

Attachment 1: Request for Limited Sources Memo Format

LIMITED SOURCES JUSTIFICATION
ORDER >\$3,000
FAR PART 8.405-6

2237 Transaction # or Vista Equipment Transaction #: 506-14-3-1680-0756

This acquisition is conducted under the authority of the Multiple Award Schedule Program. The material or service listed in par. 3 below is sole source, therefore, consideration of the number of contractors required by FAR Subpart 8.4 – Federal Supply Schedules, is precluded for the reasons indicated below.

Restricted to the following source: Provide *original manufacturer's* name for material or contractor's name for service. (If a sole source manufacturer distributes via dealers, *ALSO* provide dealer information.)

Manufacturer/Contractor: Mace Homeland Security Groups Inc.
Manufacturer/Contractor POC & phone number: 904-565-1652
Mfgr/Contractor Address: 3633 Southside Blvd, Jacksonville FL 32216
Dealer/Rep address/phone number: SAME

The requested material or service represents the minimum requirements of the Government.

(1) **AGENCY AND CONTRACTING ACTIVITY:** Department of Veterans Affairs
NCO 11
2215 Fuller Road Ann Arbor, MI 48105
VISN: 11

(2) **NATURE AND/OR DESCRIPTION OF ACTION BEING APPROVED:**
VA Ann Arbor Healthcare Services (VAAAHS) Police Service is to buy additional Close Circuit Television Camera system compatible with existing VAAAHS system. System currently in use at VAAAHS uses proprietary equipment and software from Mace Homeland Security Group Inc. are from past procurement Phase I and II.

(3) (a) **A DESCRIPTION OF THE SUPPLIES OR SERVICES REQUIRED TO MEET THE AGENCY'S NEED:**

56 DVR, Pan tilt zoom camera x 2, day/night zoom camera, liscense plate regcognition camera, 16
Ch UL 24 Vac, Siamese roll of cable, cat 5E roll cable, Camera/DVR surge
Installation/training (Total of 160 additional cameras)

ESTIMATED DOLLAR VALUE: \$ 306,315.22

REQUIRED DELIVERY DATE: Sept, 2014

(4) IDENTIFICATION OF THE JUSTIFICATION RATIONALE (SEE FAR 8.405-6), AND IF APPLICABLE, A DEMONSTRATION OF THE PROPOSED CONTRACTOR'S UNIQUE QUALIFICATIONS TO PROVIDE THE REQUIRED SUPPLY OR SERVICE. (CHECK ALL THAT APPLY AND COMPLETE)

Specific characteristics of the material or service that limit the availability to a sole source (unique features, function of the item, etc.). Describe in detail why only this suggested source can furnish the requirements to the exclusion of other sources.
These Close Circuit Television Cameras must be compatible with existing systems currently in use at VAAAHS which is proprietary in nature. The combination of equipment and software are proprietary as designed by Mace Homeland Security Group Inc. which is also our existing CCTV contractor for maintenance on the system. Primary compatibility issues are associated with the customized software programming developed by MACE, and interoperability with existing equipment that utilize that programing.

A patent, copyright or proprietary data limits competition. The proprietary data is:
(If FAR 8.405-6(a)(2)iii before posting. Do not include specific proprietary data. Only mention the type of equipment, procedure, etc. to show that proprietary supplies or services are being procured.)

These are "direct replacements" parts/components for existing equipment.

The material/service must be compatible in all aspects (form, fit and function) with existing systems presently installed/performing. Describe the equipment/function you have now and how the new item/service must coordinate, connect, or interface with the existing system.
These compatible cameras systems will be installed and interfaced with the existing system which was initially installed and designed by MACE. These cameras (160) represent the last planned additions to the system. In addition to the current cameras and systems we have in place, these cameras are exactly the same as those installed in previous procurements.

The new work is a logical follow-on to an original Federal Supply Schedule order provided that the original order was placed in accordance with the applicable Federal Supply Schedule ordering procedures. The original order must not have been previously issued under sole source or limited source procedures.
Research indicated that MACE Homeland Security is the only designated authorized installer of proprietary software that is owned Mace Homeland Security Group (IC Realtime) utilized at VAAAHS. The original procurement was completed under competitive circumstances in 2008 with subsequent additions of equipment. The requesting service estimates that the total value of the system components in place at this time is \$842,147.

An urgent and compelling need exists, and following the ordering procedures would result in unacceptable delays.

(5) DESCRIBE WHY YOU BELIEVE THE ORDER REPRESENTS THE BEST VALUE CONSISTENT WITH FAR 8.4 TO AID THE CONTRACTING OFFICER IN MAKING THIS BEST VALUE DETERMINATION:

This is procurement represents the final planned addition of security cameras for the facility. The original procurement was competed and awarded to Mace Homeland Security – the offer that demonstrated the best value to the Government in terms of cost and meeting the needs of facility. It would not in the best interest to buy this equipment from a firm other than MACE, as it would likely require abandonment of much of the existing hardware and most of the software applications; which are estimated to be \$842,147. Furthermore, it would increase the time line substantially if award to another vendor and require and more intrusive installation process. This pricing is considered fair and reasonable as it is based on FSS pricing.

(6) DESCRIBE THE MARKET RESEARCH CONDUCTED AMONG SCHEDULE HOLDERS AND THE RESULTS OR A STATEMENT OF THE REASON MARKET RESEARCH WAS NOT CONDUCTED:

Market research results showed that the real time DVD systems were available on GSA, when this was originally competed. Mace Homeland Security offered a product with more features and ease of installation at the lowest price which resulted in the subsequent award. For this procurement, staff members responsible for site security reviewed GSA for vendors that provided cameras and related hardware that would be interoperable with the existing hardware and software. MACE was the only firm the offered the required items on GSA. These same staff members have work daily with the system and regularly with MACE in maintenance of the system. As such, the knowledge base as to the suitable of software and the addition of further hardware is established.

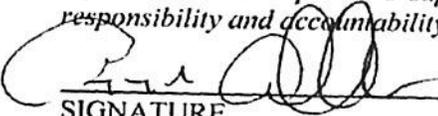
(7) ANY OTHER FACTS SUPPORTING THE JUSTIFICATION:

In the 2010-2011 time frame a Site Assessment was conducted by staff at the National level to determine the suitability of security as it related to electronic surveillance and physical access. It was noted that the facility was deficient in several areas and recommendations were made to improve video /camera surveillance among other items. This procurement is specifically focused on meeting this recommendation. These identified deficiencies are directly related to patient and staff safety. As such, it is in the best interest of the Government to seek the most expeditious procurement process while ensuring full interoperability with existing systems.

(8) A STATEMENT OF THE ACTIONS, IF ANY, THE AGENCY MAY TAKE TO REMOVE OR OVERCOME ANY BARRIERS THAT LED TO THE RESTRICTED CONSIDERATION BEFORE ANY SUBSEQUENT ACQUISITION FOR THE SUPPLIES OR SERVICES IS MADE:

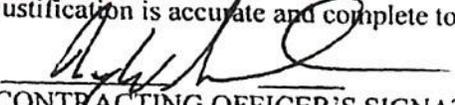
If another new system is required, the market will again be surveyed for other vendors who might be able to fulfill the requirements.

(9) REQUIREMENTS CERTIFICATION: I certify that the requirement outlined in this justification is a Bona Fide Need of the Department of Veterans Affairs and that the supporting data under my cognizance, which are included in the justification, are accurate and complete to the best of my knowledge. I understand that processing of this limited sources justification restricts consideration of Federal Supply Schedule contractors to fewer than the number required by FAR Subpart 8.4. *(This signature is the requestor's supervisor, fund control point official, chief of service or someone with responsibility and accountability.)*


SIGNATURE _____ DATE 18 Aug 14
NAME Gregory J. Allen TITLE Police Chief SERVICE LINE/SECTION Police Service
FACILITY Ann Arbor MI

(10) APPROVALS IN ACCORDANCE WITH FAR 8.405-6(d):

a. CONTRACTING OFFICER'S CERTIFICATION (required): I certify that the foregoing justification is accurate and complete to the best of my knowledge and belief.


CONTRACTING OFFICER'S SIGNATURE _____ DATE 18 AUG 2014
NAME AND TITLE Roy Samsel, CO FACILITY NCO 11

HIGHER LEVEL APPROVAL: (REQUIRED \$3K and above)

b. NCM/PCM/DESIGNEE: I certify that the foregoing justification is accurate and complete to the best of my knowledge and belief.

(Instructions: LAW NCO 11 delegation authority, all procurements estimated to exceed \$500K must be approved by the NCM. Procurements between \$3K and \$650K are to be approved by the Supervisory Contract Specialist of the applicable Team (as the "Designee").

Alvin J. Leonard
SIGNATURE
Alvin J. Leonard

8/18/2014
DATE

Supv Cont Spec
Name
NCO 11 NCM/PCM/Designee

HIGHER LEVEL APPROVAL: (Required For orders over \$650,000):

c. **SAO:** I certify the justification meets requirements for restricting consideration of Federal Supply Schedule contractors to fewer than the number required by FAR Subpart 8.4.

SIGNATURE

DATE

Ricky L. Lemmon
SAO Director, Central Region

d. **VHA HCA REVIEW AND APPROVAL (over \$650,000 to \$12.5 million):** I have reviewed the foregoing justification and find it to be complete and accurate to the best of my knowledge and belief and approve for restricting consideration of the Federal Supply Schedule contractors to fewer than the number required by FAR Subpart 8.4

NORBERT S. DOYLE
Chief of Procurement and Logistics Officer
VHA, Head of Contracting Activity

DATE

e. **VA Deputy Senior Procurement Executive Approval (\$12.5 million not to exceed \$50 million):** I have reviewed the foregoing justification and find it to be complete and accurate to the best of my knowledge and belief and approve for restricting consideration of the Federal Supply Schedule contractors to fewer than the number required by FAR Subpart 8.4

C. FORD HEARD
Deputy Senior Procurement Executive (DSPE)

DATE

Revision Date 9/24/13

Office of Acquisition and Logistics

f. VHA Senior Procurement Executive Approval (over \$50 million): I have reviewed the foregoing justification and find it to be complete and accurate to the best of my knowledge and belief and approve for other than full and open competition.

JAN R. FRYE
Deputy Assistant Secretary
Office of Acquisition and Logistics
Senior Procurement Executive (SPE)

DATE