

**LIMITED SOURCES JUSTIFICATION**

**ORDER >\$3,000**

**FAR PART 8.405-6**

**2237 Transaction # or Vista Equipment Transaction #: 600-14-2-441-0115**

This acquisition is conducted under the authority of the Multiple Award Schedule Program. The material or service listed in par. 3 below is sole source, therefore, consideration of the number of contractors required by FAR Subpart 8.4 – Federal Supply Schedules, is precluded for the reasons indicated below.

**Restricted to the following source:** Provide original manufacturer's name for material or contractor's name for service.

Manufacturer/Contractor: CareFusion 211, Inc.

Manufacturer/Contractor POC & phone number: Kevin Siana (Senior Sales Consultant) 909-938-1502

Mfgr/Contractor Address: 22745 Savi Ranch Parkway, Yorba Linda, CA 92887

Dealer/Rep address/phone number: Kevin Siana (Senior Sales Consultant) 909-938-1502

☒ The requested material or service represents the minimum requirements of the Government.

**(1) AGENCY AND CONTRACTING ACTIVITY:**

Department of Veterans Affairs

Network Contracting Office 22

4811 Airport Plaza Drive

Suite 600

Long Beach, CA 90815

**VISN:**

22

**(2) NATURE AND/OR DESCRIPTION OF ACTION BEING APPROVED:**

The Medicine and Inpatient HCG at the VALBHCS is requesting the approval of the VMAX encore, Model 29 software update for our existing system. The update will allow our Pulmonary Function Lab to operate at an patient centered level of care as multiple providers will be able to use the system at once to examine results which are enhanced with a higher level of diagnostic capabilities and functions for better patient outcomes.

**A DESCRIPTION OF THE SUPPLIES OR SERVICES REQUIRED TO MEET THE AGENCY'S NEED:**

The Medicine and Inpatient HCG at the VALBHCS is requesting the approval of the VMAX encore, Model 29 software update and additional parts for our existing system. The update will allow our Pulmonary Function Lab to operate at a patient centered level of care as multiple providers will be able to use the system at once to examine results which are enhanced with a higher level of diagnostic capabilities and functions for better patient outcomes. Only CareFusion 211, Inc. can provide the licenses for connectivity to the VLink Gateway system and for the Vmax Encore Software version 27-3. The licenses are proprietary software that CareFusion developed and patented. Care Fusion is the only company that provide these equipment and licenses.

(b) ESTIMATED DOLLAR VALUE: \$42,942.82

(c) REQUIRED DELIVERY DATE: 5/1/2014

The following equipment upgrade is required and must be compatible with the VMA Encore Systems located at the VA Long Beach Healthcare System, Long Beach, CA:

LINE ITEMS	DESCRIPTION	QUANTITY
1	AUTO IVC-4 LITER 115V. PART NO. 92650-101	1 EA
2	ELEVATED FIO2 KIT	1 EA
3	SOUND BAR	2 EA
4	VMAX ENCORE BRONC CHAL OPT CRYPTKEY	1 EA
5	PULMONARY OR EXERCISE ONSITE TRAINING	1 EA
6	WORKSTATION LICENSE 5+SYSTEMS	2 EA
7	OPTIPLEX XE WIN 7,VMAX 100 240V	2 EA
8	USB ADAPTER/CABLE FOR VMAX	2 EA
9	SWR KIT VMAX ENCORE VER 27-X	2 EA
10	SWR KIT CARDIOSOFT VER 6.1 WIN7	1 EA
11	EXT WAR-VMX 22/29/229E-PARTS ONLY-4YRS	2 EA
12	12 VMAX SPCTRA REPSP PRESS OPT CRYPTKEY	1 EA
13	EXT WARR V-MAX 62J/62JW-PARTS ONLY-4YRS	1 EA
14	VMAX ENCORE CONSOLE	1 EA
15	SHORT SHELF	1 EA
16	DUAL MONITOR MOUNT ENCORE CONSOLE	1 EA
17	22"FLAT PANEL MONITOR	2 EA

(4) IDENTIFICATION OF THE JUSTIFICATION RATIONALE (SEE FAR 8.405-6), AND IF APPLICABLE, A DEMONSTRATION OF THE PROPOSED CONTRACTOR'S UNIQUE QUALIFICATIONS TO PROVIDE THE REQUIRED SUPPLY OR SERVICE. (CHECK ALL THAT APPLY AND COMPLETE)

☒ Specific characteristics of the material or service that limit the availability to a sole source (unique features, function of the item, etc.). Describe in detail why only this suggested source can furnish the requirements to the exclusion of other sources.

The product will be an upgrade to the VMAX system currently being used by the Respiratory Therapy Department in their treatment of Pulmonary Function testing. The VMAX Encore will allow greater use of the current system and provide better diagnostics and functions leading to better patient outcomes.

☒ A patent, copyright or proprietary data limits competition. The proprietary data is:  
the Workstation Licenses 5+System, Extend Warranty – VMX 22, 29, 229E, 62JW – PARTS ONLY.

☒ These are "direct replacements" parts/components for existing equipment.  
The Extended Warranty for VMAX 22, 29, 229E, 62J and 62JW are parts only for existing VMAX Encore equipment located at the VA Long Beach Healthcare System, Long Beach, CA.

☒ The material/service must be compatible in all aspects (form, fit and function) with existing systems presently installed/performing. Describe the equipment/function you have now and how the new item/service must coordinate, connect, or interface with the existing system.

The product will be an upgrade to the VMAX system currently being used by the Respiratory Therapy Department in their treatment of Pulmonary Function testing. The VMAX Encore will allow greater use of the current system and provide better diagnostics and functions leading to better patient outcomes.

☐ The new work is a logical follow-on to an original Federal Supply Schedule order provided that the original order was placed in accordance with the applicable Federal Supply Schedule ordering procedures. The original order must not have been previously issued under sole source or limited source procedures.

☐ An urgent and compelling need exists, and following the ordering procedures would result in unacceptable delays.

**(5) DESCRIBE WHY YOU BELIEVE THE ORDER REPRESENTS THE BEST VALUE CONSISTENT WITH FAR 8.4 TO AID THE CONTRACTING OFFICER IN MAKING THIS BEST VALUE DETERMINATION:**

The VMAX Encore software upgrade and additional parts will be the best value for the VALBHCS due to its proven effectiveness in the current setting and increased performance of testing results. The clinical staff utilizing the machine have evaluated and reviewed the tested the proposed outcomes and are in agreement that the upgrades CareFusion products provide the best clinical outcomes for patients with what is available on the market.

**(6) DESCRIBE THE MARKET RESEARCH CONDUCTED AMONG SCHEDULE HOLDERS AND THE RESULTS OR A STATEMENT OF THE REASON MARKET RESEARCH WAS NOT CONDUCTED:**

A market research was conducted with the GSA Library, Google Search, and Bing Search. It was discovered that CareFusion was the only company that can provide the upgraded components, parts, and required software licenses.

**(7) ANY OTHER FACTS SUPPORTING THE JUSTIFICATION:**

None

**(8) A STATEMENT OF THE ACTIONS, IF ANY, THE AGENCY MAY TAKE TO REMOVE OR OVERCOME ANY BARRIERS THAT LED TO THE RESTRICTED CONSIDERATION BEFORE ANY SUBSEQUENT ACQUISITION FOR THE SUPPLIES OR SERVICES IS MADE:**

If replacement of existing VMAX System is required, a competitive procurement will be issued for new equipment.

**(9) REQUIREMENTS CERTIFICATION:** I certify that the requirement outlined in this justification is a Bona Fide Need of the Department of Veterans Affairs and that the supporting data under my cognizance, which are included in the justification, are accurate and complete to the best of my knowledge. I understand that processing of this limited sources justification restricts consideration of Federal Supply Schedule contractors to fewer than the number required by FAR Subpart 8.4.

X Eric Montion

Eric Montion  
Business Manager

4/1/2014

SIGNATURE	DATE	
<u>Eric Montion</u>	<u>Business Manager</u>	<u>Medicine and Inpatient HCG</u>
NAME	TITLE	SERVICE LINE/SECTION
<u>VA Long Beach Healthcare System</u>		
FACILITY		

**(10) APPROVALS IN ACCORDANCE WITH FAR 8.405-6(d):**

**a. CONTRACTING OFFICER'S CERTIFICATION (required):** I certify that the foregoing justification is accurate and complete to the best of my knowledge and belief.

Maria Cruz-Thompson

MARIA CRUZ-THOMPSON  
CONTRACTING OFFICER  
NETWORK CONTRACTING OFFICE 22

DATE

April 1, 2014

**b. NCM/PCM/DESIGNEE:** I certify that the foregoing justification is accurate and complete to the best of my knowledge and belief.

Kevin W. Blanchard

KEVIN W. BLANCHARD  
DIRECTOR OF CONTRACTING  
NETWORK CONTRACTING OFFICE 22

DATE

4-2-14