

DEPARTMENT OF VETERANS AFFAIRS

Justification and Approval

For

Other Than Full and Open Competition

1. **Contracting Activity:** Department of Veterans Affairs, NCO 23, St. Cloud VA Healthcare System, 4801 Veterans Drive St. Cloud, MN 56303, 636-14-1-1963-0093, 636-14-2-4154-0051, 636-14-2-1963-0165. This is a justification for other than full and open competition.

2. **Nature and/or Description of the Action Being Processed:**

Firm fixed price purchase order for 3 Zeiss Humphrey Field Analyzer (HFA) 750i visual field analyzers for the VA Healthcare Systems in Omaha, Lincoln and Iowa City.

Estimated Value of the systems - [REDACTED]

Estimated Delivery – 30 days ARO

3. **Description of Supplies/Services Required to Meet the Agency's Needs:**

Zeiss HFA 750i visual field analyzer with table including USB, DICOM Gateway 2.0, DG 2.0 license, NetPro, GPA (perimetry progression software), SITA SWAP (early detection patented algorithm) & Kinetic.

The system includes three components:

1. Visual Field Analyzer
2. Perimeter software
3. Connectivity Software

4. **Statutory Authority Permitting Other than Full and Open Competition:**

- (1) Only One Responsible Source and No Other Supplies or Services Will Satisfy Agency Requirements per FAR 6.302-1;
- (2) Unusual and Compelling Urgency per FAR 6.302-2;
- (3) Industrial Mobilization, Engineering, Developmental or Research Capability or Expert Services per FAR 6.302-3;
- (4) International Agreement per FAR 6.302-4
- (5) Authorized or Required by Statute FAR 6.302-5;
- (6) National Security per FAR 6.302-6;
- (7) Public Interest per FAR 6.302-7;

5. **Demonstration that the Contractor's Unique Qualifications or Nature of the Acquisition Requires the Use of the Authority Cited Above (applicability of authority):**

The Nebraska Western Iowa Health Care System currently uses the HFA Zeiss 750 at all three campuses. The additional purchase for Omaha, Lincoln and Iowa City will be used to meet increase demand. The same product already in use is requested for consistency and compatibility with current equipment. This reduces training time for staff and provides for ease of use. Carl Zeiss Meditec Inc. the HFA 750i manufacturer verified that Metro Medical is the only authorized distributor for government purchases.

6. **Description of Efforts Made to ensure that offers are solicited from as many potential sources as deemed practicable:** The manufacturer Carl Zeiss Meditec Inc. was contacted to determine if there were multiple authorized vendors that could compete.

7. Determination by the Contracting Officer that the Anticipated Cost to the Government will be Fair and Reasonable: Because this is a commercially available product it is anticipated that the price will be fair and reasonable.

8. Description of the Market Research Conducted and the Results, or a Statement of the Reasons Market Research Was Not Conducted:

- GSA Advantage was researched; no vendors offering the Zeiss HFA 750i system were located.
- The Equipment Request SharePoint site was consulted on 11/19/13 and previous pricing from three other VA Medical Centers was found for the 750i: 589-E73068 02/19/08 for \$21,844; 573-A80008 06/20/08 for \$24,844; and 573-A30321 8/13/13 for \$28,699.92.
- An internet search was conducted on 11/15/13 for vendors offering the Zeiss HFA 750i.
- Carl Zeiss Meditec Inc was contacted on 3/4/14; they verified that Metro Medical is the only authorized distributor for government purchases.

9. Any Other Facts Supporting the Use of Other than Full and Open Competition:

The Nebraska Western Iowa Health Care System currently owns Zeiss HFA 750i analyzers. The equipment purchased needs to be able to automatically synchronize patient data with current NWHCS Humphrey Field Analyzer instruments.

10. Listing of Sources that Expressed, in Writing, an Interest in the Acquisition: Metro Medical

11. A Statement of the Actions, if any, the Agency May Take to Remove or Overcome any Barriers to Competition before Making subsequent acquisitions for the supplies or services required: Market research will be conducted for future procurements to foster competition.

12. Requirements Certification: I certify that the requirement outlined in this justification is a Bona Fide Need of the Department of Veterans Affairs and that the supporting data under my cognizance, which are included in the justification, are accurate and complete to the best of my knowledge and belief.



13. Approvals in accordance with FAR 6.304

a. Contracting Officer's Certification (required): I certify that the foregoing justification is accurate and complete to the best of my knowledge and belief.



b. FCM (3K-500K): I certify the justification meets requirements for other than full and open competition.

