

DEPARTMENT OF VETERANS AFFAIRS

**Justification and Approval
For
Other Than Full and Open Competition**

1. **Contracting Activity:** 2237 No: 589-14-2-6940-0016

Station: 589A4
Department of Veterans Affairs
Harry S. Truman Memorial
800 Hospital Drive, BLDG D218
Columbia, MO 65201-5275

Contracting Office:
Department of Veteran Affairs
Network Contract Office 15
3450 S 4th Street
Leavenworth, KS 66048

2. **Nature and/or Description of the Action Being Processed:**

This action is requested for a new contract and per quotes given by Alere Informatics, listed as a firm-fixed price for the connectivity of the ITC Hemochron Signature Elite analyzers. The Pathology and Laboratory Medicine Service does not anticipate a change in services to a different contractor due to the added expense, training, and requests a 1 year contract with 4 option years and the ability for modifications if additional analyzers are purchased for patient care.

3. **Description of Supplies/Services Required to Meet the Agency's Needs:**

RALSPLUS

1 year license term from 04/05/2014 – 04/05/2015

Module Charge for ITC Coag Sig Elite/SigPlus/Response

Interfacing component of license (LIS HL7) is included with Module

7 Meters/Instruments/Analyzers

Annual License Cost Basis \$10,766.00

Total for Base and 4 Option Years \$53,830.00

4. **Statutory Authority Permitting Other than Full and Open Competition:**

- ☒ (X) (1) Only One Responsible Source and No Other Supplies or Services Will Satisfy Agency Requirements per FAR 6.302-1;
- ☐ () (2) Unusual and Compelling Urgency per FAR 6.302-2;
- ☐ () (3) Industrial Mobilization, Engineering, Developmental or Research Capability or Expert Services per FAR 6.302-3;
- ☐ () (4) International Agreement per FAR 6.302-4
- ☐ () (5) Authorized or Required by Statute FAR 6.302-5;
- ☐ () (6) National Security per FAR 6.302-6;
- ☐ () (7) Public Interest per FAR 6.302-7;

5. **Demonstration that the Contractor's Unique Qualifications or Nature of the Acquisition Requires the Use of the Authority Cited Above (applicability of authority):**

The use of Alere Informatics as the contractor for Point-of-Care analyzer connectivity will assure seamless continued data entry of patient test results into the electronic medical record. No additional training for laboratory staff or nursing staff will be required. Archived results will be continue to be available for a minimum of 2 years as required by the Pathology accreditation by the College of American

Pathologists. This contractor has the ability for analyzer connectivity for all instruments in use by this Pathology Lab. This contractor has provided at no cost to our Pathology Lab for connectivity of the AccuChek Inform glucose meter by Roche Diagnostics. By using the same contractor, additional computer systems, software, training, and space are not needed. Additionally, monitoring of Point-of-Care Testing by the Ancillary Testing Coordinator using one system versus multiple systems is more efficient. The use of multiple systems for monitoring Point-of-Care Testing would increase the staffing cost due to additional time needed for these systems. For instance, with the RALSPlus software used for connectivity and monitoring of the whole blood glucose testing and another contracted source for the Activated Clotting Time (ITC Hemochron Signature Elite analyzers), duplicate time, training, physical space, and additional costs would be incurred. At this time, the Western Orbit of VISN 15 share a server for this software application (physically located at the Kansas City VAMC). A change in contractor would create the need for additional IT funds at the local and/or VISN level. The VA regulations, The Joint Commission accrediting agency regulations, and the College of American Pathologist accreditation guidelines all require adequate monitoring of analyzer patient test results. A lapse in this monitoring could constitute a deficiency in accreditation requirements.

6. **Description of Efforts Made to ensure that offers are solicited from as many potential sources as deemed practicable:**

It is not anticipated that analyzers will be changed to the point of needing a different vendor to accommodate connectivity needs. The advantages of renewing a contract with Alere Informatics outweigh the cost of changing to a new vendor. A change in glucose meters would be the driving force for a change of vendor and this change is not anticipated.

7. **Determination by the Contracting Officer that the Anticipated Cost to the Government will be Fair and Reasonable:**

The price is anticipated to be fair and reasonable based on prices paid by other VA facilities. There has been an increase in prices since the last contract signed on May 3, 2011, but there is no price increase over the 5 year span of the contract. The base and option years are all valued at \$10,766.00 per year.

8. **Description of the Market Research Conducted and the Results, or a Statement of the Reasons Market Research Was Not Conducted:**

Market research was conducted on VA NAC and GSA schedules, VetBiz, SBA and the Open Market. Due to the proprietary nature of the software, no other sources were located for this requirement.

9. **Any Other Facts Supporting the Use of Other than Full and Open Competition:**

N/A

10. **Listing of Sources that Expressed, in Writing, an Interest in the Acquisition:**

N/A

11. **A Statement of the Actions, if any, the Agency May Take to Remove or Overcome any Barriers to Competition before Making subsequent acquisitions for the supplies or services required:**

No actions taken or planned at this time due to lack of availability from other vendors/contractors. Requesting a 5 year contract to be able to obtain a discount and based upon quality of service provided by Alere Informatics.

12. **Requirements Certification:** I certify that the requirement outlined in this justification is a Bona Fide Need of the Department of Veterans Affairs and that the supporting data under my cognizance, which are included in the justification, are accurate and complete to the best of my knowledge and belief.

Patty Komula AO CS for KK

Karen Kanuckel
Lab Manager
Harry S Truman Memorial Veterans Hospital

4-3-14
Date

13. **Approvals in accordance with FAR 6.304**

- a. **Contracting Officer's Certification (required):** I certify that the foregoing justification is accurate and complete to the best of my knowledge and belief.

Eric M MURRAY 346562 Digitally signed by Eric M MURRAY 346562
Date: 2014.04.03 14:06:39 -05'00'

Eric Murray
Contracting Officer
NCO 15

Date

- b. **NCM/PCM (Required \$3K and above):** I certify the justification meets requirements for other than full and open competition.

Christine L. Scena
Director of Contracting
NCO 15

Date

QA Reviewed