

Chapter VI: Other Than Full and Open Competition (OFOC) SOP
Attachment 2: Request for Limited Sources Justification Format >\$150K

LIMITED SOURCES JUSTIFICATION

ORDER >\$150,000

FAR PART 8.405-6

2237 Transaction # or Vista Equipment Transaction #: 618-15-1-020-0007

This acquisition is conducted under the authority of the Multiple Award Schedule Program. The material or service listed in par. 3 below is sole source, therefore, consideration of the number of contractors required by FAR Subpart 8.4 – Federal Supply Schedules, is precluded for the reasons indicated below.

Restricted to the following source: Provide original manufacturer's name for material or contractor's name for service. (If a sole source manufacturer distributes via dealers, ALSO provide dealer information.)

Manufacturer/Contractor: Censis Technologies

Manufacturer/Contractor POC & phone number: Jim Burton, 615-468-8000

Mfgr/Contractor Address: 377 Riverside Drive, Suite 300, Franklin, TN 37064

Dealer/Rep address/phone number: burtonj@censis.net

☐ The requested material or service represents the minimum requirements of the Government.

(1) AGENCY AND CONTRACTING ACTIVITY:

Department of Veterans Affairs

Network Contracting Office 23

474 45th Street South Suite 202

Fargo, ND 58102

VISN:

23

(2) NATURE AND/OR DESCRIPTION OF ACTION BEING APPROVED:

Etching and commissioning of surgical instruments into the Censitrac instrument tracking system.

(3) (a) A DESCRIPTION OF THE SUPPLIES OR SERVICES REQUIRED TO MEET THE AGENCY'S NEED:

Stencils compatible with the Censitrac system as well as chemicals and tools to accomplish the etching service. Censitrac is an instrument tracking system developed by Censis Technologies, Inc (Censis). Censitrac has been installed in a phased approach at all medical centers in VISN23. All instruments require an electrochemical etching that uniquely identifies the instrument. The etching or stencil is applied by a marking station supplied by Censis and then details about the instrument are entered into the Censitrac database. As the instrument travels through the sterilization process, the electrochemical mark is scanned such that the instrument can be tracked through the process. Some instruments cannot be etched based on the electromagnetic properties of the material the instruments are made of and these instruments are instead marked with a "key surgical dot" which contains a 2D barcode on a small surface with an adhesive backing. The key surgical dot withstands sterilization without adverse effect. Unfortunately, the instrument inventories at the VISN 23 sites have not been completely etched leading to an incomplete implementation of the ability of the Censitrac system to completely track the utilization of the instrument inventory. VISN 23 desires to complete the marking of the instrument inventory thereby enhancing the implementation of the Censitrac system by etching and commissioning additional instruments in inventory and by re-educating the SPS workforce on the Censitrac tracking

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capabilities. It is desirable that this can be accomplished prior to interfacing the Censitrac systems to the Real Time Location System (RTLS)

(b) ESTIMATED DOLLAR VALUE: \$396,607.50

(c) REQUIRED DELIVERY DATE: December 15, 2014 thru June 15, 2015

(4) IDENTIFICATION OF THE JUSTIFICATION RATIONALE (SEE FAR 8.405-6), AND IF APPLICABLE, A DEMONSTRATION OF THE PROPOSED CONTRACTOR'S UNIQUE QUALIFICATIONS TO PROVIDE THE REQUIRED SUPPLY OR SERVICE. (CHECK ALL THAT APPLY AND COMPLETE)

X Specific characteristics of the material or service that limit the availability to a sole source (unique features, function of the item, etc.). Describe in detail why only this suggested source can furnish the requirements to the exclusion of other sources.
The services of Censitrac were "trialed" under contract VA263-14-F-0426 in order to ensure quality of service. The reason a trial approach was used is that in VISN 11, this type of service was contracted with poor quality results. Based on the results from order VA263-14-F-0426 it would be determined if the Censitrac system would be a good system for the rest of VISN 23. The results were conclusive and Censitrac is a good system for VISN23 to track their surgical instrument inventory. Censis Technologies is the only vendor that can fulfill this requirement at this time because they have the Censitrac system. Stencils must be acquired from Censis using the unique numbering system developed for and partially implemented at each site.

☐ A patent, copyright or proprietary data limits competition. The proprietary data is:
(If FAR 8.405-6(a)(2)iii before posting. Do not include specific proprietary data. Only mention the type of equipment, procedure, etc. to show that proprietary supplies or services are being procured.)

☐ These are "direct replacements" parts/components for existing equipment.

☐ The material/service must be compatible in all aspects (form, fit and function) with existing systems presently installed/performing. Describe the equipment/function you have now and how the new item/service must coordinate, connect, or interface with the existing system.

☒ The new work is a logical follow-on to an original Federal Supply Schedule order provided that the original order was placed in accordance with the applicable Federal Supply Schedule ordering procedures. The original order must not have been previously issued under sole source or limited source procedures.
The services of Censitrac were "trialed" under contract VA263-14-F-0426 in order to ensure quality of service. The original order was competed. Based on the results from order VA263-14-F-0426 it would be determined if the Complex Censitrac system would be a good system for the rest of VISN 23. This is a logical follow on since the results were satisfactory.

☐ An urgent and compelling need exists, and following the ordering procedures would result in unacceptable delays.

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(5) DESCRIBE WHY YOU BELIEVE THE ORDER REPRESENTS THE BEST VALUE CONSISTENT WITH FAR 8.4 TO AID THE CONTRACTING OFFICER IN MAKING THIS BEST VALUE DETERMINATION:

The task order represents the best value to the Government as award will be made from GSA Contract GS-35F-0426X which includes fair and reasonable prices that have previously been negotiated.

(6) DESCRIBE THE MARKET RESEARCH CONDUCTED AMONG SCHEDULE HOLDERS AND THE RESULTS OR A STATEMENT OF THE REASON MARKET RESEARCH WAS NOT CONDUCTED:

No market research was completed because the order was determined based upon the results of the trial period being successful or not.


(7) ANY OTHER FACTS SUPPORTING THE JUSTIFICATION:

N/A

(8) A STATEMENT OF THE ACTIONS, IF ANY, THE AGENCY MAY TAKE TO REMOVE OR OVERCOME ANY BARRIERS THAT LED TO THE RESTRICTED CONSIDERATION BEFORE ANY SUBSEQUENT ACQUISITION FOR THE SUPPLIES OR SERVICES IS MADE:

Barriers to competition will be overcome when VISN 23 trials a new etching and commissioning inventory project.

(9) REQUIREMENTS CERTIFICATION: I certify that the requirement outlined in this justification is a Bona Fide Need of the Department of Veterans Affairs and that the supporting data under my cognizance, which are included in the justification, are accurate and complete to the best of my knowledge. I understand that processing of this limited sources justification restricts consideration of Federal Supply Schedule contractors to fewer than the number required by FAR Subpart 8.4. (This signature is the requestor's supervisor, fund control point official, chief of service or someone with responsibility and accountability.)

	<u>12-12-2014</u>
SIGNATURE	DATE
<u>Caroline Campbell</u>	<u>Chief Biomedical Engineer</u>
NAME	TITLE
<u>VISN 23</u>	<u>Biomedical Engineering</u>
FACILITY	SERVICE LINE/SECTION

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(10) APPROVALS IN ACCORDANCE WITH THE VHAPM, Volume 6, Chapter VI: OFOC SOP: *This part is filled out by Contracting Staff as part of the Justification*

a. CONTRACTING OFFICER'S CERTIFICATION (required): I certify that the foregoing justification is accurate and complete to the best of my knowledge and belief.



CONTRACTING OFFICER'S SIGNATURE

12-12-2014

DATE

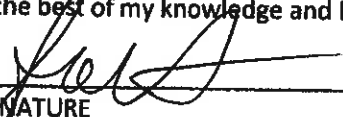
Lance Haman Contract Officer

NAME AND TITLE

NCO 23

FACILITY

b. Director of Contracting/DESIGNEE: I certify that the foregoing justification is accurate and complete to the best of my knowledge and belief.



SIGNATURE

12-12-2014

DATE

Scott Petrin

NAME
NCO/PCO X Director of Contracting