

**DEPARTMENT OF VETERANS AFFAIRS**  
**Justification and Approval**  
**For**  
**Other Than Full and Open Competition**

**1. Contracting Activity:** Department of Veterans Affairs, VISN 16, VA Gulf Coast Veterans Health Care System, Station 520, 400 Veterans Avenue, Biloxi, MS 39531, Biomedical Engineering department requests sole source for endoscope refurbishment from Olympus (520-15-1-076-0008).

**2. Nature and/or Description of the Action Being Processed:** Endoworks is used to store and retrieve patient endoscopic pictures and reports. This system interfaces with HL7, Vista Imaging, and CPRS.

**3. Description of Supplies/Services Required to Meet the Agency's Needs:** Request for software maintenance and support for the Endoworks Network Servers. The estimated value is [REDACTED] and delivery within 45 days after receipt of order.

**4. Statutory Authority Permitting Other than Full and Open Competition:**

- (1) Only One Responsible Source and No Other Supplies or Services Will Satisfy Agency Requirements per FAR 6.302-1;
- (2) Unusual and Compelling Urgency per FAR 6.302-2;
- (3) Industrial Mobilization, Engineering, Developmental or Research Capability or Expert Services per FAR 6.302-3;
- (4) International Agreement per FAR 6.302-4
- (5) Authorized or Required by Statute FAR 6.302-5;
- (6) National Security per FAR 6.302-6;
- (7) Public Interest per FAR 6.302-7;

**5. Demonstration that the Contractor's Unique Qualifications or Nature of the Acquisition Requires the Use of the Authority Cited Above (applicability of authority):** The current Endoworks network servers were competed in FY13 and awarded to Olympus as a sole source in FY14. Biomed is requesting the software upgrade to the already established network system. The Endoworks network System records and archives images of patients during GI/GU procedures and examinations. This equipment ensures effective recording for the patient records. Olympus America Inc has the only software compatible with the existing system. The software also includes phone support that assists in keeping the system fully operational.

**6. Description of Efforts Made to ensure that offers are solicited from as many potential sources as deemed practicable:** The original Endoworks System was competed in FY13 and awarded to Olympus America Inc. This is a follow-on to the existing system. Additional market research was conducted by Biomed Engineering and Contracting Officer based on comparison of pricing with other facilities procuring the same services. The results were equal in price to what has been quoted to Biloxi.

**7. Determination by the Contracting Officer that the Anticipated Cost to the Government will be Fair and Reasonable:** based on the historical pricing of this service from FY 13 to the current year the Contracting Officer has determined this price to be fair and reasonable, for the price has not decreased nor increased over the three year term.

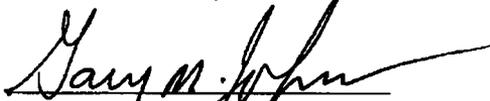
**8. Description of the Market Research Conducted and the Results, or a Statement of the Reasons Market Research Was Not Conducted:** As described in section 6 above additional market research was performed however since this is a follow-on requirement to existing equipment with no other resources no other research will be performed.

**9. Any Other Facts Supporting the Use of Other than Full and Open Competition:** refer to #6

**10. Listing of Sources that Expressed, in Writing, an Interest in the Acquisition:** Olympus America Inc is the only vendor that has showed interest in this requirement.

**11. A Statement of the Actions, if any, the Agency May Take to Remove or Overcome any Barriers to Competition before Making subsequent acquisitions for the supplies or services required:** As it has been determined that no other sources can provide the requested software, no actions may be taken to overcome barriers at this time. However, should it be determined by NCO16 has a future requirement for this service, the CO will again perform market research to determine if any other business can provide the Endoworks record keeping system software for the equipment.

**12. Requirements Certification:** I certify that the requirement outlined in this justification is a Bona Fide Need of the Department of Veterans Affairs and that the supporting data under my cognizance, which are included in the justification, are accurate and complete to the best of my knowledge and belief.

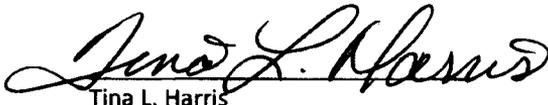


Name: Gary M. Johnson  
Title: Biomedical Support Specialist (Station 520)

June 19, 2014  
Date

**13. Approvals in accordance with FAR 6.304**

**a. Contracting Officer's Certification: (required)** I certify that the foregoing justification is accurate and complete to the best of my knowledge and belief.



Tina L. Harris  
CONTRACTING OFFICER, NCO 16

6/24/14  
Date

**b. CHIEF P&C:** I certify the justification meets requirements for restricting consideration of Federal Supply Schedule contractors to fewer than the number required by FAR Subpart 8.4.



Bennett Smith  
DIV II SERVICE TEAM B, CHIEF  
NETOWRK CONTRACTING OFFICE 16, BILOXI

24 Jun 2014  
DATE