

DEPARTMENT OF VETERANS AFFAIRS
Justification and Approval
For
Other Than Full and Open Competition

1. Contracting Activity: Department of Veterans Affairs, VISN 10, Cincinnati VA Medical Center Contracting has prepared this document to serve as the "Justification for Other Than Full and Open Competition" for PR# 539-15-1-775-0008 (Cytology ThinPap Kits).

2. Nature and/or Description of the Action Being Processed:

This procurement is a firm-fixed-price sole source action to secure Cytology supplies for the Cincinnati VA Medical Facility.

3. Description of Supplies/Services Required to Meet the Agency's Needs: Contractor will provide supplies and disposables for use on the Thinprep 2000 for Hologic Thinprep monolayer method of completing Gynecological PAP smears and Non-Gyn body fluids smears. The estimated cost for the procurement is \$41,125.00.

4. Statutory Authority Permitting Other than Full and Open Competition:

(X) (1) Only One Responsible Source and No Other Supplies or Services Will Satisfy Agency Requirements per FAR 6.302-1

5. Demonstration that the Contractor's Unique Qualifications or Nature of the Acquisition Requires the Use of the Authority Cited Above (applicability of authority): The diagnostic use of these tests or assays is based on methods, reference ranges, and physician input. In order to maintain clinical consistency (e.g. ranges, methods, etcetera) the medical laboratory intends to stay with cytology supplies designed specifically for the Thinprep 2000. Anything outside the purchase of these specific test kits would greatly increase the costs to government.

6. Description of Efforts Made to ensure that offers are solicited from as many potential sources as deemed practicable: The Contracting Officer contacted Hologic government sales representative and was informed that they do not have any authorized small business distributors.

7. Determination by the Contracting Officer that the Anticipated Cost to the Government will be Fair and Reasonable: The Contracting Officer has determined that the costs will be fair and reasonable to the government. Furthermore, the use of these tests or arrays is based on methods, reference ranges, physician input, and price reasonableness.


8. Description of the Market Research Conducted and the Results, or a Statement of the Reasons Market Research Was Not Conducted: See Number VI.

9. Any Other Facts Supporting the Use of Other than Full and Open Competition: The Thinprep 2000 analyzer is currently in use at the Cincinnati VA Medical Center and can only use the required supplies for processing.

10. **Listing of Sources that Expressed, in Writing, an Interest in the Acquisition:** None.

11. **A Statement of the Actions, if any, the Agency May Take to Remove or Overcome any Barriers to Competition before Making subsequent acquisitions for the supplies or services required:** The Cincinnati VA Medical Center Laboratory will continue to monitor the marketplace in order to determine if any other products may be able to satisfy the requirement. As new entrants enter the market it will foster competition for future acquisitions of the supplies being acquired.

12. **Requirements Certification:** I certify that the requirement outlined in this justification is a Bona Fide Need of the Department of Veterans Affairs and that the supporting data under my cognizance, which are included in the justification, are accurate and complete to the best of my knowledge and belief.


CATHY LISTERMANN
MANAGER PATHOLOGY & LAB MEDICINE
CINCINNATI VA MEDICAL CENTER

10-4-14

DATE

13. **Approvals in accordance with FAR 6.304** *This part if filled out by Contracting Staff as part of the Justification*

a. **Contracting Officer's Certification: (required)** I certify that the foregoing justification is accurate and complete to the best of my knowledge and belief.

jason.lawson@va.gov

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DN: cn=jason.lawson@va.gov

Date: 2014.10.02 15:14:47 -04'00'

JASON E LAWSON
CONTRACTING OFFICER
CINCINNATI VA MEDICAL CENTER

DATE

b. **NCM/PCM :** I certify the justification meets requirements for other than full and open competition.

TERRY SPITZMILLER
DIRECTOR OF CONTRACTING
NETWORK CONTRACTING OFFICE (10)

DATE