

LIMITED SOURCES JUSTIFICATION

ORDER >\$150,000

FAR PART 8.405-6

"Emergency"

2237 Transaction # or Vista Equipment Transaction #: 675-15-4-2225-0221

This acquisition is conducted under the authority of the Multiple Award Schedule Program. The material or service listed in par. 3 below is sole source, therefore, consideration of the number of contractors required by FAR Subpart 8.4 – Federal Supply Schedules, is precluded for the reasons indicated below.

Restricted to the following source: Provide original manufacturer's name for material or contractor's name for service. (If a sole source manufacturer distributes via dealers, ALSO provide dealer information.)

Manufacturer/Contractor: Technical Innovation

Manufacturer/Contractor POC & phone number: S.H. Padgett

Mfgr/Contractor Address: 2975 Northwoods Parkway Norcross GA 300711537

Dealer/Rep address/phone number: 770.441.5225

☒ The requested material or service represents the minimum requirements of the Government.

(1) AGENCY AND CONTRACTING ACTIVITY:

Department of Veterans Affairs

Orlando VA Medical Center

5201 Raymond Street

Orlando, FL

32803

VISN:

8

(2) NATURE AND/OR DESCRIPTION OF ACTION BEING APPROVED:

This is a logical follow-on to an original Federal Supply Schedule order. This is a limited source requirement for Media Extension Project II.

(3) (a) A DESCRIPTION OF THE SUPPLIES OR SERVICES REQUIRED TO MEET THE AGENCY'S NEED:

This requirement is for media extension project for the install, wiring of video wall, and cabling installation of hospital 25 rooms. The extension includes HW/SW calibration and the linking of all of rooms to one central internal Looped network.

(b) ESTIMATED DOLLAR VALUE: \$ 646,876.80

(c) REQUIRED DELIVERY DATE: December 15, 2015

(4) IDENTIFICATION OF THE JUSTIFICATION RATIONALE (SEE FAR 8.405-6), AND IF APPLICABLE, A DEMONSTRATION OF THE PROPOSED CONTRACTOR'S UNIQUE QUALIFICATIONS TO PROVIDE THE REQUIRED SUPPLY OR SERVICE. (CHECK ALL THAT APPLY AND COMPLETE)

☐ Specific characteristics of the material or service that limit the availability to a sole source (unique features, function of the item, etc.). Describe in detail why only this suggested source can furnish the requirements to the exclusion of other sources.

☐ A patent, copyright or proprietary data limits competition. The proprietary data is:
(If FAR 8.405-6(a)(2)iii before posting. Do not include specific proprietary data. Only mention the type of equipment, procedure, etc. to show that proprietary supplies or services are being procured.)

☐ These are "direct replacements" parts/components for existing equipment.

☐ The material/service must be compatible in all aspects (form, fit and function) with existing systems presently installed/performing. Describe the equipment/function you have now and how the new item/service must coordinate, connect, or interface with the existing system.

☒ The new work is a logical follow-on to an original Federal Supply Schedule order provided that the original order was placed in accordance with the applicable Federal Supply Schedule ordering procedures. The original order must not have been previously issued under sole source or limited source procedures.

Per 8.405-6(a)(1)(C) In the interest of economy and efficiency, the new work is a logical follow-on to an original Federal Supply Schedule order provided that the original order was placed in accordance with the applicable Federal Supply Schedule ordering procedures. The original contract number is VA248-13-

F-6130 was competed under solicitation VA248-13-Q-2337 under FAR 8.450-2. This final phase of the project is allows for Technical Innovation (TI) team to wire and integrate the media rooms/systems and connect them to the VA network. The linking of all rooms to one central internal Looped network allows systems to work together seamlessly and for production team to control and oversee all 86 rooms internal to Orlando VA. The final phase of the media project involves commissioning of media production project and training. The new work is directly related and a logical continuation to the original order. It is not efficient nor cost effective to have another vendor continue the work because TI designed each phase of the project to build on the next. The Material Equipment List created by TI is specific to project. TI's team is vetted (background checks, access pass, and alike) and the team is familiar with the workings and processes of the Lake Nona facility. The vendor vetting critical to VA security and requires a lead time of at least 30-days for approvals. TI has been present in all critical activation meetings and versed in the challenges related to the activation of the new facility. TI understand how these challenges impact the work to be completed in the follow-on work and how adjust efforts and resources to accommodate potential disruptions to the project's schedule. Treating this requirement as anything other than a logical follow-on will require replication of all processes and resources as it would entail having to a full contractual administrative process, hiring and vetting a new contractor, producing designs, schedules and assessing existing work, among other critical and costly undertaking associated with phasing in a new vendor. Estimated cost for replication resources and process is \$1M. It is in the best interest of the government to allow for a logical follow-on of the media project to be completed by the original vendor. In doing so, the government can cut cost and protect the integrity of the project's process and design.

☐ An urgent and compelling need exists, and following the ordering procedures would result in unacceptable delays.

(5) DESCRIBE WHY YOU BELIEVE THE ORDER REPRESENTS THE BEST VALUE CONSISTENT WITH FAR 8.4 TO AID THE CONTRACTING OFFICER IN MAKING THIS BEST VALUE DETERMINATION:

The original order was solicited and competed using GSA Schedules; As per 8.405-2(d) GSA has already determined the prices of supplies and rates of services under schedule to be fair and reasonable. The vendor has honored an additional discount of in the amount of \$26,953.20 from the initial quoted price of \$673,830. Completing the media project through the allows the VA to minimize cost by not having to spend funds in process associated with project start-up (research, analysis, mobilizing resources, developing a new WBS, workforce credentialing, and alike).

(6) DESCRIBE THE MARKET RESEARCH CONDUCTED AMONG SCHEDULE HOLDERS AND THE RESULTS OR A STATEMENT OF THE REASON MARKET RESEARCH WAS NOT CONDUCTED:

In its initial phase, the media project was solicited through a competitive process under GSA Schedule 58-I Professional Audio/Video Solutions in which several schedule holders participated and were considered. Under GSA Schedule 58-I, Category 58.8, Professional Audio Video Integration there are 52 vendors of various socio economic groups with only two meeting the PL109-461 category. Through a logical follow-on contract with TI, the VA can ensure media project completion without replicating resources, processes or losing intellectual data/knowledge gained through project involvement from inception. The VA intends to obtain best value for the taxpayers by avoiding duplication of resources and efforts and burdensome administrative process

(7) ANY OTHER FACTS SUPPORTING THE JUSTIFICATION:

(8) A STATEMENT OF THE ACTIONS, IF ANY, THE AGENCY MAY TAKE TO REMOVE OR OVERCOME ANY BARRIERS THAT LED TO THE RESTRICTED CONSIDERATION BEFORE ANY SUBSEQUENT ACQUISITION FOR THE SUPPLIES OR SERVICES IS MADE:

(9) REQUIREMENTS CERTIFICATION: I certify that the requirement outlined in this justification is a Bona Fide Need of the Department of Veterans Affairs and that the supporting data under my cognizance, which are included in the justification, are accurate and complete to the best of my knowledge. I understand that processing of this limited sources justification restricts consideration of Federal Supply Schedule contractors to fewer than the number required by FAR Subpart 8.4. *(This signature is the requestor's supervisor, fund control point official, chief of service or someone with responsibility and accountability.)*

Keith Close

SIGNATURE

9-23-2015

DATE

Keith Close

NAME

Chief of Education

TITLE

Orlando VAMC

FACILITY

Education Service

SERVICE LINE/SECTION

(10) APPROVALS IN ACCORDANCE WITH THE VHAPM, Volume 6, Chapter VI: OFOC SOP:

a. CONTRACTING OFFICER'S CERTIFICATION (required): I certify that the foregoing justification is accurate and complete to the best of my knowledge and belief.

DANIEL PONTORIERO 295957

Digitally signed by DANIEL PONTORIERO 295957
DN: dc=gov, dc=va, o=internal, ou=people,
0.9.2342.19200300.100.1.1=daniel.pontoriero@va.gov,
cn=DANIEL PONTORIERO 295957
Reason: I agree to specified portions of this document.
Date: 2015.09.25 11:16:39 -04'00'

9-23-2015

CONTRACTING OFFICER'S SIGNATURE

DATE

Daniel Pontoriero

NAME AND TITLE

FACILITY

b. Director of Contracting/DESIGNEE: I certify that the foregoing justification is accurate and complete to the best of my knowledge and belief.

DONNETTE A. NYLAND 137908

Digitally signed by DONNETTE A. NYLAND 137908
DN: dc=gov, dc=va, o=internal, ou=people,
0.9.2342.19200300.100.1.1=donnette.nyland@va.gov, cn=DONNETTE A. NYLAND 137908
Date: 2015.09.28.08:57:23 -04'00'

SIGNATURE

DATE

Donnette Nyland

NAME

NCO/PCO 8 Division Chief of Services Contracting