

LIMITED SOURCES JUSTIFICATION

ORDER >\$150,000

FAR PART 8.405-6

2237 Transaction # or Vista Equipment Transaction #: 657-15-1-8543-0001

This acquisition is conducted under the authority of the Multiple Award Schedule Program. The material or service listed in par. 3 below is sole source, therefore, consideration of the number of contractors required by FAR Subpart 8.4 – Federal Supply Schedules, is precluded for the reasons indicated below.

Restricted to the following source: STERIS Corporation, Buffalo Supply, Inc. (dealer/distributor)

Manufacturer/Contractor: STERIS Corporation

Manufacturer/Contractor POC & phone number: Nick Purcell 314-495-2080

Mfgr/Contractor Address: 5960 Heisley Rd, Mentor, OH 44060

Dealer/Rep address/phone number: Buffalo Supply Inc., 1650A Coal Creek Dr., Lafayette, CO 80026,

Buffalo Representative: Rene' Vigil 800-366-1812 X113

☒ The requested material or service represents the minimum requirements of the Government.

(1) AGENCY AND CONTRACTING ACTIVITY:

Department of Veterans Affairs

SAO Central, NCO 15

3450 S. 4th Street Trafficway

Leavenworth, KS 66048-5055

VISN:

15

(2) NATURE AND/OR DESCRIPTION OF ACTION BEING APPROVED:

This is a limited sources justification approval request for limiting competition to less than is required by FAR 8.405-1 for the VA Medical Center, John Cochran Division, St. Louis, MO. The system to be purchased is a Harmony IQ® 3600 Integration System with Capture.

Suggested Source: Buffalo Supply Inc., (Small Business) FSS Schedule 65IIA, Category A80, Contract V797P-4299B, Expiration 6/30/2015.

(3) (a) A DESCRIPTION OF THE SUPPLIES OR SERVICES REQUIRED TO MEET THE AGENCY'S NEED:

The VA Medical Center has a requirement to purchase replacement components, to a system that was previously purchased, i.e. Harmony IQ® 3600 Integration System with Capture. The system was purchased for the activation of a new ambulatory surgery suite. The system not only needs to provide the highest possible level of care to our Veterans; but also needs to provide an alternate space to perform surgeries while the general operating suite is under construction.

The system consists of:

Four (4) Harmony IQ(R) 3600 Integration Systems with Capture and associated components

Four (4) 55" Medical Grade Wall Monitors (black)

Four (4) Black tilting mounts for wall monitors (up to 60")

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(b) ESTIMATED DOLLAR VALUE _____

(c) REQUIRED DELIVERY DATE: 10 Weeks ARO

(4) IDENTIFICATION OF THE JUSTIFICATION RATIONALE (SEE FAR 8.405-6), AND IF APPLICABLE, A DEMONSTRATION OF THE PROPOSED CONTRACTOR'S UNIQUE QUALIFICATIONS TO PROVIDE THE REQUIRED SUPPLY OR SERVICE.

☐ Specific characteristics of the material or service that limit the availability to a sole source (unique features, function of the item, etc.). Describe in detail why only this suggested source can furnish the requirements to the exclusion of other sources.

☐ A patent, copyright or proprietary data limits competition. The proprietary data is:
(If FAR 8.405-6(a)(2)iii before posting. Do not include specific proprietary data. Only mention the type of equipment, procedure, etc. to show that proprietary supplies or services are being procured.)

☒ These are "direct replacements" parts/components for existing equipment. This equipment was purchased as part of a larger order that was placed in a previous fiscal year. This purchase is needed as direct replacement of parts/components of the original order. The items listed as needed were damaged in storage which merits the replacement. These items are components of a system that makes up four integrated operating rooms. The other components of the system have already been purchased and are on site. Replacements need to integrate seamlessly with the existing components in order for the clinicians to provide the highest level of care to our patients. It is not in our best interest to purchase an entirely new system because this will likely double our cost and in fact delay the completion of construction which is currently in progress.

☒ The material/service must be compatible in all aspects (form, fit and function) with existing systems presently installed/performing. Describe the equipment/function you have now and how the new item/service must coordinate, connect, or interface with the existing system.

Video Integration System must be compatible with inputs from the following devices:

-Phillips MX800 (DVI/DVI-I/DVI-D)

-Drager Anesthesia Machines

-Web-based 'Cath-viewer' programs

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-TEE Machines

-Zeiss Lumera 700 (HDSDI/DVI-D/YPDPR)

-OI&T PC

☒ The new work is a logical follow-on to an original Federal Supply Schedule order provided that the original order was placed in accordance with the applicable Federal Supply Schedule ordering procedures. The original order must not have been previously issued under sole source or limited source procedures.

The original order was posted on NASA SEWP and GSA eBuy; 822 vendors solicited, the only vendor that responded was Buffalo Supply, Inc. Ref: VA255-13-F-3680, 657-A40137

☐ An urgent and compelling need exists, and following the ordering procedures would result in unacceptable delays.

(5) DESCRIBE WHY YOU BELIEVE THE ORDER REPRESENTS THE BEST VALUE CONSISTENT WITH FAR 8.4 TO AID THE CONTRACTING OFFICER IN MAKING THIS BEST VALUE DETERMINATION:

These items are components of a system that makes up four integrated operating rooms. The other components of the system have already been purchased and are on site. Any replacement needs to integrate seamlessly with the existing components in order for the clinicians to provide the highest level of care to our patients. It is not in our best interest to purchase an entirely new system because this will likely double our cost and in fact delay the completion of construction which is currently in progress. More than that, not purchasing these components as direct replacements will pose integration problems and service issues in the future should any problems arise. For these reasons, this order represents the best value.

(6) DESCRIBE THE MARKET RESEARCH CONDUCTED AMONG SCHEDULE HOLDERS AND THE RESULTS OR A STATEMENT OF THE REASON MARKET RESEARCH WAS NOT CONDUCTED:

Market research was not conducted to explore other vendors who could provide these replacement components because it is believed that purchasing them from the same vendor who was awarded the original order provides the best value to the Government; will eliminate potential unnecessary integration issues, and prevent unnecessary problems with service in the future.

(7) ANY OTHER FACTS SUPPORTING THE JUSTIFICATION:

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(8) A STATEMENT OF THE ACTIONS, IF ANY, THE AGENCY MAY TAKE TO REMOVE OR OVERCOME ANY BARRIERS THAT LED TO THE RESTRICTED CONSIDERATION BEFORE ANY SUBSEQUENT ACQUISITION FOR THE SUPPLIES OR SERVICES IS MADE:

Due to the nature of this acquisition, no actions are planned to overcome lack of seeking competition. Since items to be procured are components of much larger system, it would be detrimental to the integrity of the larger system. Seeking competition for the instant acquisition would be a substantial duplication of costs that would not be recovered.

(9) REQUIREMENTS CERTIFICATION: I certify that the requirement outlined in this justification is a Bona Fide Need of the Department of Veterans Affairs and that the supporting data under my cognizance, which are included in the justification, are accurate and complete to the best of my knowledge. I understand that processing of this limited sources justification restricts consideration of Federal Supply Schedule contractors to fewer than the number required by FAR Subpart 8.4. *(This signature is the requestor's supervisor, fund control point official, chief of service or someone with responsibility and accountability.)*

erica.weeks@va.gov Digitally signed by erica.weeks@va.gov
DN: cn=erica.weeks@va.gov
Reason: I am the author of this document
Date: 2014.11.12 09:57:10 -06'00' 10/14/2014

SIGNATURE	DATE	
<u>Erica Weeks</u>	<u>Biomedical Engineer</u>	<u>Major Project Team</u>
NAME	TITLE	SERVICE LINE/SECTION
<u>St Louis VA Medical Center</u>		
FACILITY		

(10) APPROVALS IN ACCORDANCE WITH THE VHAPM, Volume 6, Chapter VI: OFOC SOP: *This part if filled out by Contracting Staff as part of the Justification*

a. CONTRACTING OFFICER'S CERTIFICATION (required): I certify that the foregoing justification is accurate and complete to the best of my knowledge and belief.

Karen G. Munroe 556306 Digitally signed by Karen G. Munroe 556306
DN: dc=gov, dc=va, o=internal, ou=people,
o=9.2342.19200300.100.1.1=karen.munroe@va.gov, cn=Karen G. Munroe 556306
Date: 2014.11.12 10:18:28 -06'00'

CONTRACTING OFFICER'S SIGNATURE	DATE
<u>Karen Munroe, Contracting Officer</u>	<u>NCO 15</u>
NAME AND TITLE	FACILITY

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b. **Director of Contracting/DESIGNEE:** I certify that the foregoing justification is accurate and complete to the best of my knowledge and belief.

Loyd D JACKSON 346520 Digitally signed by Loyd D JACKSON 346520
DN: cn=ugov, o=us, ou=Internal, ou=people,
2.5.4.2.102.00000000.1.1=loyd@jacksonbrundage.com, email=D JACKSON 346520
Date: 2014.11.20 09:21:05 -0500

SIGNATURE

DATE

CHRISTINE L. SCENA

Network Contract Manager

NCO 15