

DEPARTMENT OF VETERANS AFFAIRS

Justification and Approval For

Other Than Full and Open Competition

- 1. Contracting Activity:** This Justification for Other Than Full and Open Competition is prepared by the Department of Veterans Affairs Network Contracting Office 6 (NCO 6) on behalf of the Veterans Affairs Medical Center in Salisbury, NC in support of Purchase Request No. 659-15-1-098-0009.
- 2. Nature and/or Description of the Action Being Processed:** This justification provides the rationale for soliciting using a brand name only description for Olympus equipment. A competitive RFQ will be issued set aside 100% for small businesses. A firm fixed priced purchase order is planned with a required delivery date 30 days after receipt of order (ARO).
- 3. Description of Supplies/Services Required to Meet the Agency's Needs:** Equipment is required to interconnect with the current Olympus GI and surgical scopes. The estimate value of the proposed action is \$146,111.23

0001	UCES-3 Medical Controller	3	EA
0002	MAJ-1827: EXTENSION UNIT FOR UCES-3	3	EA
0003	IS50050:E874209 19" 1928L Medical Grade LCD Monitor, Accutouch	3	EA
0004	OL-0014-05: GCX FLAT PANEL WALL MOUNT W/8" ARTICULATING ARM	3	EA
0005	10M-0002-03:10M-0002-03B-16 INCH DUAL RAIL CHANNEL	3	EA
0006	MAJ-1917: INTERFACE FOR OLYMPUS LINK DEVICE	3	EA
0007	MAJ-1948: COMMUNICATION CABLE 1.8M	6	EA
0008	MAJ-1830: INTERFACE FOR OLYMPUS RS-232C DEVICE	6	EA
0009	OIS-09541: USB (A-B) ASSEMBLY (M-M) 3FT BEIGE	3	EA
0010	OIS-09283: CAT5E SHIELDED CABLE 250 FT COOL SPOOL	3	EA
0011	OIS-09284: CAT5E CONNECTORS (50 PACK)	3	EA
0012	OIS-09405: CD-9531 GENDER ADAPT, MINI 9PIN (M-M)	3	EA
0013	MAJ-1832: INTERFACE FOR ESU FORCE SERIES	3	EA
0014	OIS-09001: 3 ft. med cordset, 5-15 plug, 16/3 cable, IEC 60320-86614760.	3	EA
0015	EA BOOM INSTALL: ENDOALPHA/EQUIPMENT/ROOM 1 BOOM CABLING/INSTALLATION	1	EA
0016	EA BOOM PLUS: ENDOALPHA/EQUIPMENT/ADD'L ROOM/BOOM CABLING/INSTALLATION	2	EA
0017	OIS-MC-KVM: UCES Interface Kit (does not include UCES-2) with Software	3	EA
0018	IS40771: NSTREAM HD G3 WITH DICOM AND WINDOWS 7	3	EA
0019	IS01401: LBR- HOURLY LABOR RATE FOR SERVICE, REPAIR, INSTALLATION	12	HR
0020	IS40027: Tally lamp for nStream	3	EA

4. Statutory Authority Permitting Other than Full and Open Competition:

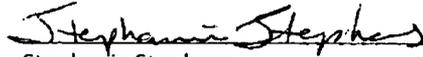
- Only One Responsible Source and No Other Supplies or Services Will Satisfy Agency Requirements per FAR 6.302-1;
- Unusual and Compelling Urgency per FAR 6.302-2;
- Industrial Mobilization, Engineering, Developmental or Research Capability or Expert Services per FAR 6.302-3;
- International Agreement per FAR 6.302-4
- Authorized or Required by Statute FAR 6.302-5;
- National Security per FAR 6.302-6;
- Public Interest per FAR 6.302-7;

SOP Other Than Full and Open Competition

Original Date (3/22/2011)

5. **Demonstration that the Contractor's Unique Qualifications or Nature of the Acquisition Requires the Use of the Authority Cited Above (applicability of authority):** The Salisbury VAMC currently uses Olympus GI and surgical scopes. In order to maintain standardization, the Olympus brand is essential. Currently, there is no other brand compatible and interchangeable with Olympus medical equipment already being utilized. Features contained in the system are proprietary to Olympus; they are the sole manufacturer. Due to patient safety and cost efficiency, it is of the utmost importance to maintain standardization of equipment. Through extensive training and familiarization The Salisbury VAMC staff has become competent in use of the Olympus brand equipment. The inclusion of another brand of equipment and retraining of staff on new equipment would far outweigh the cost to purchase the same brand of equipment currently in use. Accordingly, Olympus America is the only source capable of meeting the need without the Salisbury VAMC experiencing substantial duplication of cost not expected to be recovered through competition.
6. **Description of Efforts Made to ensure that offers are solicited from as many potential sources as deemed practicable:** There are several small business distributors for the Olympus equipment. A competitive RFQ will be issued to ensure adequate competition.
7. **Determination by the Contracting Officer that the Anticipated Cost to the Government will be Fair and Reasonable:** Fair and reasonableness will be determined through competition.
8. **Description of the Market Research Conducted and the Results, or a Statement of the Reasons Market Research Was Not Conducted:** Market research shows there are numerous companies with the capability to provide requested equipment. However, there is no other company that can provide equipment that is interoperable with the Olympus brand equipment already being used at the Salisbury VAMC.
9. **Any Other Facts Supporting the Use of Other than Full and Open Competition:** All facts supporting this proposed action are included in this justification and Approval for Other than Full and Open Competition as outlined above.
10. **Listing of Sources that Expressed, in Writing, an Interest in the Acquisition:**
 - Olympus America, One Corporate Drive, Orangeburg NY
11. **A Statement of the Actions, if any, the Agency May Take to Remove or overcome any Barriers to Competition before making subsequent acquisitions for the supplies or services required:** For future requirements and subsequent acquisitions of this type, in order to overcome any barriers to competition, market research will be used as a guide to determine whether or not the market for competition exists. The appropriate procurement strategy will then be determined and followed. The contracting agency will continue to monitor the market for the inception of other companies capable of meeting the requirement.

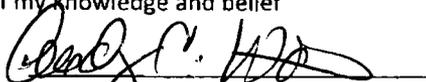
12. Requirements Certification: I certify that the requirement outlined in this justification is a Bona Fide Need of the Department of Veterans Affairs and that the supporting data under my cognizance, which are included in the justification, are accurate and complete to the best of my knowledge and belief.


Stephanie Stephens
Salisbury VAMC

12/17/2014
Date

13. Approvals in accordance with FAR 6.304

- a. Contracting Officer's Certification (required): I certify that the foregoing justification is accurate and complete to the best of my knowledge and belief


Audrey Wooten
Contracting Officer
NCO-6

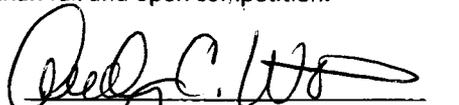
12/23/2014
Date

- b. QA (Required \$3K and above): I certify the justification meets requirements for other than full and open competition.

Jeffery A. Benton
Quality Assurance Compliance Officer
NCO-6

Date

- c. Director of Contracting /Designee (Required \$150K and above) I certify the justification meets requirements for other than full and open competition.


Audrey Wooten
Commodities Branch Chief
NCO-6

12/23/2014
Date