

DEPARTMENT OF VETERANS AFFAIRS
Justification and Approval
For
Other Than Full and Open Competition

1. Contracting Activity: Department of Veterans Affairs, Network 16 Contracting Activity, Michael E. DeBakey VA Medical Center (MEDVAMC), Houston, TX.

580-14-2-167-0231

2. Nature and/or Description of the Action Being Processed: NEW CONTRACT/FIRM FIXED PRICE/EMERGENCY REQUIREMENT

Sole source acquisition of Maquet Magnus surgical tables for Hybrid OR #4 Operative Care Line to support an increase in surgery cases.

\$222,537.93

3. Description of Supplies/Services Required to Meet the Agency's Needs: The Operative Care Line is requesting one Maquet Magnus Surgical Table for hybrid OR#4. The MEDVAMC recently completed construction of hybrid OR#5 that is equipped with the Maquet Magnus surgical table with side rails for patient safety. OR#4 is being renovated to mirror OR#5 and requires compatibility with existing equipment. We are using the Allura Xper FD20 (cost of \$1,855,854) and the Allura FD20 contains an interface to the Magnus Operating table system (fixed column). The integration of the Magnus surgery table includes support of and integrated emergency stop; all motorized movements (including table), are stopped when the Allura Xper emergency stop button is pressed. Integrated Collision detection, all motorized movements (including table), are slowed down or stopped when Bodyguard detects the patient. Easy patient positioning with the basic table functions via Xper Geometry module. The system will also require siderails.

4. Statutory Authority Permitting Other than Full and Open Competition:

- ☒ (x) (1) Only One Responsible Source and No Other Supplies or Services Will Satisfy Agency Requirements per FAR 6.302-1;
☐ () (2) Unusual and Compelling Urgency per FAR 6.302-2;
☐ () (3) Industrial Mobilization, Engineering, Developmental or Research Capability or Expert Services per FAR 6.302-3;
☐ () (4) International Agreement per FAR 6.302-4
☐ () (5) Authorized or Required by Statute FAR 6.302-5;
☐ () (6) National Security per FAR 6.302-6;
☐ () (7) Public Interest per FAR 6.302-7;

5. Demonstration that the Contractor's Unique Qualifications or Nature of the Acquisition Requires the Use of the Authority Cited Above (applicability of authority):

The Maquet table supports use of the Philips Allura FD20 already in place. The Houston VAMC is requesting an additional Maquet Hybrid operating room system to support additional surgery cases. To purchase any other table would require additional equipment purchases and the added expense of construction. Based on market research, no other operating room system could be located that would be

compatible with the existing equipment. Because of the emergent nature of this acquisition, no other vendor notified, but a search of other websites did not produce any information on compatibility with the existing system already in place. While there is VA NAC contract with Getinge's, this system is not under contract at this time. Furthermore, due to the number of pending surgeries at this time, if there is a delay in equipment purchase this will cause serious unexcusable delay which in turn will hinder patient care.

6. Description of Efforts Made to ensure that offers are solicited from as many potential sources as deemed practicable:

A search of the FPDS shows there are several vendors with operating room tables, but because of the emergency requirement, no other vendors were sought. They are the original equipment manufacturer and there are no distributors.

7. Determination by the Contracting Officer that the Anticipated Cost to the Government will be Fair and Reasonable:

Determination of fair and reasonable was made from information on FPDS website and other federal agencies purchases. Pricing determination will also be performed prior to awarding the contract.

8. Description of the Market Research Conducted and the Results, or a Statement of the Reasons Market Research Was Not Conducted:

A search the internet does show at least three other vendors with operating column, we were unable to identify a comparable system that is compatible with existing equipment and would meet the agency requirements and satisfy the customer's minimum needs in a cost efficient manner.

9. Any Other Facts Supporting the Use of Other than Full and Open Competition: None.

10. Listing of Sources that Expressed, in Writing, an Interest in the Acquisition: None to date.

11. A Statement of the Actions, if any, the Agency May Take to Remove or Overcome any Barriers to Competition before Making subsequent acquisitions for the supplies or services required:

A solicitation will be posted for other possible vendors with comparable systems for future needs.

12. Requirements Certification: I certify that the requirement outlined in this justification is a Bona Fide Need of the Department of Veterans Affairs and that the supporting data under my cognizance, which are included in the justification, are accurate and complete to the best of my knowledge and belief. For future requirements of this type we will once again conduct extensive market research to try to locate competition on our requirement.

Melinda Bailey
Melinda Bailey

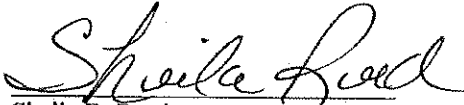
Program Analyst, Operative Care Line
Michael E. DeBakey VA Medical Center

5/30/14
Date

Program Analyst, Operative Care Line
Michael E. DeBakey VA Medical Center

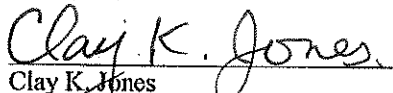
13. Approvals in accordance with FAR 6.304 This part is filled out by Contracting Staff as part of the Justification

a. Contracting Officer's Certification: (required) I certify that the foregoing justification is accurate and complete to the best of my knowledge and belief.


Sheila D. Reed
Contract Officer
NCO 16

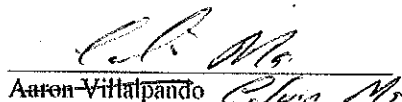
5/30/2014
Date

b. P&C: I certify that the foregoing justification is accurate and complete to the best of my knowledge and belief.


Clay K. Jones
CHIEF, PURCHASING AND CONTRACTING
DIV 1 SUP
Network Contracting Office 16

5/30/2014
Date

c. NCM/PCM : I certify the justification meets requirements for other than full and open competition.


Aaron Villalpando
Acting Network Contract Manager
Network 16 Contracting Office

11 July 14
Date