

**DEPARTMENT OF VETERANS AFFAIRS**

**Justification and Approval**


**For**

**Other Than Full and Open Competition**

1. **Contracting Activity:** This justification for Other Than Full and Open Competition is prepared by the Department of Veterans Affairs Network Contracting Office 6 on behalf of the Veteran Affairs medical Center in Fayetteville, NC in support of 565-14-3-1019-0020..
2. **Nature and/or Description of the Action Being Processed:** This justification provides rationale for soliciting using a brand name only description for the Audioscan Verifit2 System. A competitive RFQ will be issued. A firm fixed price Purchase Order is planned with a required delivery date of June 2015.
3. **Description of Supplies/Services Required to Meet the Agency's Needs:** Purchase of the following items: Audio Scan Verifit2, 9 each; Etymonic Design NOAH, 9 each; External speaker, 9 each; shipping and labor.
4. **Statutory Authority Permitting Other than Full and Open Competition:**
  - ( x ) (1) Only One Responsible Source and No Other Supplies or Services Will Satisfy Agency Requirements per FAR 6.302-1;
  - ( ) (2) Unusual and Compelling Urgency per FAR 6.302-2;
  - ( ) (3) Industrial Mobilization, Engineering, Developmental or Research Capability or Expert Services per FAR 6.302-3;
  - ( ) (4) International Agreement per FAR 6.302-4
  - ( ) (5) Authorized or Required by Statute FAR 6.302-5;
  - ( ) (6) National Security per FAR 6.302-6;
  - ( ) (7) Public Interest per FAR 6.302-7;
5. **Demonstration that the Contractor's Unique Qualifications or Nature of the Acquisition Requires the Use of the Authority Cited Above (applicability of authority):** The Audiology Clinic has the Audio Scan Verifit2 system in use at the Fayetteville VA Medical Center. The Audioscan Verifit2 is used to verify/ensure compliance with National Hearing Aid standards of practice. In an effort to maintain standardization, the exact same equipment is requested for the new Fayetteville HCC. Audiologists will be conducting the same type of evaluations at both sites of care, and they are familiar with both the hardware and software associated with this system. Both the clinical staff and engineering (Bio-Med) personnel have been trained and have experience and confidence with this equipment. Standardizing between the Fayetteville VA facilities presents a cost benefit and enhanced personnel productivity because extensive retraining will not be required on a different brand of equipment. This minimizes disruptions and allows for smooth and efficient operation within the clinic, which enhances customer service and patient satisfaction. Introduction of another manufacturer's equipment would result in duplication of training and equipment support costs not expected to be recovered through competition.

6. Description of Efforts Made to ensure that offers are solicited from as many potential sources as deemed practicable: A sources sought notice was posted August 25 thru 27, 2014 seeking potential sources of the Audioscan Verifit System. Two small businesses responded . As a result a competitive RFQ will be posted, as a 100% set aside for small business.
7. Determination by the Contracting Officer that the Anticipated Cost to the Government will be Fair and Reasonable: Price will be determine fair and reasonable based on competition.
8. Description of the Market Research Conducted and the Results, or a Statement of the Reasons Market Research Was Not Conducted: See item 6.
9. Any Other Facts Supporting the Use of Other than Full and Open Competition: All facts supporting this proposed action are included in this justification.
10. Listing of Sources that Expressed, in Writing, an Interest in the Acquisition:  
Gordon N Stowe Associate Inc. DBA Carolinas Sales and Service & Veterans healthcare Supply Solutions, INC
11. A Statement of the Actions, if any, the Agency May Take to Remove or Overcome any Barriers to Competition before Making subsequent acquisitions for the supplies or services required:  
Prior to any subsequent acquisitions for these items, market research will be performed to ensure that competition is sought to the maximum extent practicable.

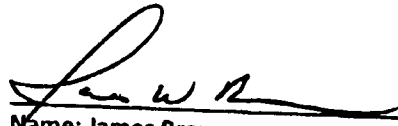
12. **Requirements Certification:** I certify that the requirement outlined in this justification is a Bona Fide Need of the Department of Veterans Affairs and that the supporting data under my cognizance, which are included in the justification, are accurate and complete to the best of my knowledge and belief.

  
Payetteville VA Medical Center  
Jenny Edgemon, Chief Audiology Service

9/12/14

**13. Approvals in accordance with FAR 6.304**

- a. **Contracting Officer's Certification (required):** I certify that the foregoing justification is accurate and complete to the best of my knowledge and belief.

  
Name: James Brown  
Contracting Officer  
Network Contracting Office 6

9/12/14  
Date

- b. **NCO 6 Quality Assurance Compliance Review (required \$3K and above):**

jeffery.benton@va.gov  
.gov

Digitally signed by  
jeffery.benton@va.gov  
DN: cn=jeffery.benton@va.gov  
Date: 2014.09.12 14:27:30 -04'00'

JEFFERY A. BENTON  
Quality Assurance and Compliance Officer  
Network Contracting Office 6

Date

- c. **NCM/PCM/Designee (Required \$3K and above):** I certify the justification meets requirements for other than full and open competition.

jennifer.esparza@va.gov  
OV

Digitally signed by jennifer.esparza@va.gov  
DN: cn=jennifer.esparza@va.gov  
Date: 2014.09.12 12:19:52 -04'00'

JENNIFER J. ESPARZA  
Commodities Team Lead  
Network Contracting Office 6

Date

- d. **SAO (If over 650K):** I certify the justification meets requirements for other than full and open competition.

\_\_\_\_\_  
NAME

Director

Service Area Office, East

\_\_\_\_\_  
Date

- e. **VHA HCA Review and Approval:** I have reviewed the foregoing justification and find it to be complete and accurate to the best of my knowledge and belief and recommend approval (if over \$12.5 million) or approve (\$650K to 12.5 million) for other than full and open competition.

\_\_\_\_\_  
Name

Chief Procurement and Logistics Officer

VHA Head of Contracting Activity (HCA)

\_\_\_\_\_  
Date

- f. **VA Deputy Senior Procurement Executive Approval (over \$12.5 million but not exceeding \$50 million):** I have reviewed the foregoing justification and find it to be complete and accurate to the best of my knowledge and belief and approve for other than full and open competition.

\_\_\_\_\_  
C. FORD HEARD

Deputy Senior Procurement Executive (DSPE)

Office of Acquisition and Logistics

Department of Veterans Affairs

\_\_\_\_\_  
Date

- g. **VHA Senior Procurement Executive Approval (over \$50 million):** I have reviewed the foregoing justification and find it to be complete and accurate to the best of my knowledge and belief and approve for other than full and open competition.

\_\_\_\_\_  
Jan R. Frye

Deputy Assistant Secretary for Acquisition and Logistics

Senior Procurement Executive (SPE)

Department of Veterans Affairs

\_\_\_\_\_  
Date