

JUSTIFICATION FOR SINGLE SOURCE AWARDS IAW FAR 13.106-1
(OVER MICRO-PURCHASE THRESHOLD(\$3K) BUT NOT EXCEEDING THE SAT (\$150K))

IAW [FAR13.104](#), COs must promote competition to the maximum extent practicable to obtain supplies and services from the source whose offer is the most advantageous to the Government, considering the administrative cost of the purchase. When competition is not practicable, IAW [FAR13.106-1\(b\)](#), COs solicit from a single source for purchases not exceeding the simplified acquisition threshold. COs may solicit from one source if the CO determines that the circumstances of the contract action deem only one source reasonably available (e.g., urgency, exclusive licensing agreements, brand-name or industrial mobilization). IAW [FAR13.106-3\(b\)\(3\)](#), COs are required to include additional statements **explaining the absence of competition** (see [13.106-1](#) for brand name purchases) if only one source is solicited and the acquisition does not exceed the simplified acquisition threshold (does not apply to an acquisition of utility services available from only one source) or supporting the award decision if other than price-related factors were considered in selecting the supplier. This template when completed can be used to document single source awards IAW [FAR13.106-3\(b\)\(3\)](#). Note: Statements such as "only known source" or "only source which can meet the required delivery date" are inadequate to support a sole source purchase.

1. PURCHASE REQUEST OR REQUISITION NUMBER:

644-15-2-260-0466

**1A. PROJECT/TASK
NUMBER**

None

1B. ESTIMATED AMOUNT:

\$9,497.16 (Base Period)

\$47,485.80 (if all options exercised)

2. BRIEF DESCRIPTION OF SUPPLIES OR SERVICES REQUIRED AND THE INTENDED USE:

This requirement is for the vendor to provide an EndoWorks Support and Maintenance Agreement for an Olympus EndoWorks 7 System located at PVAHCS. Olympus EndoWorks 7 is a robust, web-based information management solution that spans all stages of (gastrointestinal) GI and pulmonary patient care. This software services support is needed because if the system goes down, then it will shut down all services using endoscopes. This will adversely affect patient care and will require fee based services will could cost the hospitals hundreds of thousands of dollars.

3. UNIQUE CHARACTERISTICS THAT LIMIT AVAILABILITY TO ONLY ONE SOURCE, WITH THE REASON NO OTHER SUPPLIES OR SERVICES CAN BE USED:

In order to ensure that the EndoWorks 7 system remains in proper working order, a support and maintenance agreement for it must be established and in place. Olympus America, Inc. has identified that they are "the sole source for technical service and software support for these products, there are no authorized third party service providers." See paragraph 4. below for additional details.

4. REASON THAT SUGGESTED SOURCE IS THE ONLY SOURCE, WHICH CAN PROVIDE THE SUPPLIES OR SERVICES:

Olympus America, Inc. provided a memorandum stating that they are "the developer and primary distributor of the EndoWorks family of hardware and software products." Furthermore, Olympus America, Inc. confirmed that they are "the sole source for technical service and software support for these products, there are no authorized third party service providers." As such, they are the only source for the required support and maintenance agreement.

5. DESCRIPTION OF MARKET RESEARCH CONDUCTED AND RESULTS OR STATEMENT WHY IT WAS NOT CONDUCTED:

A variety of market research methodology was conducted, this includes the following:

- Vista/eCMS were searched for similar procurements at other facilities within VISN 18. The Phoenix Vista identified a procurement awarded for PVAHCS during FY13 (to Olympus America, Inc.) for the exact same services.
- Olympus America, Inc. was contacted to determine if they still provided the required support and maintenance agreement and they confirmed that they do.
- Olympus America, Inc. provided a memorandum stating that they are "the developer and primary distributor of the EndoWorks family of hardware and software products." Furthermore, Olympus America, Inc. confirmed that they are "the sole source for technical service and software support for these products, there are no authorized third party service providers." As such, they are the only source for the required support and maintenance agreement.
- No SDVOSB/VOSB's listed in VetBiz are able to provide the services.
- Olympus America, Inc. is the only entity found in an internet search that can provide the services.

6. Contracting Officer's Certification: *Purchase is approved in accordance with FAR13.106-1(b). I certify that the foregoing justification is accurate and complete to the best of my knowledge and belief.*

Signature: Daniel C. Thiel 187654
Digitally signed by Daniel C. Thiel 187654
DN: cn=Daniel C. Thiel, o=VA, ou=Department of Veterans Affairs, email=daniel.thiel@va.gov, c=US
187654
Date: 2015.03.19 09:36:10 -0700

Date: _____

Name: Daniel Thiel

Title: Services Branch Chief

Facility: Southern AZ VA Health Care System