

LIMITED-SOURCES JUSTIFICATION

1. Contracting Activity: Department of Veterans Affairs (VA)  
Office of Acquisition Operations  
Technology Acquisition Center  
23 Christopher Way  
Eatontown, NJ 07724
2. Description of Action: The proposed sole source action is for a 12-month firm-fixed price (FFP) task order with three 12-month option periods for maintenance, technical support, and repair or replacement of components and pagers for the internal paging system in use in Veterans Integrated Service Networks (VISN) 1, VA Medical Centers (VAMC) and responsible outliers throughout New Hampshire (NH), Massachusetts (MA), Connecticut (CT) and Rhode Island. This effort is being conducted under the authority of the Multiple Award Schedule Program; the proposed effort will be awarded under the General Services Administration (GSA) Federal Supply Schedule (FSS) GS-35F-0644P to Turn-Key Technologies, Inc., 2400 Main St STE 12, Sayreville, NJ 08872-1474.
3. Description of the Supplies or Services: The proposed action is to provide maintenance, technical support and repair or replacement of components of the existing Turn-Key Technologies Inc.'s Access 3000 Internal Paging System for the main campuses of the Manchester VAMC in Manchester, NH, VA Connecticut Healthcare System in West Haven, CT and Newington, CT, VA Central Western Massachusetts Healthcare System in Leeds, MA, and the Edith Nourse Rogers Memorial Veterans Hospital in Bedford, MA. Internal paging is signal coverage that penetrates the walls of the campus buildings. The Federal Government has mandated the use of narrow band technology for any site where it owns and operates an internal paging system. Each of the five main campuses described above have a Narrow Band Paging system that is proprietary to Turn-Key Technologies, Inc., called the Access 3000 Paging System. Only Turn-Key Technologies, Inc. can provide the required support services because any source must have access to Turn-Key's proprietary data and must have an extensive knowledge of the functionality of the system and its components. Since pages may be required in life threatening situations, these systems must be maintained and have paging service available 100% of the time or 24x7x365. To that extent, all sites have primary and backup transmitters installed and have alphanumeric and voice pagers.
4. Statutory Authority: This acquisition is conducted under the authority of the Multiple-Award Schedule Program. The specific authority providing for a limited source award is Federal Acquisition Regulation (FAR) Part 8.405-6(a)(1)(i)(B). Only one source is capable of providing the supplies or services required at the level of quality required because the supplies or services are unique or highly specialized.



5. Rationale Supporting Use of Authority Cited Above: Based on extensive market research, as described in paragraph 8 of this document, it was determined that only Turn-Key Technologies, Inc could provide the required support for this brand name item. Turn-Key Technologies, Inc. manufactures the only components and pagers that are compatible with the existing Government-owned Turn-Key Technologies Inc.'s Access 3000 Internal Paging System. This would result in duplicate costs to the Government and also cause an interruption in paging services. Since pages may be required in life threatening situations, these systems must be maintained and have paging service available 100% of the time. To that extent, all sites have primary and backup transmitters installed and have alphanumeric and voice pagers. Failure to acquire compatible components, pagers, and Original Equipment Manufacturer (OEM) authorized maintenance, technical support and repairs for the system in use would result in significant risk for harm to the thousands of Veterans being cared for in the various VISN 1 medical facilities. Due to the proprietary nature of this requirement, only Turn-Key Technologies, Inc., 2400 Main St STE 12, Sayreville, NJ 08872-1474 can provide the needed support for the existing Turn-Key Technologies Inc.'s Access 3000 Internal Paging System.

6. Efforts to Obtain Competition: Market research was conducted, details of which are in the market research section of this document. This effort did not yield any additional sources that can meet the Government's requirements. There is no competition anticipated for this acquisition. Any proposals that are received shall be evaluated. Additionally, the proposed action will be awarded under FAR 8.404 and will be synopsisized on the Federal Business Opportunities Page in accordance with FAR 5.301 within 14 days of award.

7. Actions to Increase Competition: The Government will continue to conduct market research to ascertain if there are changes in the marketplace that would enable future actions to be competed.

8. Market Research: Market research was conducted by the information technology specialist in June-July 2014 by contacting various paging service maintenance vendors, contacting the Original Equipment Manufacturer (OEM), and conducting internet searches. The results of the market research concluded that only Turn-Key Technologies can perform the required service. Turn-Key Technologies, Inc. manufactures the only components and pagers that are compatible with the existing Government-owned Turn-Key Technologies Inc.'s Access 3000 Internal Paging System. The Technology Acquisition Center issued a Request for Information (RFI) on August 8, 2014 with responses due by August 15, 2014 to ascertain if there were any other sources that could meet the Government's requirements. No responses were received to the RFI. Based on this market research, VA's subject matter experts determined that only Turn-Key Technologies, Inc. can meet the Government's requirement has been confirmed.

9. Other Facts: None.

Maintenance of Turn-Key Narrow Band Paging Systems in VISN 1

10. Technical and Requirements Certification: I certify that the supporting data under my cognizance, which are included in this justification, are accurate and complete to the best of my knowledge and belief.

Benita Constantino

Date: Aug 19, 2014

VISN 1 Telecom Manager

Signature: Benita Constantino

11. Determination of Best Value: I hereby determine that the proposed contract action will represent the best value to the Government consistent with FAR 8.404(d). GSA has already determined that the prices on the FSS contract are fair and reasonable. Further price analysis, to include an analysis of proposed level of effort and mix of labor, will be conducted and subsequent negotiations held as necessary. Additionally, price discounts will be sought.

Iris Farrell

Date: 8/19/2014

Procuring Contracting Officer

Signature: Iris Farrell

12. Procuring Contracting Officer Certification: I certify that this justification is accurate and complete to the best of my knowledge and belief. As this contract action does not exceed \$650,000, the certification below required by FAR 8.405-6(d)(1) serves as approval.

Iris Farrell

Date: 8/19/2014

Procuring Contracting Officer

Signature: Iris Farrell