

**CALCULATION OF SELF-PERFORMED/SUBCONTRACTED WORK**

Offerors for General Construction (NAICS code 236220) must provide at least 15 percent (25% for specialty trade NAICS codes) of the cost of the contract performance incurred for personnel will be spent on the concern's employees or the employees of other eligible service-disabled veteran-owned small business concerns. Provide a breakdown of material and personnel costs, by specification division listed for the project. Home Office overhead, profit/fee and bond costs shall be added after a subtotal of personnel and material/Equipment costs has been calculated. Clearly identify the personnel costs you will be performing, and the personnel costs of other eligible service disabled veteran-owned small business concerns. Below is a suggested format.

Specification Division	SDVOB Vendor (Y or N)	Personnel Cost	Material/Equipment Costs
Division 01		\$	\$
Division 02		\$	\$
Division 03		\$	\$
(Add additional lines as necessary for each Division applicable to this project)		\$	\$
		\$	\$
		Sub Total (Personnel Costs, Material/Equipment Costs)	\$
		Profit	\$
		Home Office Overhead	\$
		Bond	\$
		Grand Total	\$

Calculation of self-performed personnel costs:

1. Total personnel costs \* both prime and all subcontractors: \$ \_\_\_\_\_
2. Subtract all subcontractor personnel costs\* that are not SDVOSB companies that will perform work on this contract: \$ \_\_\_\_\_
3. Remainder is 'Total amount of work to be self-performed under the Contract': \$ \_\_\_\_\_
4. Self-performed work = Line 3/Line 1 x 100 = \_\_\_\_\_ %

\*personnel costs include labors, mechanics, other tradesmen, and office personnel directly charged to the project (includes project manager, job superintendent, administrative, estimators, etc.)

I certify the above representations are true and correct to the best of my knowledge.

\_\_\_\_\_  
(Signature and Typed Name of Authorized Representative)

\_\_\_\_\_  
Date

\_\_\_\_\_  
(Title of Authorized Representative)