

DEPARTMENT OF VETERANS AFFAIRS

Justification and Approval

For

Other Than Full and Open Competition

1. **Contracting Activity:** Department of Veterans Affairs, NCO 12, Great Lakes Acquisition Center, 115 South 84th Street, Milwaukee, WI 53214.
2. **Nature and/or Description of the Action Being Processed:** Justification and approval for other than full and open competition for the procurement of eVideon Set Top Boxes and associated equipment including installation/configuration services. This procurement will proceed on a firm-fixed price, sole source basis with Optimal Solutions, Inc.
3. **Description of Supplies/Services Required to Meet the Agency's Needs:** The Oscar G. Johnson VA Medical Center in Iron Mountain, MI has a one-time buy requirement for the following items: a quantity of seven (7) eVideon Set-Top Boxes to include associated eVideon licenses to include wiring/configuration and a quantity of forty-four (44) EV-PS-SG-EAR-IRO eVideon Pillow Speakers to include wiring and configuration.

The total estimated price for this project is \$29,124.00

The period of performance for this project is July 2014.

4. **Statutory Authority Permitting Other than Full and Open Competition:** .

- (X) (1) Only One Responsible Source and No Other Supplies or Services Will Satisfy Agency Requirements per FAR 6.302-1;
- () (2) Unusual and Compelling Urgency per FAR 6.302-2;
- () (3) Industrial Mobilization, Engineering, Developmental or Research Capability or Expert Services per FAR 6.302-3;
- () (4) International Agreement per FAR 6.302-4
- () (5) Authorized or Required by Statute FAR 6.302-5;
- () (6) National Security per FAR 6.302-6;
- () (7) Public Interest per FAR 6.302-7;

5. **Demonstration that the Contractor's Unique Qualifications or Nature of the Acquisition Requires the Use of the Authority Cited Above (applicability of authority):** In FY 12 and FY 13 the VA procured a total of \$555,496.00 in eVideon interactive patient TV equipment and accessories for the Oscar G. Johnson VA Medical Center. The Medical Center has a requirement for additional eVideon set-top boxes, pillow speakers, and associated services to include configuration and wiring.

The required eVideon set-top boxes and pillow speaker equipment must match the existing patient interactive TV Infrastructure which includes the eVideon Application & Video On Demand Server, IPTV QAM to IP DTA Appliance, and Application and Video On Demand software in use at the Medical Center. This required compatibility ensures equipment uniformity throughout all of the patient rooms and eliminates the need for redundant interactive TV infrastructure, software, support, and training which would be required at considerable additional cost if another vendor's equipment were purchased.

6. Description of Efforts Made to ensure that offers are solicited from as many potential sources as deemed practicable: Optimal Solutions, Inc. has confirmed it is the sole source for the required equipment. A notice of intent to sole source will be posted to FBO to give all interested parties an opportunity to respond to this procurement.
7. Determination by the Contracting Officer that the Anticipated Cost to the Government will be Fair and Reasonable: Optimal Solutions, Inc. has provided pricing information which shows it is providing to the Government a discount of \$13,414 off its standard list pricing. It is anticipated that the cost to the Government for this procurement will be fair and reasonable.
8. Description of the Market Research Conducted and the Results, or a Statement of the Reasons Market Research Was Not Conducted: No other sources for the required equipment were identified. Optimal Solutions, Inc. has stated it is the only source for the required eVideon equipment; historical procurements of eVideon equipment by the Government support this statement.
9. Any Other Facts Supporting the Use of Other than Full and Open Competition: None.
10. Listing of Sources that Expressed, in Writing, an Interest in the Acquisition: None.
11. A Statement of the Actions, if any, the Agency May Take to Remove or Overcome any Barriers to Competition before Making subsequent acquisitions for the supplies or services required: The Government competitively procured the original requirement for an interactive patient TV system for the Iron Mountain VA Medical Center in FY 12. In the future, if there are no funding or planning constraints, the full scope of the requirement should be identified and acquired in a single acquisition.

12. **Requirements Certification:** I certify that the requirement outlined in this justification is a Bona Fide Need of the Department of Veterans Affairs and that the supporting data under my cognizance, which are included in the justification, are accurate and complete to the best of my knowledge and belief.

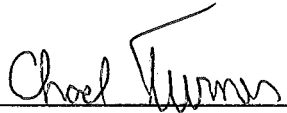


Steven Treiber
Supervisor, Biomedical Engineering
Oscar G. Johnson VA Medical Center

6/12/2014
Date

13. **Approvals In accordance with FAR 6.304**

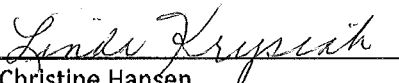
- a. **Contracting Officer's Certification (required):** I certify that the foregoing justification is accurate and complete to the best of my knowledge and belief.



Chad Turner
Contracting Officer
Network Contracting Office 12
Great Lakes Acquisition Center

6/12/2014
Date

- b. **NCM/PCM (Required \$3K and above):** I certify the justification meets requirements for other than full and open competition.

for 
Christine Hansen

Director of Contracting
Network Contracting Office 12
Great Lakes Acquisition Center

6-12-14
Date