

DEPARTMENT OF VETERANS AFFAIRS

**Justification and Approval
Under
Simplified Acquisition Procedures (SAP)
Simplified Acquisition Threshold (\$3K to \$150K)
For Restricting Competition under FAR 13.106-1(b)(1) "Single Source"**

1. Contracting Activity:

Department of Veterans Affairs, Network Contracting Office (NCO) 20 Walla Walla, for the Education Room in Walla Walla VAMC.

2. Nature of the Action Being Processed:

This sole source contract action is for items requested for the OPC Activation of Extron Equipment for WWVAMC Education Room, services provided by e3 Solutions, Inc. located at P.O. Box 72 Yakima, WA 98907-0072.

3. Description of Supplies or Services Required to Meet the Agency's Needs:

This procurement under PR # 687-14-3-5000-0143 is for the WWVAMC Education Room 2101 A/B: Control System. OPC Activation of Extron Equipment for completing integration of education room at the Walla Walla VAMC.

Statutory Authority Permitting Restriction in Competition:

The statutory authority for restricting competition under SAP, or Single Sourcing, for acquisitions under \$150,000 or Simplified Acquisition Threshold (SAT) is 41 U.S.C. 253(c), as implemented by FAR 13.106-1(b)(1). The specific reason for restricting competition is only one responsible source **FAR 6.302-1** and no other supplies or services will satisfy Agency Requirements at a reasonable price. This justification is where in accordance with FAR 6.001(a), acquisitions conducted under FAR 13 for SAP are exempt from the requirements of FAR Part 6, but still require a justification using the format of FAR 6.303-2, IAW the VHA SOP for Other Than Full And Open Competition dated 3-22-2011.

4. Demonstration that the Contractor's Unique Qualifications or Nature of the Acquisition Requires the Use of the Authority Cited Above (applicability of authority):

Only one responsible source FAR 6.302-1. Due to the single sourced solution, this form of OPC Activation and Install of Extron Equipment does not exist elsewhere when both components are used in an activation/install. Development of this system

Activation and Install resides with the intended vendor since they are an authorized vendor /installer for both Extron and SNAP.

5. Description of Efforts Made to Ensure that Offers are Solicited from As Many Potential Sources as Deemed Practicable IAW FAR 13.104:

The original RFQ was posted as a small business set-a-side under Name Brand or Equal on the NASA SEWP website with the hopes of getting reasonably priced quotes from small business for the items required. No quotes were received from the 15 vendors the request for quote was sent to. An extension to the RFQ was done to extend the bidding period to 07/16/2014. No quotes were received. Another attempt was done, this time opening it up for all contract holders. One quote was received. After working with this vendor for several days on requirements, the vendor reached out on 07/22/2014 and said they couldn't provide an exact match and wouldn't be able to move forward with the requirement because the manufacturer will not sell their products to any company not installing their whole product as the solution. The last attempt made was doing an open market sole source to e3 Solutions, Inc. that provided the market quote and can provide all requirements of the RFQ, which is also a small business vendor.

6. Determination by the Contracting Officer that the Anticipated Cost to the Government will be Fair and Reasonable – IAW FAR 13.106-3:

Anticipated pricing is comparable to the Government estimate as well as a quote received from another SB vendor for the same items in RFQ# 182664 issued on 07/10/2014. There has been a small price increase of \$588.23 due to protected pricing that has since expired since the market quote was provided on 01/29/2014.

7. Description of the Market Research Conducted and the Results, or Statement of Reasons Market Research was not Conducted (FAR 10):

Initial market research revealed that there are a few small business vendors that could provide some of the requirements listed in the RFQ, but not all. Market research also revealed that Snap will only sell to companies that install their product, therefore, e3 Solutions, Inc. appears to be the only small business vendor that can provide an exact match for this particular activation/install package.

8. Any Other Facts Supporting the Restriction of Competition:

See section 8 above.

9. Listing of Sources that Expressed, in Writing, an Interest in the Acquisition:

None

10. Statement of Actions, if any, the Agency May Take to Remove or Overcome any Barriers to Competition before Making Subsequent Acquisitions for the Supplies or Services Required:

Encourage Document Strategies to establish partnerships with small business dealers.

11. Requirements Certification - IAW FAR 6.303-2(c):

I certify that the requirement outlined in this justification is a bonafide need of the Department of Veterans Affairs and that the supporting data under my cognizance, which are included in the justification, are accurate and complete to the best of my knowledge and belief.



Shawn Shugars
Health System Specialist, VHA

Date 28 July 14

12. Approvals in accordance with FAR 6.304

- a. **Contracting Officer's Certification:** I certify that the foregoing justification is accurate and complete to the best of my knowledge and belief.



Digitally signed by
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Date: 2014.07.24 15:31:12
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Thomas R. Guyer
Contracting Officer
NCO 20, Boise ID

Date 24 July 14

- b. **Contracts Manager:** I certify the justification meets requirements for other than full and open competition.



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Thomas R. Guyer

Date 24 July 14

Chief, Division 1 Contracting, Region 1 OIT
NCO 20, Boise ID