

**LIMITED SOURCES JUSTIFICATION**

**ORDER >\$150,000**

**FAR PART 8.405-6**

**2237 Transaction # or Vista Equipment Transaction #:** 618-15-2-020-0181 **(INSERT)**

This acquisition is conducted under the authority of the Multiple Award Schedule Program. The material or service listed in par. 3 below is sole source, therefore, consideration of the number of contractors required by FAR Subpart 8.4 – Federal Supply Schedules, is precluded for the reasons indicated below.

**Restricted to the following source:** Provide original manufacturer's name for material or contractor's name for service. (If a sole source manufacturer distributes via dealers, ALSO provide dealer information.)

Manufacturer/Contractor: Olympus America Inc. (V797P-2065D)  
Manufacturer/Contractor POC & phone number: Steve Wendt 484-896-5436  
Mfgr/Contractor Address: Olympus America Inc. 3500 Corporate Parkway  
P.O. BOX 610  
Center Valley, PA 18034-0610

☒ The requested material or service represents the minimum requirements of the Government.

**(1) AGENCY AND CONTRACTING ACTIVITY:**

Department of Veterans Affairs  
VISN 23 Contracting – Fargo, ND  
474 45th Street South Suite 202  
Fargo ND 58103

**VISN:** 23 \_\_\_\_\_

**(2) NATURE AND/OR DESCRIPTION OF ACTION BEING APPROVED:**

Issue and award a bridge delivery order on a limited sources basis for GI Endoscopes that are on lease.

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**(3) (a) A DESCRIPTION OF THE SUPPLIES OR SERVICES REQUIRED TO MEET THE AGENCY'S NEED:**

This contract will include the lease of GI Endoscopes at all VISN 23 facilities. There are 94 scopes that fall under this lease. They include

Part number and description:

BF-Q180	Bronchoscope
BF-1T180	Therapeutic Bronchoscope
CF-H180AL	Colonoscope
CF-Q160S	Sigmoidoscope
GIF-1TQ160	Therapeutic Single-Channel Gastroscope
GIF-2TH180	Therapeutic Double-Channel Gastroscope

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GIF-H180J	High Definition Gastroscope with water jet for irrigation
GIF-H180	High Definition Gastroscope
GIF-XP180N	Pediatric or "Slim" Gastroscope
GIF-XTQ160	Gastroscope 6.0mm working channel
PCF-H180AL	Pediatric Colonoscope
SIF-Q180	Enteroscope
TJF-Q180V	Duodenoscope for ERCP

Quantities per site:

Site	Requirements
Des Moines	PCF-H180AL - qty 3 CF-H180AL - qty 4 TJF-Q180V - qty 1 GIF-2TH180 - qty 1 GIF-H180J - qty 4
Fargo	CF-H180AL - qty 3 GIF-H180J - qty 2
Fort Meade	CF-H180AL - qty 2 GIF-H180J - qty 3 BF-Q180 - qty 1 BF-1T180 - qty 1
Iowa City	GIF-2TH180 - qty 1 GIF-XTQ160 - qty 1 GIF-XP180N - qty 1 GIF-H180J - qty 2
Minneapolis	CF-Q160S - qty 2 GIF-H180 - qty 7 PCF-H180AL - qty 2 TJF-Q180V - qty 2 GIF-2T180 - qty 1 SIF-Q180 - qty 1
Omaha	CF-H180AL - qty 3 PCF-H180AL - qty 1 GIF-2TH180 - qty 1 GIF-1TQ160 - qty 1 GIF-H180J - qty 3 CF-Q160S - qty 2
Sioux Falls	GIF-H180J - qty 3 GIF-2TH180 - qty 1
St. Cloud	CF-H180AL - qty 8 PCF-H180AL - qty 12 GIF-H180J - qty 12

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(b) ESTIMATED DOLLAR VALUE: \$384,463.86

(c) REQUIRED DELIVERY DATE: 4/1/2015

**(4) IDENTIFICATION OF THE JUSTIFICATION RATIONALE (SEE FAR 8.405-6), AND IF APPLICABLE, A DEMONSTRATION OF THE PROPOSED CONTRACTOR'S UNIQUE QUALIFICATIONS TO PROVIDE THE REQUIRED SUPPLY OR SERVICE. (CHECK ALL THAT APPLY AND COMPLETE)**

☒ Specific characteristics of the material or service that limit the availability to a sole source (unique features, function of the item, etc.). Describe in detail why only this suggested source can furnish the requirements to the exclusion of other sources.  
Deputy Under Secretary for Health for Operations and Management letter dated Dec 06, 2010 and VHA Endoscopes Integrated Product Team Standardization of Upper/Lower Gastrointestinal Endoscopes guidance dated November 16, 2010 directs each VISN to establish a standardized infrastructure with leases for 3 years. The guidance allows each VA facility to contact the GI endoscope vendor of choice (Olympus or Pentax) to conduct a Needs Assessment. A potential endoscope leasing contractor must be able to provide flexible fiber optic video GI endoscopes to include: EGD endoscopes, enteroscopes, colonoscopes, sigmoidoscopes and duodenoscopes (ERCP endoscopes). The VA IPT recognized that some practitioners have a strong preference for specific brands of endoscopic ultrasound (EUS) equipment, and does not recommend limiting the choice of those practitioners to EUS endoscopes from one vendor. The VA IPT also recognized that similar flexibility is necessary for certain type of balloon enteroscopy equipment. VISN 23 elected to utilize Olympus as their manufacturer of choice in order to standardize their equipment and meet this guidance. VISN 23 is requesting a 6 month bridge contract to contract number V797P-4282A – 618-1C0348. This 6 month bridge will allow us to maintain coverage and lease of endoscopes for patient care while we work on a long term solution to consolidate this contract V797P-4282A – 618-1C0348 with contract number VA263-13-F-0075.

☐ A patent, copyright or proprietary data limits competition. The proprietary data is:  
(If FAR 8.405-6(a)(2)iii before posting. Do not include specific proprietary data. Only mention the type of equipment, procedure, etc. to show that proprietary supplies or services are being procured.)

☐ These are “direct replacements” parts/components for existing equipment.

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☐ The material/service must be compatible in all aspects (form, fit and function) with existing systems presently installed/performing. Describe the equipment/function you have now and how the new item/service must coordinate, connect, or interface with the existing system.

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☐ The new work is a logical follow-on to an original Federal Supply Schedule order provided that the original order was placed in accordance with the applicable Federal Supply Schedule ordering procedures. The original order must not have been previously issued under sole source or limited source procedures.

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☒ An urgent and compelling need exists, and following the ordering procedures would result in unacceptable delays.

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**(5) DESCRIBE WHY YOU BELIEVE THE ORDER REPRESENTS THE BEST VALUE CONSISTENT WITH FAR 8.4 TO AID THE CONTRACTING OFFICER IN MAKING THIS BEST VALUE DETERMINATION:**

Pricing for the lease of the equipment for each medical center was in accordance with the Master Lease Agreement, V797P-2065D. Published price lists were provided by Olympus for review. Quoted pricing appears to be compliant with negotiated prices by the NAC.

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**(6) DESCRIBE THE MARKET RESEARCH CONDUCTED AMONG SCHEDULE HOLDERS AND THE RESULTS OR A STATEMENT OF THE REASON MARKET RESEARCH WAS NOT CONDUCTED:**

Deputy Under Secretary for Health for Operations and Management letter dated Dec 06, 2010 and VHA Endoscopes Integrated Product Team Standardization of Upper/Lower Gastrointestinal Endoscopes

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guidance dated November 16, 2010 is attached. A search of GSA advantage identified that these items are in a mandatory category 65.

**(7) ANY OTHER FACTS SUPPORTING THE JUSTIFICATION:**

VISN 23 is requesting a 6 month bridge contract to contract number V797P-4282A – 618-1C0348. This 6 month bridge will allow us to maintain coverage and lease of endoscopes for patient care while we work on a long term solution to consolidate this contract V797P-4282A – 618-1C0348 with contract number VA263-13-F-0075.

**(8) A STATEMENT OF THE ACTIONS, IF ANY, THE AGENCY MAY TAKE TO REMOVE OR OVERCOME ANY BARRIERS THAT LED TO THE RESTRICTED CONSIDERATION BEFORE ANY SUBSEQUENT ACQUISITION FOR THE SUPPLIES OR SERVICES IS MADE:**

This is a one-time bridge contract that VISN 23 is requesting to contract number V797P-4282A – 618-1C0348 while a long term solution is solicited and awarded competitively.

**(9) REQUIREMENTS CERTIFICATION:** I certify that the requirement outlined in this justification is a Bona Fide Need of the Department of Veterans Affairs and that the supporting data under my cognizance, which are included in the justification, are accurate and complete to the best of my knowledge. I understand that processing of this limited sources justification restricts consideration of Federal Supply Schedule contractors to fewer than the number required by FAR Subpart 8.4. *(This signature is the requestor's supervisor, fund control point official, chief of service or someone with responsibility and accountability.)*

_____ SIGNATURE	3/30/2015 DATE	_____ VISN 23 Biomedical Engineer
Angela Mulinix NAME	Biomedical Engineer TITLE	VISN 23 Biomedical Engineer SERVICE LINE/SECTION
VISN 23 FACILITY		

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**(10) APPROVALS IN ACCORDANCE WITH THE VHAPM, Volume 6, Chapter VI: OFOC SOP:** *This part if filled out by Contracting Staff as part of the Justification*

**a. CONTRACTING OFFICER'S CERTIFICATION (required):** I certify that the foregoing justification is accurate and complete to the best of my knowledge and belief.

_____ CONTRACTING OFFICER'S SIGNATURE	03/30/2015 _____ DATE
Darryl Moon, Contracting Officer _____ NAME AND TITLE	VISN 23 NCO - Fargo _____ FACILITY

**b. Director of Contracting/DESIGNEE:** I certify that the foregoing justification is accurate and complete to the best of my knowledge and belief.

_____ SIGNATURE	03/30/2015 _____ DATE
Christopher Volk _____ NCO 23 Branch Chief of Contracting	