

DEPARTMENT OF VETERANS AFFAIRS
Justification and Approval
For
Other Than Full and Open Competition

1. Contracting Activity:

Department of Veterans Affairs
Lebanon VA Medical Center -595
1700 S. Lincoln Ave.
Lebanon, PA 17042

2. Nature and/or Description of the Action Being Processed: Purchase of 25 Mindray Accutorr V Vital Signs Monitors for various departments throughout the Lebanon VAMC, including 1-3A, new Emergency Department, new Surgery Center, new RRR houses, Specialty Clinic, and the Lancaster CBOC. Also a trade in of 11 Mindray Accutorr V vital signs monitors are required.

This acquisition is a firm-fixed price services buy.

Description of Supplies/Services Required to Meet the Agency's Needs: Mindray Accutorr V vital sign monitors are being ordered for the NEW ED, the NEW Surgery Center, the NEW RRR houses, Outpatient General Surgery, Podiatry and Chemotherapy clinics, Biomed spare, and 1-3A as replacements, and for the Lancaster CBOC for replacement according to the 2014 Lifecycle Report. Vital Sign Monitors are used for fast and accurate readings of temperature, blood oxygen levels, pulse, and blood pressure readings.

3. Statutory Authority Permitting Other than Full and Open Competition: 41 USC §253(g), as implemented by FAR 6.302.

- ☒ (X) (1) Only One Responsible Source and No Other Supplies or Services Will Satisfy Agency Requirements per FAR 6.302-1;
- ☐ () (2) Unusual and Compelling Urgency per FAR 6.302-2;
- ☐ () (3) Industrial Mobilization, Engineering, Developmental or Research Capability or Expert Services per FAR 6.302-3;
- ☐ () (4) International Agreement per FAR 6.302-4
- ☐ () (5) Authorized or Required by Statute FAR 6.302-5;
- ☐ () (6) National Security per FAR 6.302-6;
- ☐ () (7) Public Interest per FAR 6.302-7;
- ☐ () (8) FAR 52.211-6 Brand Name or Equal;
- ☐ () (9) FAR 6.302-19c Application for brand name justification descriptions;
- ☐ () (10) FAR 6.303-1 and FAR 6.304 Justifications

4. **Demonstration that the Contractor's Unique Qualifications or Nature of the Acquisition Requires the Use of the Authority Cited Above (applicability of authority):** The Lebanon VA Medical Center currently has 103 Mindray Accutorr V vital signs monitors in use at the medical center and the surrounding Community Based Outpatient Clinics (CBOC). Other brands would not offer interchangeability and should one of the vital signs monitors get damaged or need repair, we would not have the option of swapping out components, requiring us to maintain multiple components on hand and drive up costs.

The Lebanon VA Medical Center has made a decision to standardize this piece of equipment. Standardization will improve patient safety, reduce training costs and improve efficiency. Furthermore, standardization will allow for better customer service and improve veterans care.

This order represents the best value to the Government because it allows for standardization of vital signs monitors at the Lebanon VA Medical Center because it allows for less components to be stocked and interchangeability resulting in greater efficiency and veterans care.

Accordingly, Mindray is the only firm capable of providing the supplies and services described in Section III above without the Veteran's Health Administration experiencing substantial duplication of cost that could not be expected to be recovered through competition.

5. **Description of Efforts Made to ensure that offers are solicited from as many potential sources as deemed practicable:** Only one responsible source, since it is this survey of the market place that confirms our assumptions regarding the capability of industry to meet our needs. FAR.5.202 (a)(10) The proposed contract action is made under conditions described in 6.302-3, or 6.302-5 with regard to brand name commercial items for authorized resale, or 6.302-7, and advance notice is not appropriate or reasonable.

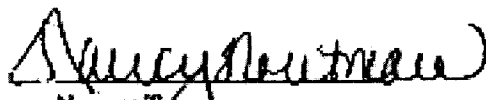
Other Actions: Other types of vital signs monitors were found on GSA; however, they did not offer the interchangeability of components.

6. **Determination by the Contracting Officer that the Anticipated Cost to the Government will be Fair and Reasonable:** The anticipated cost will be considered fair and reasonable based on current market research. The Government considers purchase history and comparison to similar products in the market.
7. **Description of the Market Research Conducted and the Results, or a Statement of the Reasons Market Research Was Not Conducted:** Market research was conducted and alternate equipment or substitutes will not fill the needs of this acquisition.
8. **Any Other Facts Supporting the Use of Other than Full and Open Competition:** Mindray is unique in the manufacturing of this equipment. They provide maintenance and supply software updates.

9. **Listing of Sources that Expressed, in Writing, an Interest in the Acquisition:** See Section 6 above.

A Statement of the Actions, if any, the Agency May Take to Remove or Overcome any Barriers to Competition before making subsequent acquisitions for the supplies or services required: Future actions are not planned at this time due to the complexity and unique qualifications of this acquisition. Should another requisition of this nature reoccur, we would undertake a new market survey.

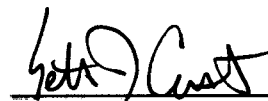
10. **Requirements Certification:** I certify that the requirement outlined in this justification is a Bona Fide Need of the Department of Veterans Affairs and that the supporting data under my cognizance, which are included in the justification, are accurate and complete to the best of my knowledge and belief.


Nancy Troutman
Business Manager, Nursing
Lebanon VA Medical Center

Aug 12, 2014
Date

11. Approvals in accordance with FAR 6.304

- a. **Contracting Officer's Certification (required):** I certify that the foregoing justification is accurate and complete to the best of my knowledge and belief.


Seth J. Custer
Chief of Contracting
Lebanon VA Medical Center

8/21/14
Date