

DEPARTMENT OF VETERANS AFFAIRS

Justification and Approval

For

Other Than Full and Open Competition

1. **Contracting Activity:** Department of Veterans Affairs, VISN 16, Alexandria Medical Center, NCO 16 Division II Supply ALX 502. This is a Justification for Other than Full and Open Competition 502-14-3-084-0079
2. **Nature and/or Description of the Action Being Processed:** This will be a new contracting action, equipment purchase, procurement from Open Market using Simplified Acquisition Procedures resulting in a Firm Fixed Price Purchase Order solicited from a single source IAW FAR 13.106-1(b).
3. **Description of Supplies/Services Required to Meet the Agency's Needs:** Centurion Vision System, one (1) needed, cost
4. **Statutory Authority Permitting Other than Full and Open Competition:**
 - (X) (1) Only One Responsible Source and No Other Supplies or Services Will Satisfy Agency Requirements per FAR 6.302-1;
 - () (2) Unusual and Compelling Urgency per FAR 6.302-2;
 - () (3) Industrial Mobilization, Engineering, Developmental or Research Capability or Expert Services per FAR 6.302-3;
 - () (4) International Agreement per FAR 6.302-4
 - () (5) Authorized or Required by Statute FAR 6.302-5;
 - () (6) National Security per FAR 6.302-6;
 - () (7) Public Interest per FAR 6.302-7;
5. **Demonstration that the Contractor's Unique Qualifications or Nature of the Acquisition Requires the Use of the Authority Cited Above (applicability of authority):**
 - a. Only One Responsible Source (*FAR 6.302-1*)
 - b. Alcon Centurion Vision System is "Highly Specialized" phaco system with several key features that provide safe and efficiency Len removal during cataract surgery.
 - c. The Centurion Vision System is the only Phaco machine on the market that **can automatically adjust for the changes in intraocular pressure and maintain targeted IOP based on the patient's eye level. This is achieved by using optical pressure sensors to maintain a target IOP during the entire case automatically.** This results in a safer procedure for the patient and helps the surgeon compensate for IOP changes throughout the case. **These automatic adjustments that the Centurion Vision System performs automatically is a great asset to new and beginning surgeon/s by taken away the guess work and confusion out of manual bottle adjustments and flow, which is important especially for facilities that has a residency or training program.** This allows more time for the surgeon to focus on the procedure and less time on fluid management, resulting in improved patient safety, better outcomes and increased surgical efficiency.
 - d. **Centurion has both irrigation and vacuum pressure sensors allowing it to accurately maintain the desired chamber stability. No other system incorporates this type of technology.** Since the flow of fluid into the eye comes from these sensors, and not bottle height like other systems, **it allows the Anterior chamber to maintain its working space and/or stability more concisely and more responsive allowing the procedures to done safer, and more efficiency especially in a training environment. Loss of this space during the procedure can result in a damaged cornea, iris or result in other post-op complications.**
 - e. Centurion's Intrepid Sleeve incorporates a sleeve cross-section of varying wall thickness reducing the potential for thermal build up and sleeve movement.

6. **Description of Efforts Made to ensure that offers are solicited from as many potential sources as deemed practicable:** A sources sought notification was posted on fbo with one inquiry received. The information provided by Bausch and Lomb's Stellaris system was reviewed in depth. Furthermore, the B&L representative meet with the Ophthalmologists and presented information on their product. Based on the analysis, physician/s evaluation, having a residency program, current use of Alcon Phaco machine and the reason/s listed in paragraph 5, the Alcon Centurion provides a continuity of care and it is the only machine determined to satisfy the Alexandria VAHCS need. Alcon is not a Prime Vendor and is not on GSA.
7. **Determination by the Contracting Officer that the Anticipated Cost to the Government will be Fair and Reasonable:** This procurement will be a commonly available commercial item frequently sold to government and private health care organizations. Pricing can be determined fair and reasonable by comparison of purchases for the same and similar items sold to other customers by the vendor.
8. **Description of the Market Research Conducted and the Results, or a Statement of the Reasons Market Research Was Not Conducted:** As described in Section VI above, market research, in accordance with FAR Part 10 was conducted by synopsis of the proposed acquisition, advising industry of the pending acquisition and soliciting inquiries from interested parties." One response was received from Bausch and Lomb. The information provided by Bausch and Lomb's Stellaris system was reviewed in depth by the medical staff. As mentioned in paragraph 6, the B&L rep-representative meet with the Ophthalmologists and presented information on their product. As explained in paragraph 5. The Alcon Centurion Vision System has several features not available on other systems.
9. **Any Other Facts Supporting the Use of Other than Full and Open Competition:** Alcon Laboratories, Inc. is the original equipment manufacturer and does not distribute this product. **The Alexandria VAMC already uses the older Alcon Phaco system, supplies and cataract packs. Staffs from SPD, Logistics, Operating room, Eye clinic, including staff and residents are all accustomed to the Alcon systems, products and lens. The cataract eye packs contain multiple Alcon products such as blades, sleeves, and needles. Alcon lens are currently being used on the existing equipment and will be compatible with the new acquired Alcon Centurion Vision system.** Ophthalmologists are familiar with the Alcon Products being used currently and residents used to the Alcon Phaco machines and products during their VA training. The Operating room staff is also familiar with the workings of the Alcon Phaco system and their products as well. Patient results have been excellent and patient safety has never been compromised with the use of the Alcon products or systems.
10. **The cost to re-equip the operating room and eye supplies would be time consuming and expensive and would have to be replaced and adapted to fit any other system on the market if a switch were too occur. Items such as Phaco tips, sleeves, blades, needles, Len loaders, lens would all need to be replaced, not too mention a change in surgical procedures and techniques.**
11. **Listing of Sources that Expressed, in Writing, an Interest in the Acquisition:** Bausch and Lomb expressed interest and provided information on their product they consider "equal" however, after in depth review of the introduced equipment, the Ophthalmologists deemed it not sufficient due to the reason referred in paragraph 5.
12. **A Statement of the Actions, if any, the Agency May Take to Remove or Overcome any Barriers to Competition before Making subsequent acquisitions for the supplies or services required:**
We will continue to encourage Alcon to include this product on their FSS contract and continue issuing notices in FBO. In the

future will look at all available options as technology advances and other options are made available.

13. **Requirements Certification:** I certify that the requirement outlined in this justification is a Bona Fide Need of the Department of Veterans Affairs and that the supporting data under my cognizance, which are included in the justification, are accurate and complete to the best of my knowledge and belief.




Name Dr. Michael Orlando
Title Acting Chief of Staff
Facility Alexandria VAMC station 502

8/19/2014

Date 8/19/2014

14. **Approvals in accordance with FAR 6.304**

- a. **Contracting Officer's Certification (required):** I certify that the foregoing justification is accurate and complete to the best of my knowledge and belief.




Renata Ott
Contracting Officer
NCO 16 Div II Supply ALX 502

8/20/2014

Date

- b. **NCM/PCM (Required \$3K and above):** I certify the justification meets requirements for other than full and open competition.



Michael E. Lewis
Chief, Division II Supply Team
NCO 16 Division II Supply Alexandria 502

20 Aug 14

Date