

DEPARTMENT OF VETERANS AFFAIRS

Determination to Solicit Brand Name Stryker 1288 HD Camera Head and C-Mount Coupler

1. **Contracting Activity:** Department of Veterans Affairs, VISN 06, Durham Medical Center 508 Fulton Street, Durham, NC 27705.
2. **Nature and/or Description of the Action Being Processed:** The Durham, NC VAMC requires soliciting a brand name item in order to acquire two Stryker 1288 High Definition (HD) Camera Heads and C-Mount couplers. [REDACTED]
3. **Description of Supplies/Services Required to Meet the Agency's Needs:** The Durham, NC VAMC Surgical Department utilizes the Stryker Endoscopy 1288 HD Medical Video Camera system. This system is a high-definition camera used to capture still and video images of endoscopic surgical applications. The 1288 HD Medical Video Camera consists of three main components; the camera console, camera head and c-mount coupler. Currently the Surgical Department requires two replacement camera heads (manufacturer number 1288210105) and c-mount couplers (manufacturer number 1288020122) in order to continue utilizing the camera system.
4. **Statutory Authority Permitting Other than Full and Open Competition:** Brand name in accordance with FAR 13.106-1(b).
5. **Demonstration that the Contractor's Unique Qualifications or Nature of the Acquisition Requires the Use of the Authority Cited Above (applicability of authority):**
The Stryker Endoscopy 1288 HD Medical Video Camera system is vital to the continued success of surgical cases requiring the use of such equipment. The 1288 HD Camera is used in general laparoscopy, nasopharyngoscopy, ear endoscopy, sinuscopy, and plastic surgery. A few examples of the more common endoscopic surgeries are laparoscopic cholecystectomy, laparoscopic hernia repair, laparoscopic appendectomy, laparoscopic pelvic lymph node dissection, laparoscopically assisted hysterectomy, and examination of the evacuated cardiac chamber during performance of valve replacement.

Additionally, the 1288 HD camera head is equipped with 9 multi-specialty built-in settings. Each setting adjusts for light and glare automatically. This important feature benefits surgeon specialties by accommodating specific, yet varying needs of light color preferences. The Stryker 1288 HD Camera Head has been uniquely designed to accommodate 1920x1080p, 1280x1024p, and 720p without comprising resolution quality. This feature allows backward compatibility with past generations of digital capture devices, flat panels, and scopes while providing optimal imagery, color resolution and brightness.

In order to continue to utilize the system, replacement camera heads and c-mount couplers are essential as these are the only components that work with 1288 HD Medical Video Camera System (reference Section 8 below).

6. **Description of Efforts Made to ensure that offers are solicited from as many potential sources as deemed practicable:** In order to determine if there were any compatible replacement camera heads and couplers, *OR* specific authorized suppliers, an intent to sole

source was posted via Federal Business Opportunities website on 8 August 2015. The intent to sole source received one response from Progressive X-Ray (a Service Disabled Veteran Owned Small Business) stating that they are an authorized reseller. There were zero responses from any companies that could provide compatible camera heads and couplers.

7. **Determination by the Contracting Officer that the Anticipated Cost to the Government will be Fair and Reasonable:** IAW FAR 13.106-3(a), this brand name requirement will be competed so award will be found fair and reasonable based on competition.

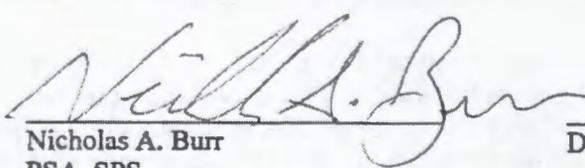
8. **Description of the Market Research Conducted and the Results, or a Statement of the Reasons Market Research Was Not Conducted:** The under signed Contracting Officer contacted [REDACTED] of Stryker Endoscopy on 6 August 2014 to determine if the 1288 HD camera head and c-mount couplers are proprietary to Stryker or if there are compatible replacement parts. Per [REDACTED], only the 1288 HD camera head can be plugged into and communicate with the 1288 HD Console. Additionally, [REDACTED] stated that American Medical Depot, a Service Disabled Veteran Owned Small Business, is also an authorized reseller. As a result, it is the under signed Contracting Officer's belief that only Stryker camera heads and couplers are compatible with the system and that there are multiple authorized resellers of this equipment.

9. **Any Other Facts Supporting the Use of Other than Full and Open Competition:** None.

10. **Listing of Sources that Expressed, in Writing, an Interest in the Acquisition:** Reference Section 8 above.

11. **A Statement of the Actions, if any, the Agency May Take to Remove or Overcome any Barriers to Competition before Making subsequent acquisitions for the supplies or services required:** The NCO 6 and the Durham VAMC Surgical Department will continue to evaluate the marketplace to determine if there are new entrants who are qualified and capable of providing compatible replacement parts to the Stryker 1288 HD Video Camera System.

12. **Requirements Certification:** I certify that the requirement outlined in this justification is a Bona Fide Need of the Department of Veterans Affairs and that the supporting data under my cognizance, which are included in the justification, are accurate and complete to the best of my knowledge and belief.


Nicholas A. Burr
PSA, SPS
Durham, VAMC

8/15/2014
Date

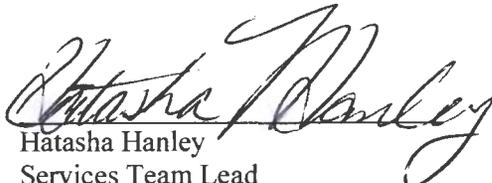
13. Determination in accordance with FAR 13.106-1(b):

- a. **Contracting Officer's Certification (required):** I certify that the foregoing Determination is accurate and complete to the best of my knowledge and belief.


Ashley P. Seffernick
Contracting Officer
Network Contracting Office (NCO) 6 – SAO East

8/15/14
Date

- b. **NCM/PCM Designee (Required \$3K and above):** I certify the determination meets requirements for soliciting from a single source.


Hatasha Hanley
Services Team Lead
Network Contracting Office (NCO) 6 – SAO East

8/15/2014
Date


Karen Blacow
Quality Assurance
Network Contracting office (NCO) 6 – SAO East

8.15.14