

LIMITED SOURCES JUSTIFICATION

ORDER >\$3,000

FAR PART 8.405-6(g)

2237 Transaction # or Vista Equipment Transaction #: 691-14-2-5428-0020

This acquisition is conducted under the authority of the Multiple Award Schedule Program. The material or service listed in par. 3 below is sole source, therefore, consideration of the number of contractors required by FAR Subpart 8.4 – Federal Supply Schedules, is precluded for the reasons indicated below.

Restricted to the following source:

Manufacturer/Contractor: GEOTAB INC.
Manufacturer/Contractor POC & phone number: Caroline Semerdijan Ph # 415-684-7314
1081 South Service Road West
Oakville, Ontario, L6L, 6K3 Canada

Dealer/Rep address/phone number:

Sprint Communication Company
Amy Belmaggio Ph # 310-651-4985
12524 Sunrise Valley DR FL 2
Reston VA 703-592-8759

☒ The requested material or service represents the minimum requirements of the Government.

(1) AGENCY AND CONTRACTING ACTIVITY:

Department of Veterans Affairs

Network Contracting Office 22

4811 Airport Plaza Drive.

Suite 600

Long Beach, CA 90815

VISN:22

(2) NATURE AND/OR DESCRIPTION OF ACTION BEING APPROVED:

VA Greater Los Angeles Healthcare System, Facilities Management is requesting the procurement of the Geotab GPS telematics system designed to equip government vehicles for fleet management, vehicle reporting, and safety and security purposes and to adhere to federal mandates.

(3) (a) A DESCRIPTION OF THE SUPPLIES OR SERVICES REQUIRED TO MEET THE AGENCY'S NEED:

Sprint Communications is being utilized because they are the authorized sole source distributor/provider of this the Geotab Monitoring Program. Geotab is being requesting to uniformly equip the remainder to GLA's fleet already utilizing the Geotab system. Facilities Management is requesting the procurement of 167 GPS units, 195 OBD T Harnesses, 15 J Bus Harnesses, 500 IOX NFC Driver ID units.

(b) ESTIMATED DOLLAR VALUE: \$ 48,921.24

(c) REQUIRED DELIVERY DATE: May 1, 2014

(4) IDENTIFICATION OF THE JUSTIFICATION RATIONALE (SEE FAR 8.405-6), AND IF APPLICABLE, A DEMONSTRATION OF THE PROPOSED CONTRACTOR'S UNIQUE QUALIFICATIONS TO PROVIDE THE REQUIRED SUPPLY OR SERVICE.

☐ Specific characteristics of the material or service that limit the availability to a sole source (unique features, function of the item, etc.). Describe in detail why only this suggested source can furnish the requirements to the exclusion of other sources.

☒ A patent, copyright or proprietary data limits competition. The proprietary data is: Sprint is the sole source of this service and products. Sprint is the only authorized distributor of their Software services(s) and product(s). It is believed that there is no comparable product on the market.

☐ These are "direct replacements" parts/components for existing equipment.

☐ The material/service must be compatible in all aspects (form, fit and function) with existing systems presently installed/performing. Describe the equipment/function you have now and how the new item/service must coordinate, connect, or interface with the existing system.

☐ The new work is a logical follow-on to an original Federal Supply Schedule order provided that the original order was placed in accordance with the applicable Federal Supply Schedule ordering procedures. The original order must not have been previously issued under sole source or limited source procedures.

☐ An urgent and compelling need exists, and following the ordering procedures would result in unacceptable delays.

(5) DESCRIBE WHY YOU BELIEVE THE ORDER REPRESENTS THE BEST VALUE CONSISTENT WITH FAR 8.4 TO AID THE CONTRACTING OFFICER IN MAKING THIS BEST VALUE DETERMINATION:

The Government receives approximately 25% saving per year off the listed price for the

Software and Equipment. GSA determined that Sprint pricing is fair and reasonable.

(6) DESCRIBE THE MARKET RESEARCH CONDUCTED AMONG SCHEDULE HOLDERS AND THE RESULTS OR A STATEMENT OF THE REASON MARKET RESEARCH WAS NOT CONDUCTED:

Market Research was conducted on the internet it was found that they are the sole distributor for this Software. The new technology and proprietary software and hardware upon which this equipment works, is not available.

(8) A STATEMENT OF THE ACTIONS, IF ANY, THE AGENCY MAY TAKE TO REMOVE OR OVERCOME ANY BARRIERS THAT LED TO THE RESTRICTED CONSIDERATION BEFORE ANY SUBSEQUENT ACQUISITION FOR THE SUPPLIES OR SERVICES IS MADE:

The Government will continue to conduct market research to determine whether or not other sources become available in the future. Until other sources become available, this will be a limited source requirement

(9) REQUIREMENTS CERTIFICATION: I certify that the requirement outlined in this justification is a Bona Fide Need of the Department of Veterans Affairs and that the supporting data under my cognizance, which are included in the justification, are accurate and complete to the best of my knowledge. I understand that processing of this limited sources justification restricts consideration of Federal Supply Schedule contractors to fewer than the number required by FAR Subpart 8.4. (This signature is the requestor's supervisor, fund control point official, chief of service or someone with responsibility and accountability.)

SIGNATURE

ANTHONY G. SALAZAR

NAME

VA Greater Los Angeles Healthcare System

FACILITY

MVO

SUPERVISOR

TITLE

DATE

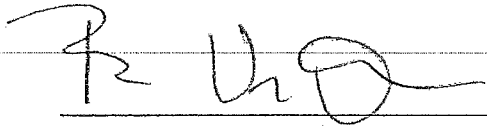
03/25/2014

ENGINEERING/TRANSPORTATION

SERVICE LINE/SECTION

(10) APPROVALS IN ACCORDANCE WITH FAR 8.405-6(h):

a. CONTRACTING OFFICER'S CERTIFICATION (required): I certify that the foregoing justification is accurate and complete to the best of my knowledge and belief.



CONTRACTING OFFICER'S SIGNATURE

3-26-14

DATE

Brian Van Orman, Contracting Officer
NAME AND TITLE

Network Contracting Office 22
FACILITY

HIGHER LEVEL APPROVAL: (REQUIRED \$3K and above)

b. QA OFFICE R/Designee: I certify that the foregoing justification is accurate and complete to the best of my knowledge and belief.

N/A

SIGNATURE

DATE

NAME AND TITLE

c. NCM/PCM/DESIGNEE: I certify that the foregoing justification is accurate and complete to the best of my knowledge and belief.

Sara McNulty

SIGNATURE

3-26-14

DATE

Kerin Blanchard

NAME

Director of Network 22 Contracting Office

kevin.blanchard@va.gov

Digitally signed by kevin.blanchard@va.gov
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Date: 2014.03.28 10:04:36 -07'00'