

LIMITED SOURCES JUSTIFICATION

ORDER >\$3,000

FAR PART 8.405-6

2237 Transaction # or Vista Equipment Transaction #: 549-14-2-5563-0053

This acquisition is conducted under the authority of the Multiple Award Schedule Program. The material or service listed in par. 3 below is sole source, therefore, consideration of the number of contractors required by FAR Subpart 8.4 – Federal Supply Schedules, is precluded for the reasons indicated below.

Restricted to the following source: Ricoh USA, Inc.

Manufacturer/Contractor: Ricoh USA, Inc.

Manufacturer/Contractor POC & phone number: 972-813-2950

Mfg./Contractor Address: 70 Valley Stream Parkway/ Malvern, PA 19355

Dealer/Rep address/phone number: Graham Fossey / Cell # 214-675-4115 / graham.fossey@ricoh-usa.com

☒ The requested material or service represents the minimum requirements of the Government.

(1) AGENCY AND CONTRACTING ACTIVITY:

Department of Veterans Affairs

VA Sam Rayburn Memorial Veterans Center

1201 East 9th ST

Bonham, TX 75418-4091

VISN:

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(2) NATURE AND/OR DESCRIPTION OF ACTION BEING APPROVED:

Approve a firm-fixed price full maintenance service support contract to Ricoh USA, Inc. on the basis of limited sources in support of VA Sam Rayburn Memorial Veterans Center, Bonham Facility, under contract number GS-03F-0085U (POP 31 July 2013 through 30 July 2018).

(3) (a) A DESCRIPTION OF THE SUPPLIES OR SERVICES REQUIRED TO MEET THE AGENCY'S NEED:

This requirement is to provide full maintenance service support which includes repair parts and drums and labor. All service calls must be responded to within four hours of the placed service call. All defected repair parts become property of the Vendor. This is a fixed price contract without an increase in service contract price as long as the VA Sam Rayburn Memorial Veterans Center owns the Ricoh Pro C901s Graphics Arts + Digital Imaging System, Serial Number V9935550003. Service Technicians shall be certified to install, maintain and repair the equipment.

(b) ESTIMATED DOLLAR VALUE

Year	Monthly Cost	Yearly Cost	Total Cost
Base Year 01 June 14 – 30 Sept 14	\$2,699	\$10,796	\$10,796
Option Year one (1) 01 Oct 14 – 30 Sep 15	\$2,699	\$32,388	\$43,184
Option Year Two (2) 01 Oct 15 – 30 Sep 16	\$2,699	\$32,388	\$75,572
Option Year Three (3)	\$2,699	\$32,388	\$107,960

01 Oct 16 – 30 Sept 17			
Option Year Four (4) 01 Oct 17 – 30 Jul 18	\$2,699	\$26,990	\$134,950
		Total Price	\$134,950

(c) REQUIRED DELIVERY DATE: 01 June 2014

(4) IDENTIFICATION OF THE JUSTIFICATION RATIONALE (SEE FAR 8.405-6), AND IF APPLICABLE, A DEMONSTRATION OF THE PROPOSED CONTRACTOR'S UNIQUE QUALIFICATIONS TO PROVIDE THE REQUIRED SUPPLY OR SERVICE.

☒ Specific characteristics of the material or service that limit the availability to a sole source (unique features, function of the item, etc.). Describe in detail why only this suggested source can furnish the requirements to the exclusion of other sources.

The requested Vendor (Ricoh USA, Inc.) product is used throughout our current campus. RICOH has an highly technical system that is proprietary. Only trained and licensed personnel who are certified RICOH installers may perform works on the facilities Ricoh Pro C901s Graphics Arts + Digital Imaging System, Serial Number V9935550003.

☒ A patent, copyright or proprietary data limits competition. The proprietary data is: The Ricoh's PxP™ chemical toners and oil-free fusing technology for the Ricoh Pro C901s Graphics Arts + Digital Imaging System, Serial Number V9935550003 are manufactured under patent along with mechanical features of the device. Non manufacture parts are either unavailable or will void any warranty causing the Government unnecessary costs. This procurement involves licensed, proprietary software, software upgrades and proprietary passwords. Ricoh Pro C901s Graphics Arts + Digital Imaging System, Serial Number V9935550003.

☐ These are "direct replacements" parts/components for existing equipment.

☒ The material/service must be compatible in all aspects (form, fit and function) with existing systems presently installed/performing. Describe the equipment/function you have now and how the new item/service must coordinate, connect, or interface with the existing system.

There is no current maintenance service support contract in place in order to maintain device Ricoh Pro C901s Graphics Arts + Digital Imaging System, Serial Number V9935550003. This full maintenance service support contract will ensure that facility print reproduction operations not be interrupted and continue to provide literate materials to the Veterans, doctors and staff. Without this full maintenance service support contract the equipment will fail due to non-maintenance and care and reproduction operations will be halted.

☐ The new work is a logical follow-on to an original Federal Supply Schedule order provided that the original order was placed in accordance with the applicable Federal Supply Schedule ordering procedures. The original order must not have been previously issued under sole source or limited source procedures.

☐ An urgent and compelling need exists, and following the ordering procedures would result in unacceptable delays.

(5) DESCRIBE WHY YOU BELIEVE THE ORDER REPRESENTS THE BEST VALUE CONSISTENT WITH FAR 8.4 TO AID THE CONTRACTING OFFICER IN MAKING THIS BEST VALUE DETERMINATION:

The anticipated dollar value for a base and four option years is \$134,950. BPAs offer an excellent option for this agency, providing convenience, efficiency, and reduced costs. Contractual terms and conditions are contained in GSA Schedule contracts and are not to be re-negotiated for GSA Schedule BPAs. Therefore, as a purchasing option, BPAs eliminate such contracting and open market costs as the search for sources, the need to prepare solicitations, and the requirement to synopsize the acquisition.

(6) DESCRIBE THE MARKET RESEARCH CONDUCTED AMONG SCHEDULE HOLDERS AND THE RESULTS OR A STATEMENT OF THE REASON MARKET RESEARCH WAS NOT CONDUCTED:

Market Research was conducted among other schedule holders within FSC Group 36; Category 51 229. None of the scheduled holders were able to meet the Governments intent.

Contractor	Contract #	Phone	City, State	Socio-Economic	Can Perform
DUPLO U.S.A. CORPORATION	<u>GS-25F-0041L</u>	<u>949-752-8222</u> <u>X 206</u>	<u>SANTA ANA ,CA</u>	s	<u>No</u>
RICOH USA, INC.	<u>GS-03F-0085U</u>	<u>(703) 232-2214</u>	<u>MALVERN ,PA</u>	o	<u>Yes</u>
RISO, INC.	<u>GS-25F-0009M</u>	<u>(978) 739-3520</u>	<u>BURLINGTON ,MA</u>	s	<u>No</u>
STANDARD DUPLICATING MACHINES CORPORATION	<u>GS-25F-0100M</u>	<u>978-470-1920</u> <u>X 258</u>	<u>ANDOVER ,MA</u>	s	<u>No</u>

(7) ANY OTHER FACTS SUPPORTING THE JUSTIFICATION:

GSA Schedules have been synopsized in FedBizOpps and satisfy the requirements of the Competition in Contracting Act (Pub. Law 98-369) and Federal Acquisition Regulation (FAR) Part 5, Publicizing Contract Actions.

(8) A STATEMENT OF THE ACTIONS, IF ANY, THE AGENCY MAY TAKE TO REMOVE OR OVERCOME ANY BARRIERS THAT LED TO THE RESTRICTED CONSIDERATION BEFORE ANY SUBSEQUENT ACQUISITION FOR THE SUPPLIES OR SERVICES IS MADE:

When procuring a device of this nature in the future, have the requirement for maintenance service support as a CLIN.

(9) REQUIREMENTS CERTIFICATION: I certify that the requirement outlined in this justification is a Bona Fide Need of the Department of Veterans Affairs and that the supporting data under my cognizance, which are included in the justification, are accurate and complete to the best of my knowledge. I understand that processing of this limited sources justification restricts consideration of Federal Supply Schedule contractors to fewer than the number required by FAR Subpart 8.4. *(This signature is the requestor's supervisor, fund control point official, chief of service or someone with responsibility and accountability.)*

Andrew M. Garcia 3-20-14
SIGNATURE DATE
Andrew M. Garcia Project Mgr. 549/138
NAME TITLE SERVICE LINE/SECTION
Bonham
FACILITY

(10) APPROVALS IN ACCORDANCE WITH FAR 8.405-6(b):

a. CONTRACTING OFFICER'S CERTIFICATION (required): I certify that the justification meets requirements for other than full and open competition. I certify that the foregoing justification is accurate and complete to the best of my knowledge and belief.

Steven P. Moya 05 May 2014
Date
Steven P. Moya
Contracting Officer
Network Contracting Office 17

Valerie Morris May 5, 2014
Date
Valerie Morris
Supervisory Contract Specialist
Network Contracting Office 17

HIGHER LEVEL APPROVAL (For orders over \$500,000): ☐ REQUIRED ☒ NOT REQUIRED