilitates compliance with quality improvement initiatives, encourages billing accuracy, maximizes resource utilization and efficiency analysis, as well as "just-in-time" inventory management.
4. **Statutory Authority Permitting Other than Full and Open Competition:**  
 (1) Only One Responsible Source and No Other Supplies or Services Will Satisfy Agency Requirements per FAR 6.302-1;  
 (2) Unusual and Compelling Urgency per FAR 6.302-2;  
 (3) Industrial Mobilization, Engineering, Developmental or Research Capability or Expert Services per FAR 6.302-3;  
 (4) International Agreement per FAR 6.302-4  
 (5) Authorized or Required by Statute FAR 6.302-5;  
 (6) National Security per FAR 6.302-6;  
 (7) Public Interest per FAR 6.302-7;
5. **Demonstration that the Contractor's Unique Qualifications or Nature of the Acquisition Requires the Use of the Authority Cited Above (applicability of authority):**  
HI-IQ is solely marketed and developed by ConexSys Inc., the healthcare division of Custom Computer Specialists, under the exclusive advisory guidance of the Society of Interventional Radiology. The HI-IQ equipment was purchased last year and requires an annual license renewal. This renewal was an emergency as there was confusion in MPLS as to when the software license needed to be renewed by. Without the renewal by the end of January the HI-IQ equipment would have stopped functioning affecting patient, as interventional radiology would have been able to schedule patients or track their outcomes.
6. **Description of Efforts Made to ensure that offers are solicited from as many potential sources as deemed practicable:** The HI-IQ equipment and software was originally purchased last year. This was an emergency renewal by the end of January so that the software would continue working. There was confusion in MPLS to when the software license needed to be renewed.

7. **Determination by the Contracting Officer that the Anticipated Cost to the Government will be Fair and Reasonable:**

The Contracting Officer will determine the price to be fair and reasonable.

8. **Description of the Market Research Conducted and the Results, or a Statement of the Reasons Market Research Was Not Conducted:** HI-IQ software is a propriety software package soley developed and distributed by ConexSys Inc.

9. **Any Other Facts Supporting the Use of Other than Full and Open Compettltion:** NA

10. **Listing of Sources that Expressed, in Writing, an Interest in the Acquisition:** None

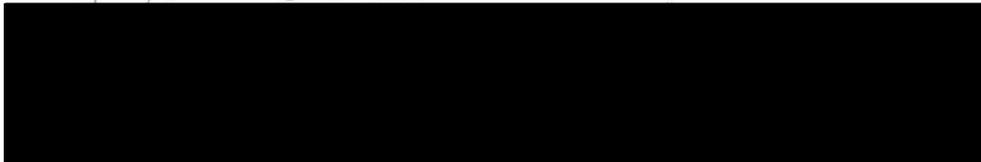
11. **A Statement of the Actions, if any, the Agency May Take to Remove or Overcome any Barriers to Competition before Making subsequent acquisitions for the supplies or services required:** We attend the annual meeting of SIR and will poll our peers if they are using a different software to achieve the same results. At such time another product beccmes available, this will be competed.

12. **Requirements Certification:** I certify that the requirement outlined in this justification is a Bona Fide Need of the Department of Veterans Affairs and that the supporting data under my cognizance, which are included in the justification, are accurate and complete to the best of my knowledge and belief.



13. **Approvals in accordance with FAR 6.304**

a. **Contracting Officer's Certification (required):** I certify that the foregoing justification is accurate and complete to the best of my knowledge and belief.



b. **NCM/PCM (Required \$3K and above):** I certify the justification meets requirements for other than full and open competition and I approve this justification.

