

DEPARTMENT OF VETERANS AFFAIRS
Justification and Approval
For
Other Than Full and Open Competition

1. **Contracting Activity:** Department of Veterans Affairs, VISN 04, Louis A Johnson VA Medical Center. The purpose for this justification is Sole Source Award to Metro Medical under Unusual and Compelling Urgency for the Humphrey Visual Field Analyzer.
2. **Nature and/or Description of the Action Being Processed:** This requirement is J&A for Sole Source to Metro Medical under Unusual and Compelling Urgency per FAR 6.302-2 Unusual and Compelling Urgency for 2 Humphrey Visual Field Analyzer. This requirement will be a new Firm Fixed Priced Contract. The contract award value is estimated at \$50,872.00. The contract is estimated to be awarded on 7/15/14.
3. **Description of Supplies/Services Required to Meet the Agency's Needs:** The Humphrey Visual Field Analyzer is a diagnostic machine for glaucoma diagnosis, determines visual field progression analysis, and minimizes ocular media effects such as cataracts. The estimated value of this machine is \$25,436.00. The estimated delivery for this item is 5 Day ARO.
4. **Statutory Authority Permitting Other than Full and Open Competition:**
 - (1) Only One Responsible Source and No Other Supplies or Services Will Satisfy Agency Requirements per FAR 6.302-1;
 - (2) Unusual and Compelling Urgency per FAR 6.302-2;
 - (3) Industrial Mobilization, Engineering, Developmental or Research Capability or Expert Services per FAR 6.302-3;
 - (4) International Agreement per FAR 6.302-4
 - (5) Authorized or Required by Statute FAR 6.302-5;
 - (6) National Security per FAR 6.302-6;
 - (7) Public Interest per FAR 6.302-7;
5. **Demonstration that the Contractor's Unique Qualifications or Nature of the Acquisition Requires the Use of the Authority Cited Above (applicability of authority):** The network ready feature of the Humphrey Visual Field Analyzer is unique to this brand. It is compatible to the systems we have in place. The Humphrey Visual Field Analyzer is the only product on the market that's network ready. Accordingly, the Humphrey Visual Field Analyzer is the only product capable of providing the supplies described in Section III above without the Veteran's Health Administration experiencing substantial duplication of cost that could not be expected to be recovered through competition
6. **Description of Efforts Made to ensure that offers are solicited from as many potential sources as deemed practicable:** An J&A notice will be posted to Federal Business Opportunities (www.FBO.gov) to inform the vendor community of the requirement. Market research was conducted on GSA and internet. It was found that there are no other brands that can meet the VA's needs. A FSS NAC waiver was signed to procure this requirement open market. We have found 1 large business and 1 small business vendors capable of providing this brand name product. Zeiss Meditec is the large business vendor and Metro Medical is an authorized distributor for this product.
7. **Determination by the Contracting Officer that the Anticipated Cost to the Government will be Fair and Reasonable:** The cost to the government shall be fair and reasonable based on the Catalog published prices. This requirement is Unusual and Compelling Urangy. Zeiss Meditec will be working with Metro Medical to insure the product is delivered on time.

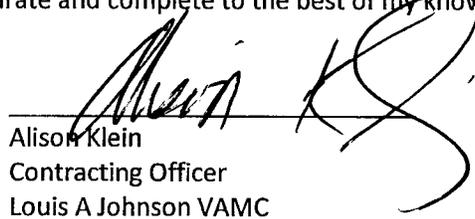
8. **Description of the Market Research Conducted and the Results, or a Statement of the Reasons Market Research Was Not Conducted:** As described in Section VI above, market research, in accordance with FAR Part 10, was conducted on GSA and internet. It was found that there are no other brands that can meet the VA's needs. A FSS NAC waiver was signed to procure this requirement open market. We have found 1 large business and 1 small business vendors capable of providing this band name product.
9. **Any Other Facts Supporting the Use of Other than Full and Open Competition:** Unusual and Compelling Urgency: The Louis A Johnson VAMC currently has two of these machines in which both of these machines are down. With both of these machines down, this is hindering the hospital from providing care to the veterans and clinics are being shut down.
10. **Listing of Sources that Expressed, in Writing, an Interest in the Acquisition:** NA
11. **A Statement of the Actions, if any, the Agency May Take to Remove or Overcome any Barriers to Competition before Making subsequent acquisitions for the supplies or services required:** A Justification and Approval FBO posting will advise industry of the acquisition.
12. **Requirements Certification:** I certify that the requirement outlined in this justification is a Bona Fide Need of the Department of Veterans Affairs and that the supporting data under my cognizance, which are included in the justification, are accurate and complete to the best of my knowledge and belief.


 Dr. Riaz-Cassim MD
 Chief, Surgical Services
 Louis A Johnson VAMC

7/15/14
 Date

13. **Approvals in accordance with FAR 6.304**

- a. **Contracting Officer's Certification (required):** I certify that the foregoing justification is accurate and complete to the best of my knowledge and belief.


 Alison Klein
 Contracting Officer
 Louis A Johnson VAMC

7/15/14
 Date

- b. **NCM/PCM (Required \$3K and above):** I certify the justification meets requirements for other than full and open competition.


 Kristina Weir
 Network Contract Manager
 VISN 4
 Acting Chief, Contracting
 Louis A Johnson VAMC

7/15/14
 Date