

LIMITED-SOURCES JUSTIFICATION

1. Contracting Activity: Department of Veterans Affairs (VA)
Office of Acquisition Operations
Technology Acquisition Center
23 Christopher Way
Eatontown, NJ 07724
2. Description of Action: The proposed effort will be awarded under General Services Administration (GSA) Federal Supply Schedule (FSS) contract number GS-35F-0028T to FM:Systems Incorporated (Inc). 2301 Sugar Bush Rd, Suite 500, Raleigh, North Carolina 27612.
3. Description of the Supplies or Services: The proposed action is to renew the annual customer support for FM Systems, Facilities Management (FM):Interact Workplace Management Suite. This annual support will be inclusive of telephone, e-mail, fax, and web support between the hours of 9:00am through 8:00pm Central, Monday through Friday. Along with the annual customer support, this requirement also includes upgrades. FM:Interact helps organizations improve customer service, reduce costs, and increase productivity enterprise-wide. FM:Interact software is a flexible, web-based software platform that enables the Financial Service Center (FSC) to automate processes, monitor performance and improve/maximize facility operations and planning. This application reduces moving and relocation costs and churns rates by automating move processes, notifications and reports, and improves communication with partners and internal customers with web-based access to real-time move data. FM:Interact Workplace Management Suite improves occupancy rates and space utilization with detailed space inventories, provides accurate occupancy data and facilities benchmarks, tracks departmental allocations, and tracks corporate assets such as furniture, equipment, computers, life safety systems, building systems, and artwork. The period of performance is June 11, 2015 through June 10, 2016 for the base period, with three 12-month option years for maintenance and support.
4. Authority: This acquisition is conducted under the authority of the Multiple-Award Schedule Program. The specific authority providing for a limited source award is Federal Acquisition Regulation (FAR) Part 8.405-6(a)(1)(i)(B), Only one source is capable of providing the supplies or services required at the level of quality required because the supplies or services are unique or highly specialized.
5. Rationale Supporting Use of Authority Cited Above: FSC currently owns and maintains the FM:Interact Workplace Management Suite application and is an integral part of FSC's facility management operations. FM:Interact Workplace

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Management Suite is a software FSC already owns and integrates with Automated Computer-Aid Design to give FSC employees quick access to real-time facilities processing data. The FM:Interact Workplace Management Suite provides the form, fit, and function that is currently compatible with the FSC network. Any FM system must integrate with the existing equipment and FSC's network. FM:Systems, Inc. owns the patent rights, copyright, proprietary secret processes, and control of certain materials and components that provide capability which cannot be obtained from similar products. FM:Systems, Inc. does not have authorized resellers who can sell the maintenance and support services. The services are provided by FM:Systems, Inc. directly.

6. Efforts to Obtain Competition: Market research was conducted, details of which are in section 8 of this justification. This effort did not yield any additional sources that can meet the Government's requirements. There is no competition anticipated for this acquisition. Additionally, in accordance with FAR 5.301 and FAR 8.405-6(a)(2), this action will be synopsisized and the justification will be made publicly available within 14 days of award on the Federal Business Opportunities Page.

7. Actions to Increase Competition: The Government will continue to conduct market research to ascertain if there are changes in the marketplace that would enable future actions to be competed.

8. Market Research: The Government's technical experts performed market research in January 2015 by researching other similar software maintenance and support that could be used for the FM: Interact Workplace Management Suite to ascertain if these services could meet VA's requirements. Market research was conducted by utilizing the Product Verification tool on the National Aeronautics and Space Administrations (NASA) Solutions for Enterprise Wide Procurement (SEWP) IV Governmentwide Acquisition Contract (GWAC) website which yielded no results. GSA Schedules and Internet search engines were also reviewed. Review of GSA Schedules identified two other FM Software tools available in the market place, which include MicroMain and Archibus. Both of these products are available under a GSA Schedule. However, acquiring software to replace the existing FM:Interact will require re-configuration of FSC's network infrastructure to make the new Software compatible and fully integrated. Introducing a new FM software application would require unnecessary changes to how VA currently utilizes, manages, maintains, and secures the current FM: Interact Workplace Management Suite software. Integration of other software with different feature sets would entail significant re-engineering effort and expense throughout FSC's network infrastructure, and introduce additional risk of security and reliability failures into network operations. FM:Systems, Inc. owns the patent rights, copyright, proprietary secret processes, and control of certain materials and components that provide capability which cannot be obtained from similar products. FM:Systems, Inc. does not have

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authorized resellers who can sell the maintenance and support services, the services are provided by FM:Systems, Inc. directly. The FM:Interact Workplace Management Suite software provides the form, fit, and function that are currently compatible with FSC's network. On April 28, 2015, the Contract Specialist sent additional market research questions to FM:Systems, Inc., and it was confirmed that FM:Systems is the sole provider of their products and services. On May 13, 2015 the contract specialist conducted additional market research on NASA SEWP V Quick Request for Information (RFI) Lookup Tool which yielded no results.

9. Other Facts: None.