

Attachment 2: Request for Sole Source Memo Format

DEPARTMENT OF VETERANS AFFAIRS

Justification and Approval

For

Other Than Full and Open Competition

1. **Contracting Activity:** Department of Veterans Affairs, VISN 11, Ann Arbor, MI Medical Center 506-14-4-041-2854. This manufacturer and distributor is the sole provider of the proprietary supplies used with the Carto® 3 System.

2. **Nature and/or Description of the Action Being Processed:** Purchase of disposable and reprocess able medical supplies which are proprietary to the Carto® 3D Mapping System, required for scheduled patient care.

3. **Description of Supplies/Services Required to Meet the Agency's Needs:**

Delivery date 8/19/2014 Total \$38,497

Johnson and Johnson 425 Hoes Lane, Piscataway, NJ 08854-4103

Biosense Webster Scott Bickley Key Acct Manager-MI Cell 616-901-1948

These Electrophysiology catheters, cables, and reference patches are required for the use proprietary Carto®3 System which in the leader in 3D Mapping. Providing accurate visualization with Advanced Catheter Location (ACL), increased mapping speed with Fast Anatomical Mapping (FAM) and streamlined workflow with Connection of Choice.

4. **Statutory Authority Permitting Other than Full and Open Competition:**

- ☐ (1) Only One Responsible Source and No Other Supplies or Services Will Satisfy Agency Requirements per FAR 6.302-1;
- ☒ (2) Unusual and Compelling Urgency per FAR 6.302-2;
- ☐ (3) Industrial Mobilization, Engineering, Developmental or Research Capability or Expert Services per FAR 6.302-3;
- ☐ (4) International Agreement per FAR 6.302-4
- ☐ (5) Authorized or Required by Statute FAR 6.302-5;
- ☐ (6) National Security per FAR 6.302-6;
- ☐ (7) Public Interest per FAR 6.302-7;

5. **Demonstration that the Contractor's Unique Qualifications or Nature of the Acquisition Requires the Use of the Authority Cited Above (applicability of authority):** Failure to acquire needed supplies may result in loss of life of limb.

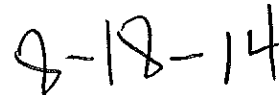
6. **Description of Efforts Made to ensure that offers are solicited from as many potential sources as deemed practicable:** Emergent nature of requirement did not allow time for solicitation

7. **Determination by the Contracting Officer that the Anticipated Cost to the Government will be Fair and Reasonable:** The prices of these products compare with other Biosense Carto®3 Catheters, Cables and Reference Patches, \$399-\$2975 each. Previously ordered 506-4P8493 \$2500, 506-4P9362 \$399, 506-4P9690 \$570, 506-4P7517 \$2975. Pricing is the same/similar, different quantities.

8. **Description of the Market Research Conducted and the Results, or a Statement of the Reasons Market Research Was Not Conducted:** Due to the emergent nature of this request, time did not permit for market research.
9. **Any Other Facts Supporting the Use of Other than Full and Open Competition:**
None
10. **Listing of Sources that Expressed, in Writing, an Interest in the Acquisition:** Johnson & Johnson
11. **A Statement of the Actions, if any, the Agency May Take to Remove or Overcome any Barriers to Competition before Making subsequent acquisitions for the supplies or services required:**
Should a requisition of this nature recur, the market will be surveyed.
12. **Requirements Certification:** I certify that the requirement outlined in this justification is a Bona Fide Need of the Department of Veterans Affairs and that the supporting data under my cognizance, which are included in the justification, are accurate and complete to the best of my knowledge and belief.



Eric D. Hobbs
Chief, Inventory Management, GIP
VA Ann Arbor, MI



Date

13. **Approvals in accordance with FAR 6.304**

- a. **Contracting Officer's Certification (required):** I certify that the foregoing justification is accurate and complete to the best of my knowledge and belief.

Name
Title
Facility

Date

- b. **NCM/PCM (Required \$3K and above):** I certify the justification meets requirements for other than full and open competition.

Name
Network Contract Manager
VISN/PCA X

Date

Title
Facility

- c. **SAO (If over 650K):** I certify the justification meets requirements for other than full and open competition.

Name

Director

Service Area Office, East

Date

- d. **VHA HCA Review and Approval:** I have reviewed the foregoing justification and find it to be complete and accurate to the best of my knowledge and belief and recommend approval (if over \$12.5 million) or approve (\$650K to 12.5 million) for other than full and open competition.

Name

Chief Procurement and Logistics Officer

VHA Head of Contracting Activity (HCA)

Date

- e. **VA Deputy Senior Procurement Executive Approval (over \$12.5 million but not exceeding \$50 million):** I have reviewed the foregoing justification and find it to be complete and accurate to the best of my knowledge and belief and approve for other than full and open competition.

C. FORD HEARD

Deputy Senior Procurement Executive (DSPE)

Office of Acquisition and Logistics

Department of Veterans Affairs

Date

- f. **VHA Senior Procurement Executive Approval (over \$50 million):** I have reviewed the foregoing justification and find it to be complete and accurate to the best of my knowledge and belief and approve for other than full and open competition.

Jan R. Frye

Deputy Assistant Secretary for Acquisition and Logistics

Senior Procurement Executive (SPE)

Department of Veterans Affairs

Date