

LIMITED SOURCES JUSTIFICATION

**ORDER >\$3,000
FAR PART 8.405-6**

2237 Transaction # or Vista Equipment Transaction #: 636-14-3-3065-0726

This acquisition is conducted under the authority of the Multiple Award Schedule Program. The material or service listed in par. 3 below is sole source, therefore, consideration of the number of contractors required by FAR Subpart 8.4 – Federal Supply Schedules, is precluded for the reasons indicated below.

Restricted to the following source: OMNICELL

Manufacturer/Contractor: **OMNICELL**

Manufacturer/Contractor POC & phone number: **Stacy Cerwin, stacy.cerwin@omnicell.com, 847-596-3464**

Mfgr/Contractor Address: **590 E Middlefield Road, Mountain View, California 94043-4008**

Dealer/Rep address/phone number: Stacy Cerwin, **stacy.cerwin@omnicell.com, 847-596-3464**

☒ The requested material or service represents the minimum requirements of the Government.

(1) AGENCY AND CONTRACTING ACTIVITY:

Department of Veterans Affairs

Network 23 Contracting Office (90C)

2501 W. 22nd Street

Sioux Falls SD 57105

VISN:

VISN23

(2) NATURE AND/OR DESCRIPTION OF ACTION BEING APPROVED:

A fixed priced delivery order will be awarded for the procurement of a maintenance agreement for equipment manufactured and purchased from Omnicell on federal Supply Schedule, VA NAC V797D30111. The period of performance will be Base Year 07/1/2014 through 6/30/2015 + 4 Option Years for the Des Moines VA Health Care System, Des Moines, IA.

(3) (a) A DESCRIPTION OF THE SUPPLIES OR SERVICES REQUIRED TO MEET THE AGENCY'S NEED:

24/7 Service Agreement providing replacement parts, on-site support and remote and interface Diagnostics ***See attached model numbers and equipment being maintained.

(b) ESTIMATED DOLLAR VALUE: \$ \$464,500

(c) REQUIRED DELIVERY DATE: 10/1/2014- 09/30/2015 +4 Option Years

(4) IDENTIFICATION OF THE JUSTIFICATION RATIONALE (SEE FAR 8.405-6), AND IF APPLICABLE, A DEMONSTRATION OF THE PROPOSED CONTRACTOR'S UNIQUE QUALIFICATIONS TO PROVIDE THE REQUIRED SUPPLY OR SERVICE. (CHECK ALL THAT APPLY AND COMPLETE)

☒ Specific characteristics of the material or service that limit the availability to a sole source (unique features, function of the item, etc.). Describe in detail why only this suggested source can furnish the requirements to the exclusion of other sources.

Omnicell is the manufacturer and sole provider of patented equipment used at the VA from NAC FSS Contract. No other vendors can furnish maintenance, software or upgrades for this Government owned equipment.

☒ A patent, copyright or proprietary data limits competition. The proprietary data is:

Omnicell provides proprietary interface reconfiguration ,software updates and upgrades, and parts not available from any other vendor.

☐ These are "direct replacements" parts/components for existing equipment.

☐ The material/service must be compatible in all aspects (form, fit and function) with existing systems presently installed/performing. Describe the equipment/function you have now and how the new item/service must coordinate, connect, or interface with the existing system.

☐ The new work is a logical follow-on to an original Federal Supply Schedule order provided that the original order was placed in accordance with the applicable Federal Supply Schedule ordering procedures. The original order must not have been previously issued under sole source or limited source procedures.

☐ An urgent and compelling need exists, and following the ordering procedures would result in unacceptable delays.

(5) DESCRIBE WHY YOU BELIEVE THE ORDER REPRESENTS THE BEST VALUE CONSISTENT WITH FAR 8.4 TO AID THE CONTRACTING OFFICER IN MAKING THIS BEST VALUE DETERMINATION:

Omnicell services are on NAC FSS contract VA797D30111 and thus are fair and reasonable. They are determined to be the best value for the Government to provide maintenance since it is inclusive of the following: telephone support 24/7, engineer live coverage 24 hours Monday-Friday, with Saturday, Sunday and holidays 6am-6pm, with on call support 6pm-6am and response times of 30 minutes. On-site support will be 24 hours/day, 7 days a week with repair and replacement parts included with all software updates and upgrades are include. That means the VA gets more bang for its buck.

(6) DESCRIBE THE MARKET RESEARCH CONDUCTED AMONG SCHEDULE HOLDERS AND THE RESULTS OR A STATEMENT OF THE REASON MARKET RESEARCH WAS NOT CONDUCTED:

No other vendors are authorized to provide software and upgrades to Omnicell equipment.

(7) ANY OTHER FACTS SUPPORTING THE JUSTIFICATION:

NAC VA contract VA797D-30111 to Omnicell is effective through 2018.

(8) A STATEMENT OF THE ACTIONS, IF ANY, THE AGENCY MAY TAKE TO REMOVE OR OVERCOME ANY BARRIERS THAT LED TO THE RESTRICTED CONSIDERATION BEFORE ANY SUBSEQUENT ACQUISITION FOR THE SUPPLIES OR SERVICES IS MADE:

NONE

(9) REQUIREMENTS CERTIFICATION: I certify that the requirement outlined in this justification is a Bona Fide Need of the Department of Veterans Affairs and that the supporting data under my cognizance, which are included in the justification, are accurate and complete to the best of my knowledge. I understand that processing of this limited sources justification restricts consideration of Federal Supply Schedule contractors to fewer than the number required by FAR Subpart 8.4. *(This signature is the requestor's supervisor, fund control point official, chief of service or someone with responsibility and accountability.)*

SIGNATURE

DATE

NAME

TITLE

SERVICE LINE/SECTION

FACILITY

(10) APPROVALS IN ACCORDANCE WITH FAR 8.405-6(d):

a. CONTRACTING OFFICER'S CERTIFICATION (required): I certify that the foregoing justification is accurate and complete to the best of my knowledge and belief.

Denise Hill
CONTRACTING OFFICER'S SIGNATURE

7-29-14
DATE

Denise Hill, Contracting Officer
NAME AND TITLE

Network 23 Contracting Office- Sioux Falls
FACILITY

b. PSL: I certify that the foregoing justification is accurate and complete to the best of my knowledge and belief.

Lori A Fischer
SIGNATURE

7-29-14
DATE

LORI A. FISCHER
Services Branch Chief
NCO 23 Sioux Falls