

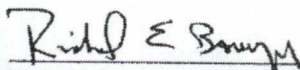
DEPARTMENT OF VETERANS AFFAIRS
Justification and Approval
For
Other Than Full and Open Competition

1. **Contracting Activity:** Department of Veterans Affairs, VISN 16, Central Arkansas Veterans Healthcare System, Little Rock, AR; PR #598-14-3-784-0290
2. **Nature and/or Description of the Action Being Processed:** This action is for the sole source procurement of the Alcon Centurion Vision System for use in the OR for performing phacoemulsification during cataract extractions/intraocular lens.
3. **Description of Supplies/Services Required to Meet the Agency's Needs:** The Alcon Centurion Vision System is vital and crucial in performing phacoemulsification during cataract extractions as well as other anterior chamber surgical procedures. Without this equipment CAVHS would have to outsource all cataract surgeries.

Centurion Vision System	Part# 8065751763	2 each
Centurion Ozil HP	Part# 8065751761	12 each
Autosert IOL Injector Hand piece	Part# 8065751755	12 each
4. **Statutory Authority Permitting Other than Full and Open Competition:**
 - (X) (1) Only One Responsible Source and No Other Supplies or Services Will Satisfy Agency Requirements per FAR 6.302-1;
 - () (2) Unusual and Compelling Urgency per FAR 6.302-2;
 - () (3) Industrial Mobilization, Engineering, Developmental or Research Capability or Expert Services per FAR 6.302-3;
 - () (4) International Agreement per FAR 6.302-4
 - () (5) Authorized or Required by Statute FAR 6.302-5;
 - () (6) National Security per FAR 6.302-6;
 - () (7) Public Interest per FAR 6.302-7;
5. **Demonstration that the Contractor's Unique Qualifications or Nature of the Acquisition Requires the Use of the Authority Cited Above (applicability of authority):** The Alcon Centurion Phaco units offer the best service and dependability for our Cataract surgeons and residents. The Alcon brand is extremely reputable and dependable and provides outstanding service for CAVHS cataract surgeons and wonderful outcomes for our Veterans. Ophthalmic Surgeons after evaluation of several vendors are extremely satisfied with visual results that the veterans received with Alcon Centurion Vision System. This is the current standard of care for patients at CAVHS. Alcon is the original equipment manufacturer (OEM) and has no distributors.
6. **Description of Efforts Made to ensure that offers are solicited from as many potential sources as deemed practicable:** A sources sought notice was posted in FBO on May 23, 2014. One phone inquiry was received from a vendor offering the Bausch & Lomb Vision System. A specification sheet was requested, but was never received from the vendor. CAVHS Ophthalmologists evaluated multiple vendors of similar equipment and determined the Alcon Centurion System is the best quality and offer the best dependability of service and cost is comparable to other vendors. Alcon is not a Prime Vendor and is not on GSA.
7. **Determination by the Contracting Officer that the Anticipated Cost to the Government will be Fair and Reasonable:** The price will be determined fair and reasonable by the Contracting Officer by a

comparison of purchases for the same and similar item made by other VA Medical Centers private hospitals and any published pricing available. This product is sold and available in the commercial marketplace.


8. **Description of the Market Research Conducted and the Results, or a Statement of the Reasons Market Research Was Not Conducted:** As stated in item 6 above, a Sources Sought notice was posted with one inquiry received. Internet searches were conducted on GSA, Dynamic Small Business and SAM. The Alcon brand of Phaco equipment was compared with other sources (i.e. Abbott Medical Optics Catalys System and Bausch & Lomb's Stellaris System) and by far the Alcon brand surpasses in the areas of dependability, service and repair support as well as comparable pricing. Dr. Jennifer Anderson Asst. Chief of Surgery Service, Dr. Jonathan Cascino, Corneal Specialist and other ophthalmologist in residence concluded the Alcon system best meets CAVHS needs.
9. **Any Other Facts Supporting the Use of Other than Full and Open Competition:** Alcon Laboratories, Inc. is the original equipment manufacturer and does not distribute this product. This equipment offers the best repairs support and has less downtime in the OR due to malfunction. No other vendors have the capability to meet all our needs and demands.
10. **Listing of Sources that Expressed, in Writing, an Interest in the Acquisition:** Only Alcon Laboratories, Inc.
11. **A Statement of the Actions, if any, the Agency May Take to Remove or Overcome any Barriers to Competition before Making subsequent acquisitions for the supplies or services required:** See paragraph 5 and 6 above. We will continue to inquire with Alcon regarding distribution, encourage them to include this product on their FSS contract and issue notices in FBO.
12. **Requirements Certification:** I certify that the requirement outlined in this justification is a Bona Fide Need of the Department of Veterans Affairs and that the supporting data under my cognizance, which are included in the justification, are accurate and complete to the best of my knowledge and belief.


Richard Bowyer, Program Specialist
CAVHS Office of the Deputy Director

20 JUN 2014
Date

13. **Approvals in accordance with FAR 6.304**

- a. **Contracting Officer's Certification (required):** I certify that the foregoing justification is accurate and complete to the best of my knowledge and belief.


Sheila Reed
Contracting Officer
NCO 16, DIV I Supply Team

6/20/14
Date

- b. **P&C:** I certify that the foregoing justification is accurate and complete to the best of my knowledge and belief.

Clay Jones

Clay Jones
CHIEF, DIV Supply Team
Network Contracting Office 16

6/27/14
Date

- c. **NCM/PCM (Required \$3K and above):** I certify the justification meets requirements for other than full and open competition.

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Digitally signed by
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Aaron Villalpando
Director of Contracting
Network Contracting Office 16

Date