

Request for Limited Sources Memo Format

LIMITED SOURCES JUSTIFICATION

ORDER >\$3,000

FAR PART 8.405-6

2237 Transaction # or Vista Equipment Transaction #: 675-14-3-2440-0128

This acquisition is conducted under the authority of the Multiple Award Schedule Program. The material or service listed in par. 3 below is limited source, therefore, consideration of the number of contractors required by FAR Subpart 8.4 – Federal Supply Schedules, is precluded for the reasons indicated below.

Restricted to the following source: Provide original manufacturer's name for material or contractor's name for service. (If a sole source manufacturer distributes via dealers, ALSO provide dealer information.)

Manufacturer/Contractor: ScriptPro USA, Inc NAC CONTRACT: V797P-4237B
Manufacturer/Contractor POC & phone number: Paula Dowin O: 913-403-5309
MFR/Contractor Address: 5828 Reeds Road, Mission KS 66202
Dealer/Rep address/phone number: pgodwin@scriptpro.com

☒ The requested material or service represents the minimum requirements of the Government.

(1) AGENCY AND CONTRACTING ACTIVITY:

Department of Veterans Affairs
13800 Veterans Way
Orlando, FL 32827-7403

VISN:

NCO 8

(2) NATURE AND/OR DESCRIPTION OF ACTION BEING APPROVED:

Approval of this FSC group 65 Limited Source procurement IAW VAAR 808.002(3)(iii) for the purchase of a ScriptPro compact robotic dispensing system (CRS).

(3) (a) A DESCRIPTION OF THE SUPPLIES OR SERVICES REQUIRED TO MEET THE AGENCY'S NEED:

The Orlando VA Medical Center, Pharmacy Department identified the agency has a requirement for a compact robotic prescription dispensing system (CRS) interface with Veterans Health Information Systems and Technology Architecture (Vista) and CPRS. CRS (not exceed 7.0 sq. ft.) must integrate with existing SP's platform SP Central. The system is required to track all areas of the pharmacy (mail, window, narcotics, and supplies). CRS is a prescription dispensing system capable of filling directly from the dispensing cell into the vial. The system prints and applies prescription and auxiliary labels, and delivers uncapped vials for final inspection and on-screen drug image verification; capability to choose between 13 different vial manufacturers and sizes (12 dram – 60 dram); hold up to 600 vials at once; able to fully calibrate on-site.

Item	Description	Quantity
0001	Compact Robotic Prescription Dispensing System	1
0002	Electronic Door Locks for CRS	1
0003	Installation	1
0004	Training	1

(b) ESTIMATED DOLLAR VALUE: \$109,043.28 (c) REQUIRED DELIVERY DATE: October 17, 2014

(4) IDENTIFICATION OF THE JUSTIFICATION RATIONALE (SEE FAR 8.405-6), AND IF APPLICABLE, A DEMONSTRATION OF THE PROPOSED CONTRACTOR'S UNIQUE QUALIFICATIONS TO PROVIDE THE REQUIRED SUPPLY OR SERVICE. (CHECK ALL THAT APPLY AND COMPLETE)

☒ Specific characteristics of the material or service that limit the availability to a sole source (unique features, function of the item, etc.). Describe in detail why only this suggested source can furnish the requirements to the exclusion of other sources.

The agency has a requirement for a compact robotic prescription dispensing system (CRS) interface with Veterans Health Information Systems and Technology Architecture (Vista) and CPRS. CRS (not exceed 7.0 sq. ft.) must integrate with existing SP's platform SP Central. The system is required to track all areas of the pharmacy (mail, window, narcotics, and supplies). CRS is a prescription dispensing system capable of filling directly from the dispensing cell into the vial. The system prints and applies prescription and auxiliary labels, and delivers uncapped vials for final inspection and on-screen drug image verification; capability to choose between 13 different vial manufacturers and sizes (12 dram – 60 dram); hold up to 600 vials at once; able to fully calibrate on-site. Equipment and services needed to meet the agency's minimum requirements are available only through ScriptPro. No distributors. Equipment sold by ScriptPro directly to government.

☐ A patent, copyright or proprietary data limits competition. The proprietary data is: (If FAR 8.405-6(a)(2)iii before posting. Do not include specific proprietary data. Only mention the type of equipment, procedure, etc. to show that proprietary supplies or services are being procured.)

☐ These are "direct replacements" parts/components for existing equipment.

☒ The material/service must be compatible in all aspects (form, fit and function) with existing systems presently installed/performing. Describe the equipment/function you have now and how the new item/service must coordinate, connect, or interface with the existing system.

Capability to interface with existing system ScriptPro Platform SP Central could not be achieved by third-party dispensing system. Industry experts and competitors shared that the mixing of manufacturer equipment is not doable because systems cannot interface with one another. Connectivity and compatibility is not doable without first replacing components associated with existing dispensing systems. Hardware and Software is supported through a single integrated support system by a single manufacturer. Replacement cost for existing more than doubles the cost of this procurement action

when taking into consideration replacing existing system, installation of new systems, installation, accreditation, training, and alike.

☐ The new work is a logical follow-on to an original Federal Supply Schedule order provided that the original order was placed in accordance with the applicable Federal Supply Schedule ordering procedures. The original order must not have been previously issued under sole source or limited source procedures.

☐ An urgent and compelling need exists, and following the ordering procedures would result in unacceptable delays.

(5) DESCRIBE WHY YOU BELIEVE THE ORDER REPRESENTS THE BEST VALUE CONSISTENT WITH FAR 8.4 TO AID THE CONTRACTING OFFICER IN MAKING THIS BEST VALUE DETERMINATION:

The CRS meets the minimum requirements to support the existing need and has the flexibility to expand to accommodate projected workload increase. Purchasing the CRS as an add-on is more cost effective than replacing the existing components. Funding, logistics, and resources needed to replace existing systems would incur unnecessary expenditures. The CRS and services are available through the Federal Supply Schedule (FSS) at a discounted price. Federal Supply Schedule is deemed to be fair and reasonable.

(6) DESCRIBE THE MARKET RESEARCH CONDUCTED AMONG SCHEDULE HOLDERS AND THE RESULTS OR A STATEMENT OF THE REASON MARKET RESEARCH WAS NOT CONDUCTED:

Efforts to gather information began with a search of mandatory sources outlined in Federal Acquisition Regulation Part 8. A request for Information (RFI VA248-I4-I-1961) was posted to eBUY. Inquiries were made for compatibility to manufactures of prescription dispensers. Competitor's dispenser is not compatible with existing ScriptPro system. One out of two responders could satisfy agency needs through Federal Supply Schedule (ScriptPro V797P-4237B). Connectivity and compatibility is not doable without first replacing all existing components so that hardware and software is supported through a single integrated support system by a single manufacturer. A special notice (Intent to Sole Source) was posted to Federal Business Opportunities (FBO) on September 4, 2014 with a closing date September 15, 2014. No responses received from vendor community.

(7) ANY OTHER FACTS SUPPORTING THE JUSTIFICATION:

The current output of prescription/dispensing of controlled substances are anticipated to increase by 15% in the coming year. The Orlando VA hospital is scheduled to open December 2014. The transition from a small medical center operation to a large multispecialty outpatient clinic requires forward planning. Increased demands make it necessary to adopt innovative ways of meeting agency needs and providing first-rate patient care.

(8) A STATEMENT OF THE ACTIONS, IF ANY, THE AGENCY MAY TAKE TO REMOVE OR OVERCOME ANY BARRIERS THAT LED TO THE RESTRICTED CONSIDERATION BEFORE ANY SUBSEQUENT ACQUISITION FOR THE SUPPLIES OR SERVICES IS MADE:

Overcoming the barriers that led to the restriction depends on minimum requirements as established by the customer; industry's technical advances and vendor's ability to innovate and compete within its industry/market. Hi-tech pharmacy equipment does not interface with competitors' systems thus suggesting that brand mixing is not feasible. The acquisition office intends to meet with pharmacy to identify future requirements for prescription dispensers. Market research revealed that efforts by competitors are ongoing to have compact prescription dispensers added to their Federal Supply Schedule. The determination to compete future requirements will take into consideration development of new technologies, compatibility, availability (mandatory sources), outfitting cost, and distributors.

(9) REQUIREMENTS CERTIFICATION: I certify that the requirement outlined in this justification is a Bona Fide Need of the Department of Veterans Affairs and that the supporting data under my cognizance, which are included in the justification, are accurate and complete to the best of my knowledge. I understand that processing of this limited sources justification restricts consideration of Federal Supply Schedule contractors to fewer than the number required by FAR Subpart 8.4. *(This signature is the requestor's supervisor, fund control point official, chief of service or someone with responsibility and accountability.)*


Signature

September 22, 2014

Date

Lisa Kalch

Administrative Officer, Office of Director

Pharmacy

Name

Title

Service Line/Section

Orlando VAMC

Facility

(10) APPROVALS IN ACCORDANCE WITH FAR 8.405-6(d):

a. CONTRACTING OFFICER'S CERTIFICATION (required): I certify that the foregoing justification is accurate and complete to the best of my knowledge and belief.


CONTRACTING OFFICER'S SIGNATURE

September 22, 2014

DATE

Edwin Roldan

NAME AND TITLE

Orlando Activation Team

FACILITY

b. Product Line Supervisor Certification (required): I certify that the foregoing justification is accurate and complete to the best of my knowledge and belief.


Daniel Pontoriero

Supervisor, Orlando Services Team,
Orlando VA Medical Center

22 Sept 14
Sep 22, 2014