

SINGLE SOURCE
(APPLICABLE TO PURCHASES UNDER SAT \$3,000 - \$150,000)

1. Contracting Activity:

NCO 12, Great Lakes Acquisition Center
115 South 84TH Street, Suite 101
Milwaukee, WI 53214

2. Purchase Request Number:

607-14-3-969-0230

3. Authority for Action:

FAR 13.106-1(b), Soliciting from a Single Source

4. Describe the supply or service to be acquired and the total estimated dollar value:

The FibroScan 502 Touch is highly specialized equipment that will be used in the liver suite. It is used in the evaluation of patients with chronic liver and liver-related disease. The FibroScan uses vibration controlled transient elastography and is approved by the FDA, and determines the degree of fibrosis. Total estimated cost to purchase one FibroScan 502 Touch with probe is \$132,095.

5. List the proposed contractor (name, contact, and phone number) and describe the unique knowledge or capabilities of the proposed contractor:

Sandhill Scientific, Inc.
9150 Commerce Center Cr., Suite 500
Highlands Ranch, CO 80129
Phone: 303-470-7020

Sandhill Scientific, Inc. is the only known distributor that sells this specific equipment. FibroScan assesses liver shear wave speed and equivalent stiffness at 50Hz in a rapid, simple, non-invasive and painless way. It is a quick and simple test that works using ultrasound. All patients get their FibroScan results immediately. These results, displayed as readings rather than images, will show whether there are any regions of scarring and also how stiff the liver is. Liver disease is increasingly seen among individuals who are obese. The FibroScan probe provides enhanced capability of obtaining precise readings in obese patients where the thickness of abdominal wall would otherwise impair detection sensitivity. The FDA approved the use of FibroScan in April 2013. There is currently no known comparable test for quick, non-expensive, multiple, and reproducible fibrosis assessment in the liver.

6. Describe your market research efforts and efforts to ensure that offers are solicited from as many potential sources as is practicable:

Market research consisted of Google/Bing searches, FBO database searches, and discussions with other Contract Specialists who purchased similar or exact match equipment. Sandhill Scientific, Inc. is the only known US-FDA approved vendor that has the state of the art FibroScan equipment. A Sources Sought was posted by NCO1 and closed on 5/14/2014 with no responses received. There are additional imaging modalities for the diagnosis of fibrosis, including MR and b-mode ultrasound devices, which may at times become necessary for more detailed investigation of fibrosis and other pathological changes in the liver. But none of these methods is comparable to the ease of use, quick and immediate evaluation, and relatively low-cost of the FibroScan.

7. State why you feel that the anticipated cost to the Government will be fair and reasonable:

The anticipated cost to the Government is determined to be fair and reasonable in accordance with FAR 13.106-3(a)(2)(i) and (ii), and (vii). Market research revealed a FBO award synopsis for the same equipment for NCO15. The cost to the Government will be determined fair and reasonable by comparing the cost of this system to the cost that other VA locations, specifically NCO15, paid for their system(s).

8. Other:

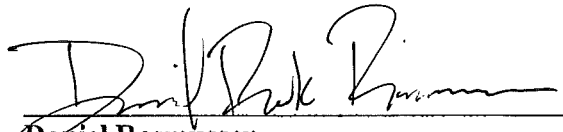
None

9. Certifications:


I hereby certify that the data provided above is accurate and complete to the best of my knowledge and belief.

Michele Ryan  8.22-14
Typed/Printed Name and Signature Date
of Technical Representative

I hereby determine that the circumstances of this contract action deem only one source reasonably available.

 8/22/2014
Daniel Rasmussen Date
Contracting Officer

I certify the justification meets requirements for other than full and open competition.

 8/22/2014
For Christine Hansen Date
Director of Contracting
Network Contracting Office 12, Great Lakes Acquisition Center