

4/24/14

N12-14-10-GE Medical Systems  
(c)

**LIMITED SOURCES JUSTIFICATION**

**ORDER >\$3,000**

**FAR PART 8.405-6**

**2237 Transaction # or Vista Equipment Transaction #: 578-14-2-969-0092**

This acquisition is conducted under the authority of the Multiple Award Schedule Program. The material or service listed in par. 3 below is sole source, therefore, consideration of the number of contractors required by FAR Subpart 8.4 – Federal Supply Schedules, is precluded for the reasons indicated below.

**Restricted to the following source:** Provide original manufacturer's name for material or contractor's name for service. (If a sole source manufacturer distributes via dealers, ALSO provide dealer information.)

Manufacturer/Contractor: GE Medical Systems Information Technologies

Mfgr/Contractor Address: 9900 W. Innovation Drive, Wauwatosa, WI 53226

Dealer/Rep address/phone number: William Elliott (301)874-8631, cell (847)420-9448

☒ The requested material or service represents the minimum requirements of the Government.

**(1) AGENCY AND CONTRACTING ACTIVITY:**

Department of Veterans Affairs

NCO-12

Great Lakes Acquisition Center

115 S. 84<sup>th</sup> St., Ste 100

Milwaukee, WI 53214-1476

**(2) NATURE AND/OR DESCRIPTION OF ACTION BEING APPROVED:**

Sole Source Justification and approval for other than full and open competition for the new requirement and delivery order against schedule 65 contract V797P-2239D with GE Medical Systems for 27 PACU patient monitoring display units along with accessories that will integrate with the existing network for monitoring carbon dioxide levels from bedside monitors at the Hines VA Medical Center, in Chicago, IL.

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**(3) (a) A DESCRIPTION OF THE SUPPLIES OR SERVICES REQUIRED TO MEET THE AGENCY'S NEED:**

The Operating Rooms at the Hines VA Medical Center require (27) Carescape Monitors PTO model, (27) Patient Data Modules ATO model, (2) Clinical Information Centers Pro V5.1, and network equipment and accessories.

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(b) ESTIMATED DOLLAR VALUE: \$768,796.49

(c) REQUIRED DELIVERY DATE: February 3, 2014

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**(4) IDENTIFICATION OF THE JUSTIFICATION RATIONALE (SEE FAR 8.405-6), AND IF APPLICABLE, A DEMONSTRATION OF THE PROPOSED CONTRACTOR'S UNIQUE QUALIFICATIONS TO PROVIDE THE REQUIRED SUPPLY OR SERVICE.**

☒ Specific characteristics of the material or service that limit the availability to a sole source (unique features, function of the item, etc.). Describe in detail why only this suggested source can furnish the requirements to the exclusion of other sources.

The Carescape-PACU Monitors and accessories are the only products that can integrate with the existing GE Medical Systems bedside patient monitoring network to the hemodynamic measurement patient system in the operating room. All bedside and central monitoring stations need to be able to view real-time vital information from any patient on the monitoring network. GE Medical Systems is the only manufacturer and distributor that can provide the equipment to maintain this functionality.

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☐ A patent, copyright or proprietary data limits competition. The proprietary data is: If FAR 8.405-6(a)(2)iii before posting. Do not include specific proprietary data. Only mention the type of equipment, procedure, etc. to show that proprietary supplies or services are being procured.)

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☐ These are "direct replacements" parts/components for existing equipment.

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☒ The material/service must be compatible in all aspects (form, fit and function) with existing systems presently installed/performing. Describe the equipment/function you have now and how the new item/service must coordinate, connect, or interface with the existing system.

The new equipment will be able to monitor hemodynamic, airway gases, spirometry, gas exchange, energy expenditure, respiratory quotient, neurophysiology, entropy, bispectral index, and neuromuscular transmission in the Post Anesthesia Care Unit. This new monitoring equipment is able to

Integrate with the existing Carescape monitoring infrastructure to allow for one continuous real-time monitoring network throughout the Hines VA Medical Center.

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☐ The new work is a logical follow-on to an original Federal Supply Schedule order provided that the original order was placed in accordance with the applicable Federal Supply Schedule ordering procedures. The original order must not have been previously issued under sole source or limited source procedures.

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☐ An urgent and compelling need exists, and following the ordering procedures would result in unacceptable delays.

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**(5) DESCRIBE WHY YOU BELIEVE THE ORDER REPRESENTS THE BEST VALUE CONSISTENT WITH FAR 8.4 TO AID THE CONTRACTING OFFICER IN MAKING THIS BEST VALUE DETERMINATION:**

In accordance with 8.404(d) the prices delineated under GE Medical Systems contract V797P-2239D awarded by the National Acquisition Center have been determined to be fair and reasonable and is congruent with the governments IGCE for this procurement. Past purchases for similar types of equipment is comparable; purchase order 578-A10204 under contract V797P4158A with GE Medical Systems for Carescape v100 monitors for \$116,698.71 and purchase order 695-A10448 under contract V797P4544A with GE Healthcare for Carescape B850 monitors for \$82,453.76. No other manufacturer is compatible with the current patient monitoring system from GE Medical Systems, the cost of replacing the entire patient monitoring system to meet the VA Medical Centers needs would be approximately \$10 million dollars according to the Supervisory Biomedical Engineer at the Hines VA Medical Center. It would be in the best interest of the government to continue with the current patient monitoring system from GE Medical Systems since replacement of the entire system is unreasonable.

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**(6) DESCRIBE THE MARKET RESEARCH CONDUCTED AMONG SCHEDULE HOLDERS AND THE RESULTS OR A STATEMENT OF THE REASON MARKET RESEARCH WAS NOT CONDUCTED:**

Products from Draeger and Spacelabs have been evaluated and from both web publications, vendor representatives, they cannot integrate with the existing GE Medical Systems.

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**(7) ANY OTHER FACTS SUPPORTING THE JUSTIFICATION:**

None.

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**(8) A STATEMENT OF THE ACTIONS, IF ANY, THE AGENCY MAY TAKE TO REMOVE OR OVERCOME ANY BARRIERS THAT LED TO THE RESTRICTED CONSIDERATION BEFORE ANY SUBSEQUENT ACQUISITION FOR THE SUPPLIES OR SERVICES IS MADE:**

The current patient monitoring system is proprietary to GE Medical Systems and no other system is compatible. Subsequent acquisitions for patient monitoring systems may be required to have open source formats that the VA owns to ensure more competition from potential vendors.

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**(9) REQUIREMENTS CERTIFICATION:** I certify that the requirement outlined in this justification is a Bona Fide Need of the Department of Veterans Affairs and that the supporting data under my cognizance, which are included in the justification, are accurate and complete to the best of my knowledge. I understand that processing of this limited sources justification restricts consideration of Federal Supply Schedule contractors to fewer than the number required by FAR Subpart 8.4. *(This signature is the requestor's supervisor, fund control point official, chief of service or someone with responsibility and accountability.)*

Emi Cummings 3/28/2014  
SIGNATURE DATE  
Emi Cummings Program Specialist Surgery  
NAME TITLE SERVICE LINE/SECTION  
Edward Hines Jr. VAMC- 578  
FACILITY

(10) APPROVALS IN ACCORDANCE WITH FAR 8.405-6(d):

a. CONTRACTING OFFICER'S CERTIFICATION (required): I certify that the foregoing justification is accurate and complete to the best of my knowledge and belief.

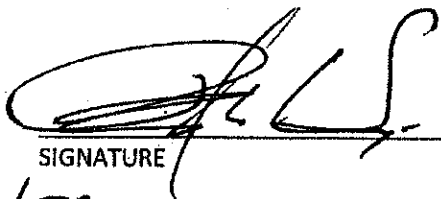
Darryl Mahaffy 4/07/2014  
CONTRACTING OFFICER'S SIGNATURE DATE  
Darryl Mahaffy, Contracting Officer NCO-12  
FACILITY

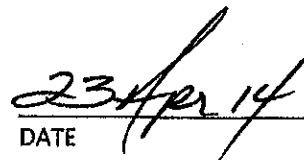
c. NCM/PCM/DESIGNEE: I certify that the foregoing justification is accurate and complete to the best of my knowledge and belief.


Christine Hansen 4/11/2014  
SIGNATURE DATE  
Christine Hansen  
Director of Contracting, Network Contracting Office 12

HIGHER LEVEL APPROVAL (Required For orders over \$650,000):

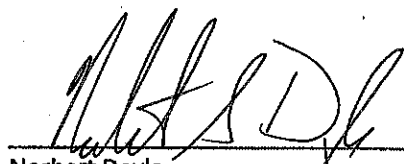
e. SAO: I certify the justification meets requirements for restricting consideration of Federal Supply Schedule contractors to fewer than the number required by FAR Subpart 8.4.

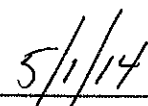
  
SIGNATURE

  
DATE

  
Ricky Lemmon  
Director, SAO Central

f. **VHA HCA REVIEW AND APPROVAL (over \$650,000 to \$12.5 million):** I have reviewed the foregoing justification and find it to be complete and accurate to the best of my knowledge and belief and approve for restricting consideration of the Federal Supply Schedule contractors to fewer than the number required by FAR Subpart 8.4

  
Norbert Doyle  
Chief Procurement and Logistics Officer  
VHA Head of Contracting Activity (HCA)

  
DATE