

LIMITED SOURCES JUSTIFICATION

ORDER >\$3,000

FAR PART 8.405-6

2237 Transaction # or Vista Equipment Transaction #: 541-14-3-250-0345

This acquisition is conducted under the authority of the Multiple Award Schedule Program. The material or service listed in par. 3 below is sole source, therefore, consideration of the number of contractors required by FAR Subpart 8.4 – Federal Supply Schedules, is precluded for the reasons indicated below.

Restricted to the following source: Provide original manufacturer's name for material or contractor's name for service. (If a sole source manufacturer distributes via dealers, ALSO provide dealer information.)

Manufacturer/Contractor: Stryker

Manufacturer/Contractor POC & phone number: Stryker, Stephen Sparkman, 269-389-5979

Mfgr/Contractor Address: Stryker, 4100 East Milham Road, Kalamazoo, MI 49001

Dealer/Rep address/phone number: N/A

☒ The requested material or service represents the minimum requirements of the Government.

(1) AGENCY AND CONTRACTING ACTIVITY:

Department of Veterans Affairs

NCO 10

6150 Oak Tree Blvd.

Suite 300

Independence, Ohio 44131

VISN:

10

(2) NATURE AND/OR DESCRIPTION OF ACTION BEING APPROVED:

The Department of Veterans Affairs, VISN 10, Cleveland VAMC, Medical Service, has a requirement a Stryker REM B system motor controller, drill and associated accessories. NCO 10 proposes to issue a delivery order against Stryker's NAC contract using limited source procedures.

(3) (a) A DESCRIPTION OF THE SUPPLIES OR SERVICES REQUIRED TO MEET THE AGENCY'S NEED:

The Department of Veterans Affairs, VISN 10, Cleveland VAMC, Medical Service, has a requirement for a Rem B system motor controller, drill and associated accessories. The equipment is used in removing and reshaping bone. The system of a CORE console with lightweight, specialized hand pieces, that allows surgeons to work effectively with greater precision and control.

(b) ESTIMATED DOLLAR VALUE: \$287,382.93

(c) REQUIRED DELIVERY DATE: September 30, 2014

(4) IDENTIFICATION OF THE JUSTIFICATION RATIONALE (SEE FAR 8.405-6), AND IF APPLICABLE, A DEMONSTRATION OF THE PROPOSED CONTRACTOR'S UNIQUE QUALIFICATIONS TO PROVIDE THE REQUIRED SUPPLY OR SERVICE. (CHECK ALL THAT APPLY AND COMPLETE)

☒ Specific characteristics of the material or service that limit the availability to a sole source (unique features, function of the item, etc.). Describe in detail why only this suggested source can furnish the requirements to the exclusion of other sources.

The Stryker instruments are found under schedule A-8B, Reusable Surgical Hand Instruments that is a mandatory use schedule. The required equipment is only provided by Stryker.

☐ A patent, copyright or proprietary data limits competition. The proprietary data is: _____
(If FAR 8.405-6(a)(2)iii before posting. Do not include specific proprietary data. Only mention the type of equipment, procedure, etc. to show that proprietary supplies or services are being procured.)

☐ These are "direct replacements" parts/components for existing equipment.

☒ The material/service must be compatible in all aspects (form, fit and function) with existing systems presently installed/performing. Describe the equipment/function you have now and how the new item/service must coordinate, connect, or interface with the existing system.

The VAMC currently owns several of these systems. The requirement is to supplement the current systems to support workload demands. Therefore, the components need to be interchangeable.

☐ The new work is a logical follow-on to an original Federal Supply Schedule order provided that the original order was placed in accordance with the applicable Federal Supply Schedule ordering procedures. The original order must not have been previously issued under sole source or limited source procedures.

☐ An urgent and compelling need exists, and following the ordering procedures would result in unacceptable delays.

(5) DESCRIBE WHY YOU BELIEVE THE ORDER REPRESENTS THE BEST VALUE CONSISTENT WITH FAR 8.4 TO AID THE CONTRACTING OFFICER IN MAKING THIS BEST VALUE DETERMINATION:

Per FAR 8.404(d), GSA has already determined prices of supplies and fixed-price service to be fair and reasonable.

Comparison to the Government's IGE and past purchases, VA541-A30408 and VA541-A35079 indicates consistent pricing. The Contracting Officer concurs that previously negotiated pricing on a NAC mandatory use contract is considered to be fair and reasonable and placing a delivery order with Stryker represents the best value to the Government.

(6) DESCRIBE THE MARKET RESEARCH CONDUCTED AMONG SCHEDULE HOLDERS AND THE RESULTS OR A STATEMENT OF THE REASON MARKET RESEARCH WAS NOT CONDUCTED:

Market research was conducted from all vendors of power equipment listed on FSS/NAC, GSA Advantage, and GSA E-Library. No other vendor had equipment that will work with the current Stryker systems at the VAMC. Additionally, other systems work with nitrogen powered delivery systems. These systems will not work in the new Ambulatory Surgery Center since there are nitrogen lines. Intent to sole source was posted from 7/24/2014 through 8/1/2014 with no inquiries.

The equipment is available from a mandatory source 65IIA/A-8B.

An extensive search was done to see if there were any other companies that can comply with the brand name or equal specifications to no avail. On-going research of the industry market place will be conducted to determine if there are new entrants into this product arena.

William Brewster

8/8/14

Date

Thomas Moore

Digitally signed by Thomas Moore
DN: cn=Thomas Moore, o, ou=NCO 10,
email=thomas.moore9@va.gov, c=US
Date: 2014.08.07 19:41:24 -04'00'

Date _____

Terry Spitzmiller
Director of Contracting
NCO 10

Date _____