

**LIMITED SOURCES JUSTIFICATION**  
**ORDERS >\$3,000**  
**FAR PART 8.405-6(g)**

**2237 Transaction # or Vista Equipment Transaction #: 636-14-2-3447-0077**

This acquisition is conducted under the authority of the Multiple Award Schedule Program. The material or service listed in par. 3 below is sole source, therefore, consideration of the number of contractors required by FAR Subpart 8.4 – Federal Supply Schedules, is precluded for the reasons indicated below.

**Restricted to the following source:** Provide *original manufacturer's* name for material or contractor's name for service. (If a sole source manufacturer distributes via dealers, ALSO provide dealer information.)

Manufacturer/Contractor: EOI Inc DBA Medical Resources  
Manufacturer/Contractor POC & phone number: Trey Hollen (800) 860-4716  
Mfrg/Contractor Address: 8377 C Green Meadow DR N, Lewis Center, OH 43035  
Dealer/Rep address/phone number: (800) 860-4716

☒ The requested material or service represents the minimum requirements of the Government.

**1. AGENCY AND CONTRACTING ACTIVITY:**

Department of Veterans Affairs  
Des Moines Contracting Division  
VISN: 23

**2. NATURE AND/OR DESCRIPTION OF ACTION BEING APPROVED:**

This is a 1 year preventative maintenance agreement for the checkpoint temperature monitoring system located at the Des Moines VA Central Iowa Health Care system.

**a. A DESCRIPTION OF THE SUPPLIES OR SERVICES REQUIRED TO MEET THE AGENCY'S NEED:**

Extended hardware and software warranty/service & maintenance. All equipment must be covered under this requirement, provide software support and updates. Allow for unlimited Web Training and off hours system monitoring. Provide a monthly flash report, and provide performance analysis and remote troubleshooting.

**b. ESTIMATED DOLLAR VALUE:**                     

**c. REQUIRED DELIVERY DATE:** 04/01/2014

**3. IDENTIFICATION OF THE JUSTIFICATION RATIONALE (SEE FAR 8.405-6), AND IF APPLICABLE, A DEMONSTRATION OF THE PROPOSED CONTRACTOR'S UNIQUE QUALIFICATIONS TO PROVIDE THE REQUIRED SUPPLY OR SERVICE:**

☐ Specific characteristics of the material or service that limit the availability to a sole source (unique features, function of the item, etc.). Describe in detail why only this suggested source can furnish the requirements to the exclusion of other sources.

☒ A patent, copyright or proprietary data limits competition. The proprietary data is: Software copyright. The Checkpoint System is provided only by EOI dba Medical Resources. The system provides temperature monitoring for all departments including pharmacy and lab. EOI is the only vendor allowed to access our Checkpoint Server and make repairs that would not be done without them. There are over 100 checkpoint sensors in play and over twenty repeaters.

☐ These are "direct replacements" parts/components for existing equipment.

☐ The material/service must be compatible in all aspects (form, fit and function) with existing systems presently installed/performing. Describe the equipment/function you have now and how the new item/service must coordinate, connect, or interface with the existing system.

☐ The new work is a logical follow-on to an original Federal Supply Schedule order provided that the original order was placed in accordance with the applicable Federal Supply Schedule ordering procedures. The original order must not have been previously issued under sole source or limited source procedures.

☐ An urgent and compelling need exists, and following the ordering procedures would result in unacceptable delays.

4. DESCRIBE WHY YOU BELIEVE THE ORDER REPRESENTS THE BEST VALUE CONSISTENT WITH FAR 8.404(d) TO AID THE CONTRACTING OFFICER IN MAKING THIS BEST VALUE DETERMINATION: Task Order from a valid pre existing GSA contract GS07F0031. Pricing is pre negotiated & determine to be in the interest of the government. Past experience with this requirement shows us the Open market pricing for the same service is significantly higher. expensive repair service tickets are covered under the contract. The server itself is valued over \$10,000, repairs are covered.

5. DESCRIBE THE MARKET RESEARCH CONDUCTED AMONG SCHEDULE HOLDERS AND THE RESULTS OR A STATEMENT OF THE REASON MARKET RESEARCH WAS NOT CONDUCTED: Historical Contract MR and an Internet Search. The conclusion of this MR yielded that EOI dba Medical Resources is the only manufacturer approved vendor capable of maintaining/servicing the Check point system, manufacturer approval is required due to continue equipment warranty validity. Software Copyright continues to limit the availability for any future vendors to service this unit. In future requirements MR will be conducted & any new vendors identified will be considered.

6. ANY OTHER FACTS SUPPORTING THE JUSTIFICATION:

None

**7. A STATEMENT OF THE ACTIONS, IF ANY, THE AGENCY MAY TAKE TO REMOVE OR OVERCOME ANY BARRIERS THAT LED TO THE RESTRICTED CONSIDERATION BEFORE ANY SUBSEQUENT ACQUISITION FOR THE SUPPLIES OR SERVICES IS MADE:**

This is a 1 year delivery order allowing for the Sioux Falls contracting office to compete a longer term service agreement.

**8. REQUIREMENTS CERTIFICATION:** I certify that the requirement outlined in this justification is a bonafide need of the Department of Veterans Affairs and that the supporting data under my cognizance, which are included in the justification, are accurate and complete to the best of my knowledge. I understand that processing of this limited sources justification restricts consideration of Federal Supply Schedule contractors to fewer than the number required by FAR Subpart 8.4. (This signature is the requestor's supervisor, fund control point official, chief of service or someone with responsibility and accountability.)

SIGNATURE [REDACTED] DATE 26 MAR 14  
JASON Masterson  
NAME Electronics Technician  
TITLE Biomed/Engineering  
Central Iowa Health Care System  
SERVICE LINE/SECTION  
FACILITY

**9. APPROVALS IN ACCORDANCE WITH FAR 8.405-6(b):**

**a. CONTRACTING OFFICER'S CERTIFICATION (required):** I certify that the foregoing justification is accurate and complete to the best of my knowledge and belief.

[REDACTED]  
SIGNATURE [REDACTED] DATE 3/26/2014

Benjamin Smith  
Contracting Officer  
Des Moines Division  
VISN 23

HIGHER LEVEL APPROVAL (For orders over \$500,000): ☐ REQUIRED ☒ NOT REQUIRED

**c. NCM/for Designee:** I certify the justification meets requirements for restricting consideration of Federal Supply Schedule contractors to fewer than the number required by FAR Subpart 8.4. and I approve this limited sources justification.

SIGNATURE [REDACTED] DATE 3/26/14

Michael Casper  
Des Moines Product Line Contract Manager  
VISN 23