

DEPARTMENT OF VETERANS AFFAIRS
Justification and Approval
For
Other Than Full and Open Competition

1. Contracting Activity: Department of Veterans Affairs, Network 16 Contracting Activity, Michael E. DeBakey VA Medical Center (MEDVAMC), Houston, TX.

2. Nature and/or Description of the Action Being Processed: Sole source acquisition of four Prime Big Wheel Series Electric stretchers for Operative Care Line, at the MEDVAMC per purchase request 580-14-3-167-0528 total cost \$57,506.24.

3. Description of Supplies/Services Required to Meet the Agency's Needs: The Operative Care Line is requesting 4 stretchers to be used for urological procedures.

4. Statutory Authority Permitting Other than Full and Open Competition:

- (X) (1) Only One Responsible Source and No Other Supplies or Services Will Satisfy Agency Requirements per FAR 6.302-1;
 () (2) Unusual and Compelling Urgency per FAR 6.302-2;
 () (3) Industrial Mobilization, Engineering, Developmental or Research Capability or Expert Services per FAR 6.302-3;
 () (4) International Agreement per FAR 6.302-4
 () (5) Authorized or Required by Statute FAR 6.302-5;
 () (6) National Security per FAR 6.302-6;
 () (7) Public Interest per FAR 6.302-7;

5. Demonstration that the Contractor's Unique Qualifications or Nature of the Acquisition

Requires the Use of the Authority Cited Above (applicability of authority): It is an 'exclusive sole source' product providing unique differentiating features, essential to the facility, that cannot be found in any other products on the market.

- The Big Wheel mobility reduces start-up force up to 50% and steering effort up to 60%. No competitive products offer this product feature.
- The Prime with Big Wheel Electric is equipped with a Recovery Chair Position. This unique position helps eliminate the need for unnecessary transfers by providing a comfortable position for patients to recover. This innovative feature makes daily patient handling easier and supports both patient and hospital staff safety.
- The Prime with Big Wheel Electric is equipped with Glideaway™ siderails. With one fluid motion, these exclusive Glideaway™ siderails provide maximum patient security when raised and zero transfer gap when lowered. Competitive products offer dual motion siderails. They provide head-end and foot-end release levers, zero pinch points, 23% more coverage and 37" side rail-to-side rail coverage for larger patients.
- The Prime with Big Wheel Electric is equipped with an Electric Head End Lift Assist™. A powered head end delivers not only convenience for the patient but provides caregiver safety by reducing the strain when raising and lowering the patient.
- The Prime with Big Wheel Electric is equipped with an Electric Knee Gatch. The powered knee gatch empowers patients to adjust to their own level of comfort while protecting the caregiver from interruptions, stress and lifting.

6. Description of Efforts Made to ensure that offers are solicited from as many potential sources as deemed practicable: The customer searched the internet and GSA Advantage and could not find a comparable device that could meet the customer's requirements. American Medical Depot, a Small Disadvantaged Business, is the provider of Stryker products to Federal Government facilities.

7. Determination by the Contracting Officer that the Anticipated Cost to the Government will be Fair and Reasonable: I have determined the price to be fair and reasonable due to the fact that we received the most favored pricing available to any customer.

8. Description of the Market Research Conducted and the Results, or a Statement of the Reasons Market Research Was Not Conducted: We have searched the internet and GSA advantage and were unable to identify a comparable system that would meet the agency requirements and satisfy the customer's minimum needs in a cost efficient manner.

9. Any Other Facts Supporting the Use of Other than Full and Open Competition: None.

10. Listing of Sources that Expressed, in Writing, an Interest in the Acquisition:

11. A Statement of the Actions, if any, the Agency May Take to Remove or Overcome any Barriers to Competition before Making subsequent acquisitions for the supplies or services required: The source for this purchase is required IAW, FAR 6.302-1. American Medical Depot is the exclusive channel partner for all Stryker sales to the U.S. Federal Government.

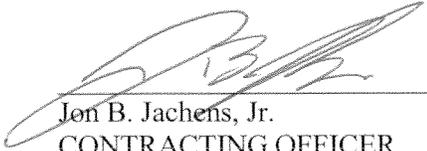
12. Requirements Certification: I certify that the requirement outlined in this justification is a Bona Fide Need of the Department of Veterans Affairs and that the supporting data under my cognizance, which are included in the justification, are accurate and complete to the best of my knowledge and belief. For future requirements of this type we will once again conduct extensive market research to try to locate competition on our requirement.

Melinda Bailey for
Haley Raymer, COR
Program Analyst, Operative Care Line
Michael E. DeBakey VA Medical Center

8/7/14
Date

13. **Approvals in accordance with FAR 6.304** This part is filled out by Contracting Staff as part of the Justification

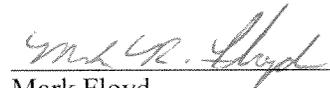
a. **Contracting Officer's Certification: (required)** I certify that the foregoing justification is accurate and complete to the best of my knowledge and belief.



Jon B. Jachens, Jr.
CONTRACTING OFFICER
NETWORK 16 CONTRACTING ACTIVITY
Michael E. DeBakey VA Medical Center

8/6/14
Date

b. **Division Chief:** I certify the justification meets requirements for other than full and open competition.



Mark Floyd
Chief, Div. 1 Sup. B
Network 16 Contracting Office

8/7/2014
Date