

LIMITED SOURCES JUSTIFICATION

ORDER >\$150,000

FAR PART 8.405-6

2237 Transaction # or Vista Equipment Transaction #: 568-15-2-5984-0124

This acquisition is conducted under the authority of the Multiple Award Schedule Program. The material or service listed in par. 3 below is sole source, therefore, consideration of the number of contractors required by FAR Subpart 8.4 – Federal Supply Schedules, is precluded for the reasons indicated below.

Restricted to the following source: Provide original manufacturer's name for material or contractor's name for service. (If a sole source manufacturer distributes via dealers, ALSO provide dealer information.)

Manufacturer/Contractor: Omniceil, INC

Manufacturer/Contractor POC & phone number: Wendy Smith / 800-850-6664

Mfgr/Contractor Address: 590 E Middlefield Rd, Mountain View, CA 94043

Dealer/Rep address/phone number: Wendy Smith

☒ The requested material or service represents the minimum requirements of the Government.

(1) AGENCY AND CONTRACTING ACTIVITY:

Department of Veterans Affairs

Network 23 Contracting Office

2101 Elm St. N

Fargo, ND 58102

VISN:

23

(2) NATURE AND/OR DESCRIPTION OF ACTION BEING APPROVED:

A firm-fixed-price delivery order under FSS contract V797D-30111. Equipment desired is Omnicell automated medication dispensing cabinets and Omnicell Savvy mobile carts. VA Black Hills currently has Omnicell-brand equipment at both divisions (Hot Springs & Fort Meade). The proposed Omnicell cabinets will be compatible, and work in conjunction with, the existing Omnicell cabinets and Omnicell server. The Omnicell cabinets store medication for dispensing by licensed personnel. The cabinets allow for accurate and timely inventory management of medications, medication par levels, tracking of medication expiration dates, and tracking of refrigerated medications.

There are many types of automated medication dispensing cabinets available; however, only Omnicell equipment is compatible with the existing Omnicell cabinets and server. To have product from another vendor would require extensive training, an additional server(s), and create much confusion in working with multiple types of medication cabinets for users. In addition, there is no guarantee both systems would fully integrate and VA Black Hills may lose functionality of a critical system for patient care.

The action is to procure Omnicell equipment under the current GSA contract V797D-30111. VA Black Hills has Omnicell brand automated medication dispensing systems throughout the facility, at Fort Meade and Hot Springs Medical Centers. A need has been identified to upgrade these Omnicell products from Windows XP to Windows 7, and is mandated by VA that all systems are operating on Windows 7. Omnicell has proprietary software that is not compatible with any of the other vendors who also provide these types of systems. It is not in the best interest of the government, and would be cost prohibitive,

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for any other vendor than Omnicell to upgrade the automated medication dispensing systems at VA Black Hills, Fort Meade, due to the existing unique Omnicell software and Omnicell server currently in place at this facility.

(3) (a) A DESCRIPTION OF THE SUPPLIES OR SERVICES REQUIRED TO MEET THE AGENCY'S NEED:

To meet the agency's needs, request is for Omnicell automated medication cabinets , external return bins, and savvy mobile carts (See attached for exact quantities).

(b) ESTIMATED DOLLAR VALUE: \$470,000

(c) REQUIRED DELIVERY DATE: 60 days after award

(4) IDENTIFICATION OF THE JUSTIFICATION RATIONALE (SEE FAR 8.405-6), AND IF APPLICABLE, A DEMONSTRATION OF THE PROPOSED CONTRACTOR'S UNIQUE QUALIFICATIONS TO PROVIDE THE REQUIRED SUPPLY OR SERVICE.

☒ Specific characteristics of the material or service that limit the availability to a sole source (unique features, function of the item, etc.). Describe in detail why only this suggested source can furnish the requirements to the exclusion of other sources.

VA Black Hills has Omnicell brand automated medication dispensing systems throughout the facility, at Fort Meade and Hot Springs Medical Centers. A need has been identified to put these Omnicell products into additional clinic areas for medication inventory management, as well as supporting an expanding operating room at Fort Meade. It is important when increasing the number of automated medication systems in a hospital setting that the equipment is compatible with existing equipment. Omnicell has proprietary software that is not compatible with any of the other vendors who also provide these types of systems, and it is essential that the expansion of automated medication dispensing systems at VA Black Hills be procured as Omnicell equipment. It is not in the best interest of the government to install automated medication dispensing systems other than Omnicell at VA Black Hills due to the existing unique Omnicell software and Omnicell server currently in place at this facility. Accordingly, Omnicell Corporation is the only firm capable of providing the supplies and services described in Section III above without the Veteran's Health Administration experiencing substantial duplication of cost that could not be expected to be recovered through competition. The Omnicell equipment will be used to provide medication inventory management in additional clinic areas, provide mobile medication carts for respiratory, and to replace aging mobile medication carts. Equipment desired is an upgrade to the existing Fort Meade VAMC Omnicell automated medication dispensing cabinet from Windows XP to Windows 7. Only Omnicell personnel are to work on Omnicell cabinets; otherwise, any existing and future maintenance support and warranties are void.

(5) DESCRIBE WHY YOU BELIEVE THE ORDER REPRESENTS THE BEST VALUE CONSISTENT WITH FAR 8.4 TO AID THE CONTRACTING OFFICER IN MAKING THIS BEST VALUE DETERMINATION:

IAW FAR 8.404(d), GSA has already determined the prices of supplies under schedule contracts to be fair and reasonable. Omnicell cabinets are available on FSS schedule.

(6) DESCRIBE THE MARKET RESEARCH CONDUCTED AMONG SCHEDULE HOLDERS AND THE RESULTS OR A STATEMENT OF THE REASON MARKET RESEARCH WAS NOT CONDUCTED:

A general GSA searches was conducted and it was determined that all required items were available on GSA FSS contract category 65IIA/A-92 which is a mandatory use category.

(7) ANY OTHER FACTS SUPPORTING THE JUSTIFICATION:

Switching to a new pharmacy would be cost prohibitive as the entire network is standardizing on the Omnicell system. The facility as a whole needs to be on the same system-not multiple cabinets.

(8) A STATEMENT OF THE ACTIONS, IF ANY, THE AGENCY MAY TAKE TO REMOVE OR OVERCOME ANY BARRIERS THAT LED TO THE RESTRICTED CONSIDERATION BEFORE ANY SUBSEQUENT ACQUISITION FOR THE SUPPLIES OR SERVICES IS MADE:

In the event VA Black Hills replaces all of its automated medication dispensing machines, the new requirement will be solicited to all available vendors on GSA

(9) REQUIREMENTS CERTIFICATION: I certify that the requirement outlined in this justification is a Bona Fide Need of the Department of Veterans Affairs and that the supporting data under my cognizance, which are included in the justification, are accurate and complete to the best of my knowledge. I understand that processing of this limited sources justification restricts consideration of Federal Supply Schedule contractors to fewer than the number required by FAR Subpart 8.4. *(This signature is the requestor's supervisor, fund control point official, chief of service or someone with responsibility and accountability.)*

SIGNATURE

Sherie Harrison

NAME

VA BHHCS, Ft Meade SD

FACILITY

Pharmacy Tech

TITLE

DATE

Pharmacy

SERVICE LINE/SECTION

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(10) APPROVALS IN ACCORDANCE WITH THE [VHAPM, Volume 6, Chapter VI: OFOC SOP](#):

a. CONTRACTING OFFICER'S CERTIFICATION (required): I certify that the foregoing justification is accurate and complete to the best of my knowledge and belief.

_____	9 SEP 2015
CONTRACTING OFFICER'S SIGNATURE	DATE
Andrea Malm	NCO23 - Fargo
NAME AND TITLE	FACILITY

b. Director of Contracting/DESIGNEE: I certify that the foregoing justification is accurate and complete to the best of my knowledge and belief.

_____	9/9/2015
SIGNATURE	DATE
Christopher Volk	
NAME	
NCO23 Branch Chief - Fargo	